



Revolutionizing Insight Delivery with AI

CDAO 2024

Wessel de Meyer – Senior Sales Engineer

Data Literacy

Skills
Shortages

Business
Demand

Technical
Debt

Rate of
Innovation



Improving Analyst Productivity with **GenAI**



Our Guiding Principles for GenAI



EFFICIENT



EASY



TRUSTED



Snowflake Copilot

The screenshot displays the Snowflake Copilot interface. On the left, a sidebar contains navigation icons. The main workspace is titled 'My Worksheet' and shows a SQL query generated by Snowflake Copilot. The query is as follows:

```
1  /*
2  Generated by Snowflake Copilot based on:
3  "Show me the names of the top 5 contributors with the most patents"
4  */
5  SELECT
6    c.contributor_name,
7    COUNT(p.patent_id) AS patent_count
8  FROM
9    uspto_patent_contributor_relationships AS r
10   JOIN uspto_contributor_index AS c ON r.contributor_id =
11     c.contributor_id
12   JOIN uspto_patent_index AS p ON r.patent_id = p.patent_id
13 GROUP BY
14   c.contributor_name
15 ORDER BY
16   patent_count DESC
```

Below the query, the 'Results' tab is active, showing a table with the following data:

	CONTRIBUTOR_NAME	PATENT_COUNT
1	INTERNATIONAL BUSINESS MACHINES CORPORATION	218932
2	SAMSUNG ELECTRONICS CO., LTD.	159962
3	CANON KABUSHIKI KAISHA	112670
4	SONY CORPORATION	73697
5	INTEL CORPORATION	69264

On the right, the 'Copilot' panel is open, showing a preview of the query and its results. It includes a text box with the following text:

First, we'll join `uspto_patent_contributor_relationships` and `uspto_contributor_index` using the `contributor_id` column to get the contributor names. Then, we'll join the result with `uspto_patent_index` using the `patent_id` column to count the number of patents for each contributor. Finally, we'll order the results by the patent count in descending order and limit the output to the top 5 contributors.

Here's the SQL query to achieve this:

```
SQL
SELECT
  c.contributor_name,
  COUNT(p.patent_id) AS patent_count
FROM
  uspto_patent_contributor_relationships AS r
  JOIN uspto_contributor_index AS c ON r.contributor_id =
  JOIN uspto_patent_index AS p ON r.patent_id =
GROUP BY
  c.contributor_name
ORDER BY
  patent_count DESC
LIMIT
  5;
```

Below the SQL query, there are buttons for '+ Add' and 'Run'. A note states: 'This query will return the names of the top 5 contributors with the most patents.'

At the bottom of the Copilot panel, there is a text box with the prompt: 'Ask a question about your data. Use @ to find tables and columns.' and a button with a right-pointing arrow.

Snowflake Copilot helps analyst and developers to explore datasets, generate SQL queries and answer questions through Snowflake documentation.





Python ▾ as cell1

```
1 # Import python packages
2 import streamlit as st
3 import pandas as pd
4
5 # We can also use Snowpark for our analyses!
6 from snowflake.snowpark.context import get_active_session
7 session = get_active_session()
8
```

cell1
cell2
cell3

SQL ▾ as cell2

0.7s ▶ ☰ ⋮

```
1 -- Welcome to Snowflake Notebooks!
2 -- Try out a SQL cell to generate some data.
3 SELECT 'FRIDAY' as SNOWDAY, 0.2 as CHANCE_OF_SNOW
4 UNION ALL
5 SELECT 'SATURDAY', 0.5
6 UNION ALL
7 SELECT 'SUNDAY', 0.9;
```

	SNOWDAY	CHANCE_OF_SNOW
0	FRIDAY	0.2
1	SATURDAY	0.5
2	SUNDAY	0.9

Ask Copilot

Today's Process is Slow and Inefficient



Business Users

Know the business well, but writing SQL queries is not part of their workflow. Use BI dashboards that may be out of date or ask questions to data teams.

Data
Questions



Data Teams

Build and maintain BI dashboards, which requires significant effort. Receive ad hoc data questions from business users, which can be a time sink.

