

Building a people-led security culture

Joshua Qwek

CISO Perth 2023



Building a **people-led** security culture



Manufacturing



Education



Finance & Banking



Health Insurance



Advisory Services



Joshua Qwek
Cybersecurity Architect

Building a people-led security culture

Agenda

- 1 The Golden Age of Cyber Awareness
- 2 The Never-ending Quest
- 3 From Awareness to Culturalisation
- 4 The Measure of ~~Success~~ Progress

**Building a
people-led
security
culture**

The Golden Age of Cyber Awareness



“

**Awareness awakes,
Culturalization blooms,
Diversity thrives.**



Building a people-led security culture

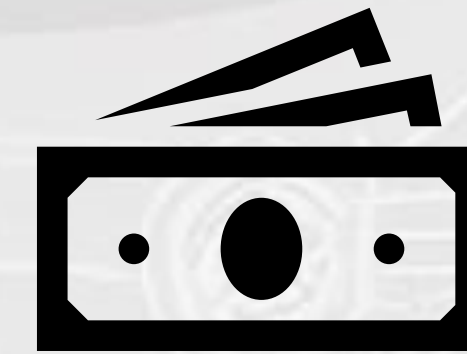
The Golden Age of Cyber Awareness



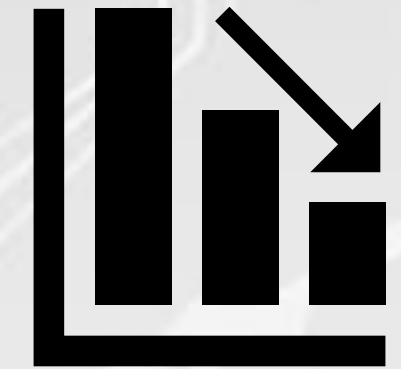
Overworked



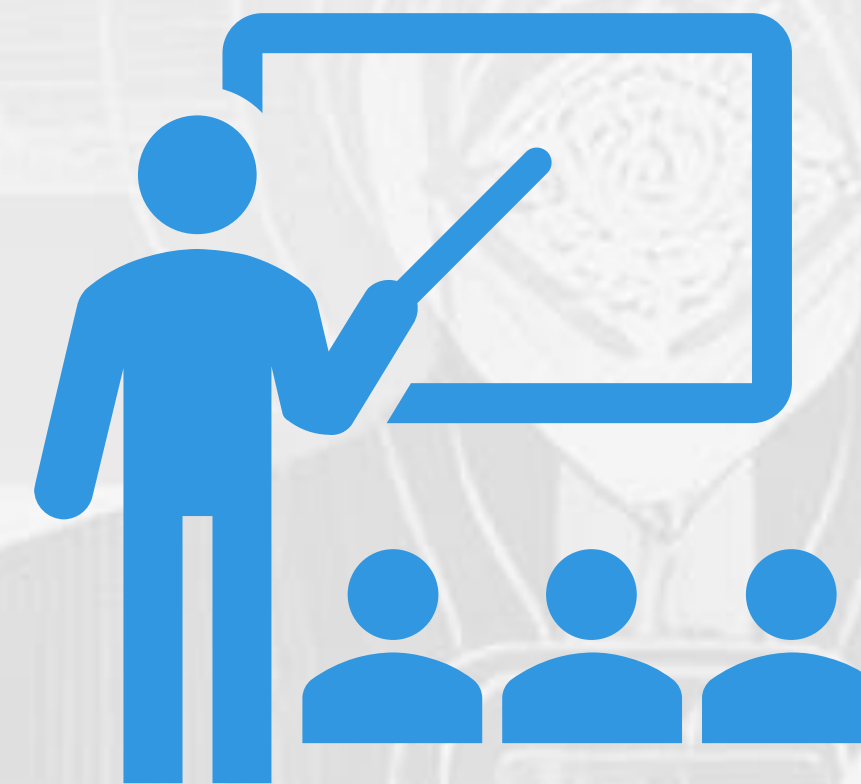
Understaffed



Over Budget



Underutilize

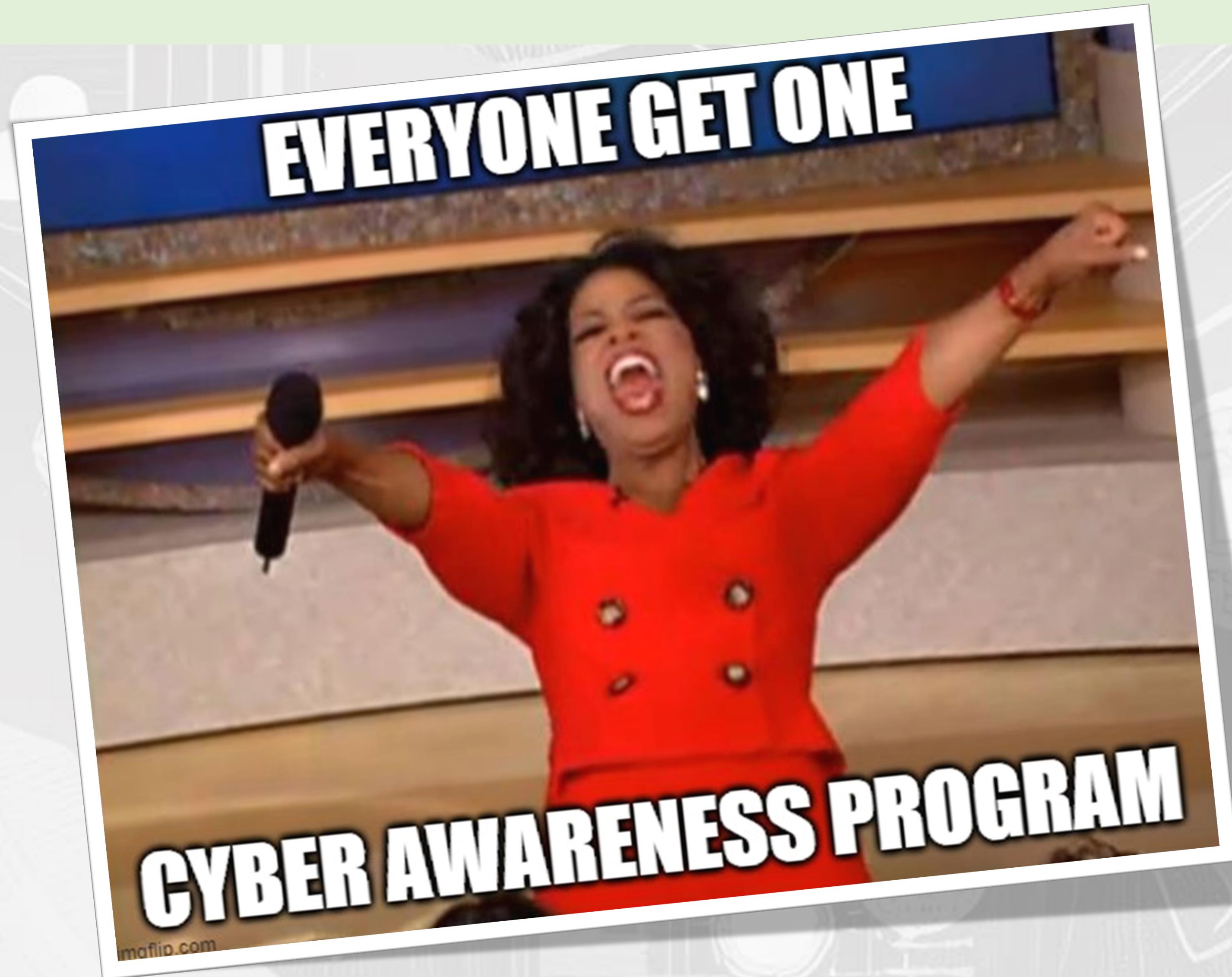


Still conducting awareness session
& regular phishing simulation testing.