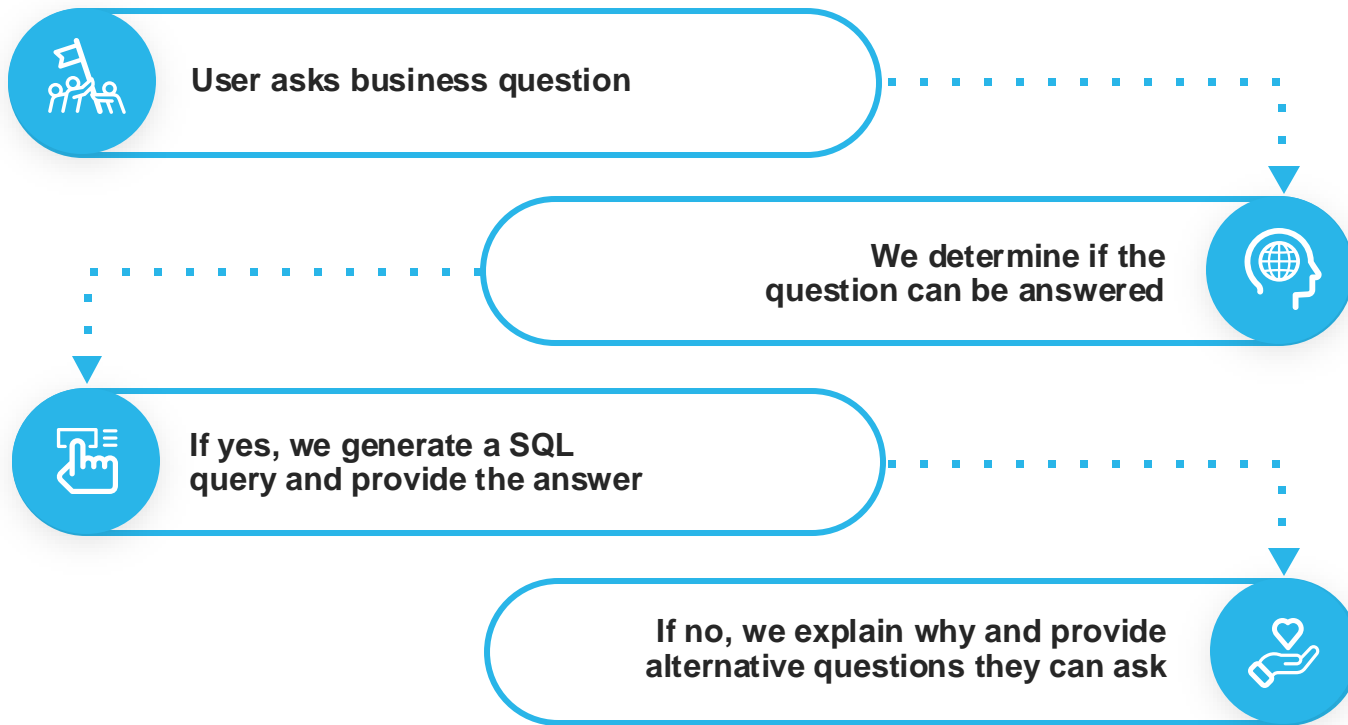
Ad Hoc
Answers

Cortex Analyst: Self-Service Data Analytics

Built With Meta's Llama 3 and Mistral Large Models



How Does Cortex Analyst Work?





Streamlit Apps

CORTEX_ANALYST ▾

• Active ▾

Share

Edit



Cortex analyst

Semantic Model: `revenue_timeseries.yaml`

What is your question?



WDM



Cortex Analyst

Business Benefits

- Shorten the time required to deliver answers to the business
- Reduce the demand on report analysts by minimizing the need for them to create reports and charts for every information request
- Simplify end user experience by embedding Cortex Analyst in front-end applications



Intelligent Document Processing with **GenAI**



Universal Across Industries



Public Sector

Citizen Service

Application Processing



Healthcare

Patient Care

Claims Processing



Financial

Loan Processing

Tax Compliance



Retail / CPG

Supply Chain

Optimization

Product Management



Manufacturing

Quality Assurance

Inventory Management



Technology

Contract Management

Product Development



Advertising / Media

Contract Negotiation

Content Licensing



Pitfalls of Manual Document Processing



Error Prone

Manual processing frequently results in errors due to human oversight.



Tedious and Slow

Manual processing is repetitive and an inefficient use of valuable time.

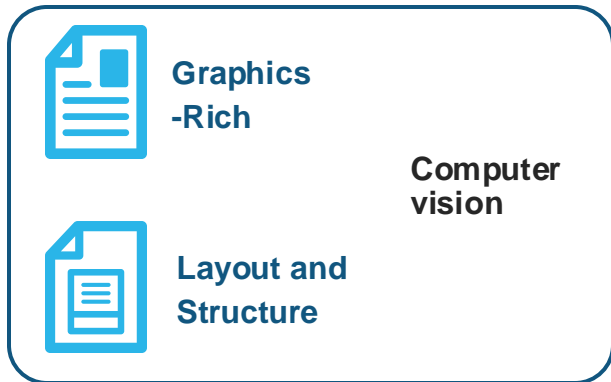
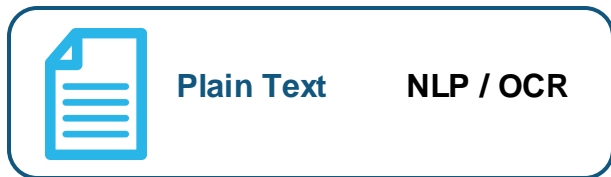


Resource Intensive

Manual processing required substantial manpower and investment.



Harnessing Intelligent Document Processing (IDP)

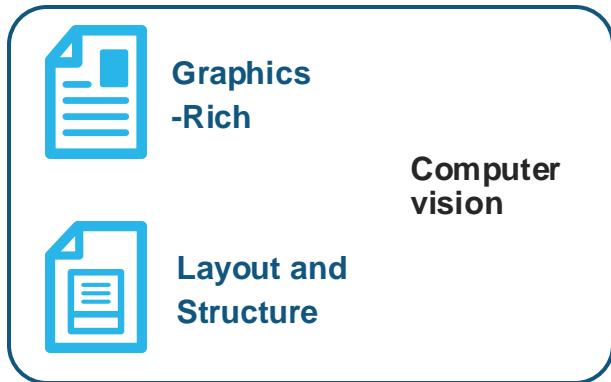
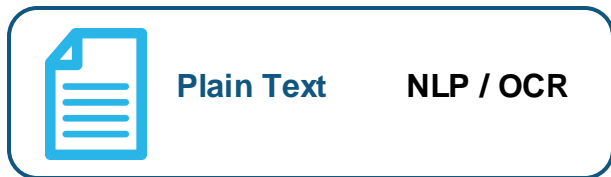


Intelligent
Document
Processing

IDP streamlines the entire document lifecycle. It leverages tools like OCR, NLP and computer vision to efficiently manage and process unstructured data.



Harnessing Intelligent Document Processing (IDP)



Intelligent
Document
Processing

+ GenAI

IDP streamlines the entire document lifecycle. It leverages tools like OCR, NLP, computer vision, AI and LLMs to efficiently manage and process unstructured data.



INTRODUCING DOCUMENT AI

SNOWFLAKE WORLD TOUR



© 2024 Snowflake Inc. All Rights Reserved

WHAT IS IT

WHY USE IT

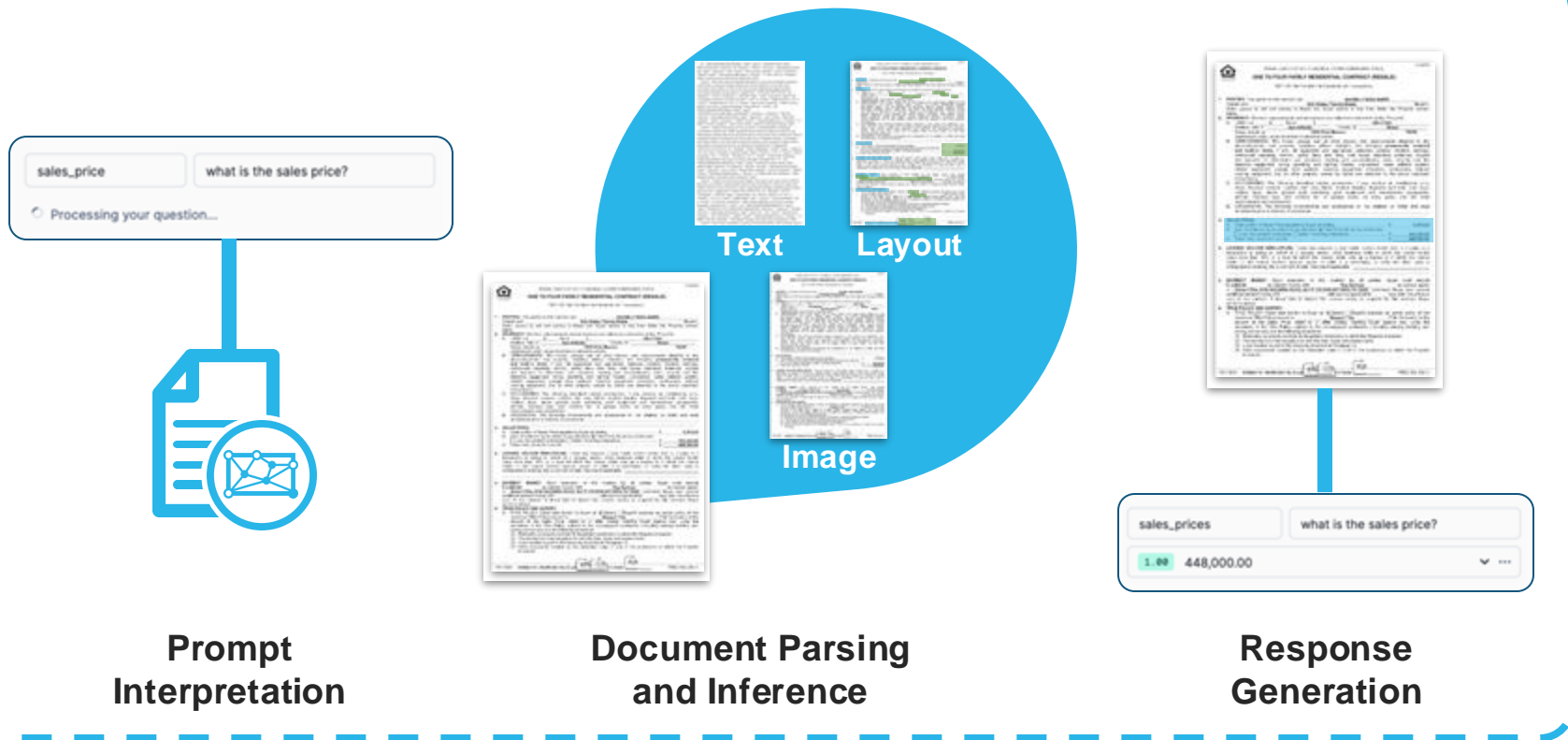
Optimize your business with higher efficiency, lower cost of manual labor and lower human error, with an industry-leading LLM

HOW TO USE IT

In a natural language interface, ask questions to test model, fine-tune with a single-click if needed, and execute field extraction across multiple documents via SQL. Store outputs in Snowflake tables for downstream consumption.



Document AI Document Processing



Snowflake Arctic-TILT



Arctic-TILT

Text Image Layout Transformer

A purpose-built, multimodal
large-language model of **0.8B
parameters** that fits in a single A10
GPU machine



Benchmark

90.20 **ANLS**

DOCVQA

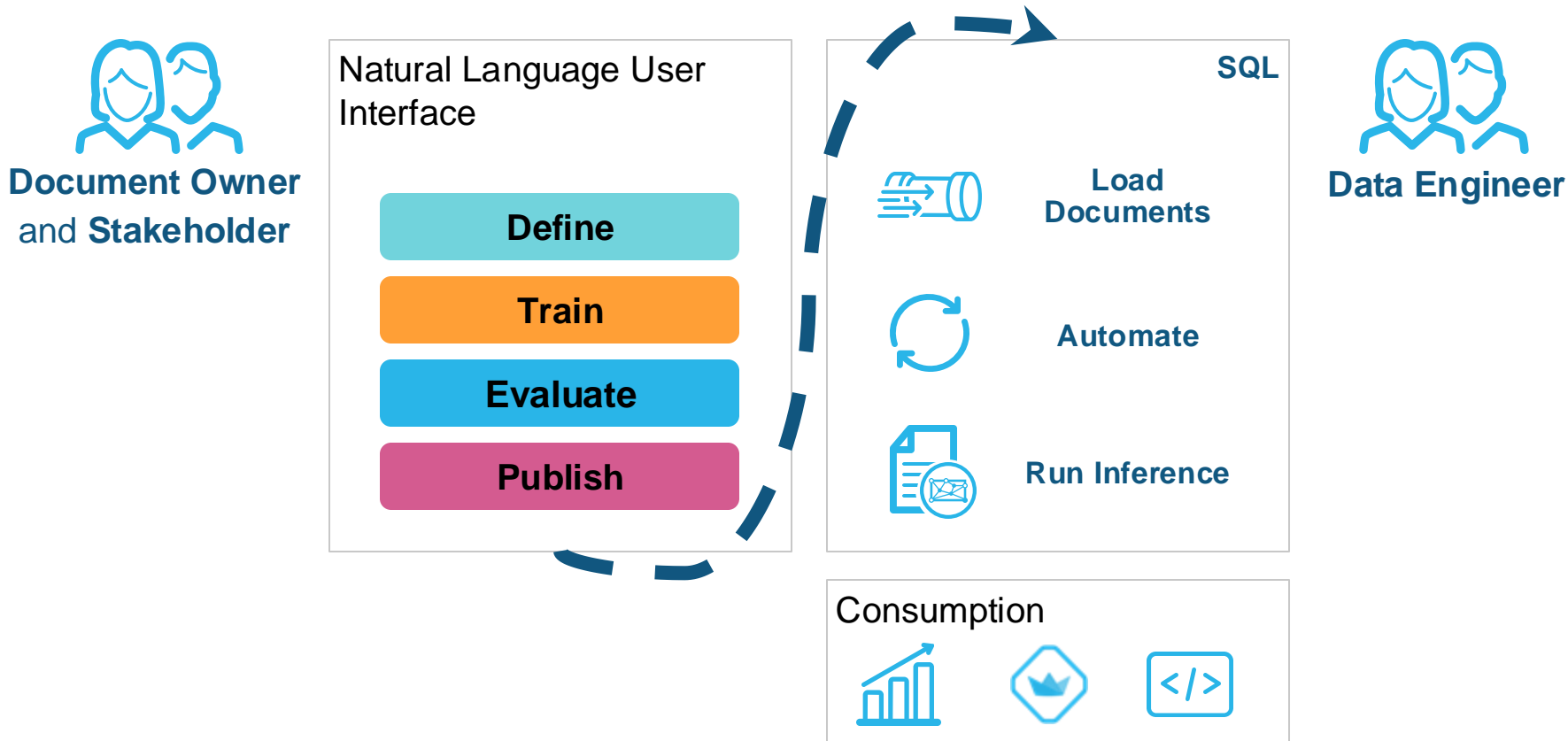
A standard in Visual
Question Answering
Benchmarking

Achieves top results in benchmark
standards requiring layout
understanding.

GPT-4 = 88.4



User Experience





+ Create

Home

Search

Projects

Data

Data Products

AI & ML

Studio

Features

Models

Document AI

Monitoring

Admin

WDM Wessel de Meyer
TB_DOC_AI

Document AI

• COMPUTE_WH

+ Build

All All

Search

NAME	STATUS	DATABASE	SCHEMA	CREATED ↓	OWNER	
 INSPECTION_REPORT_EXTRACTION	Trained ⓘ	TB_DOC_AI	RAW_DOC	3 months ago	 TB_DOC_AI	...



Health Partnerships – POC

- ❖ **14 000 Procurement contracts across the health system**
- ❖ **Document AI POC Scope**
 - ❖ A total of 19 contracts of average 25 pages in PDF format
 - ❖ 15 PDF documents were used to train the model based
 - ❖ 4 PDF documents were reserved for validation

Value & Questions

	VALUE NAME	QUESTION
1.	effective_date	What is the effective start date of this contract in the format dd-mm-yyyy?
2.	expiration_date	What is the expiration date of this contract in the format dd-mm-yyyy?
3.	amount	What is the total amount in this contract?
4.	currency	What is the currency used in this contract?
5.	parties	Who are the parties involved in this contract?
6.	contract_description	What is the description of this contract?
7.	contract_ref_number	What is the contract reference number of this contract?
8.	is_variation	Is this a variation of a contract?
9.	variation_number	What is the variation number of this contract?

Results Summary: 86.11% Accuracy

Why Document AI



Proximity to Data

Minimize latency by processing where your data already resides



No ML expertise or APP Dev needed

Use a natural language interface with the ability to fine-tune models.



Purpose-built proprietary model

Utilize a cutting-edge proprietary model purpose-built for business document extractions



Fully Managed and Governed

Serverless. No need to deploy models, test them, secure them, upgrade them, or scale GPU clusters



Thank You