**Building a
people-led
security
culture**

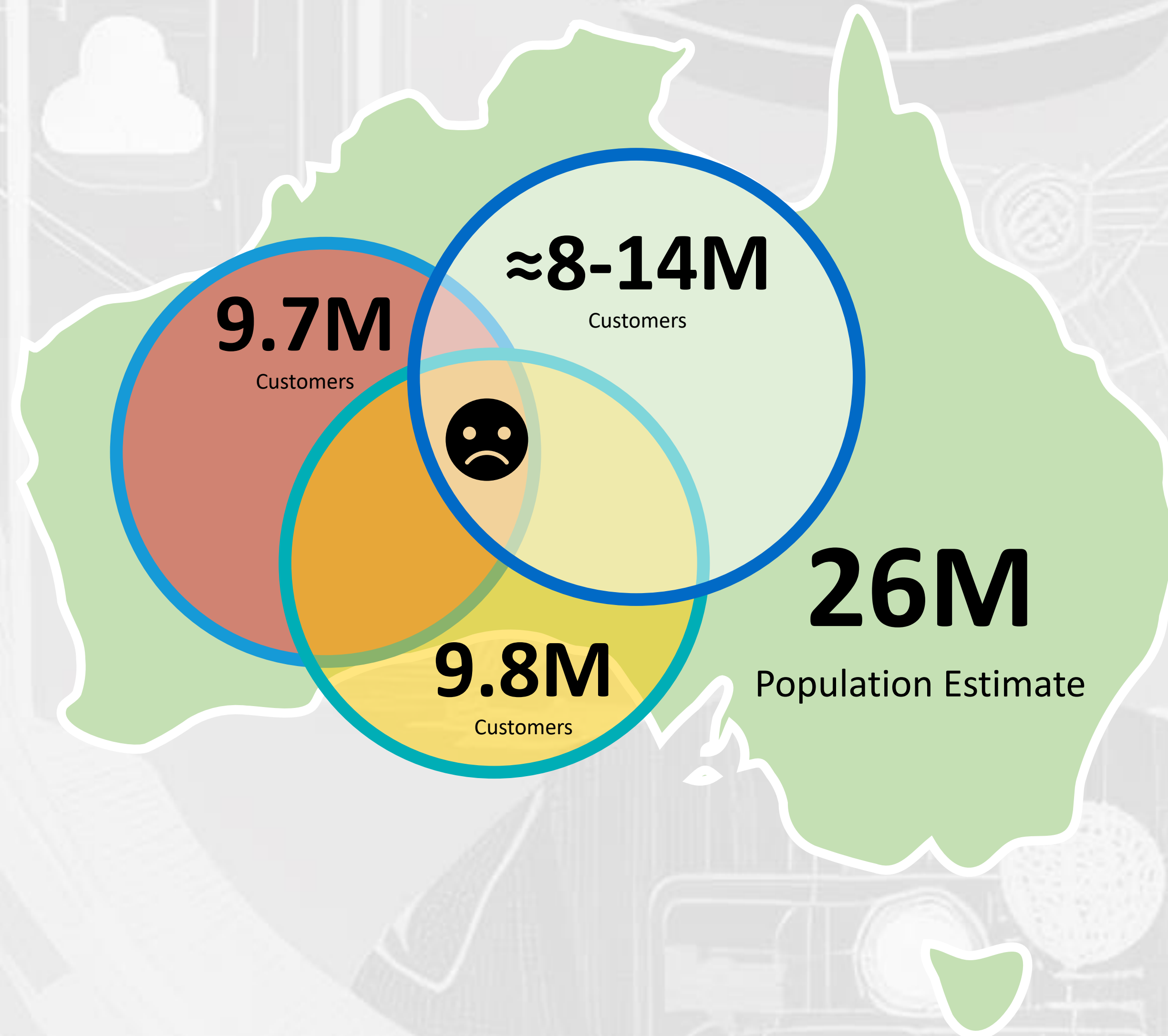


The Golden Age of Cyber Awareness



Building a people-led security culture

The Golden Age of Cyber Awareness



“Never let a good crisis go to waste.”

Sir Winston Churchill



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culture



The Golden Age of Cyber Awareness

Enisa's AR-In-A-Box		
Cyberbullying	Financial Scams	Malware
Online Gaming	Mobile Banking	Phishing
Online Pornography	Device Safety	Ransomware
Safe Internet	Email Spam	Cyber Upskilling
Sexting	Business Email Compromise Fraud	Cyber Terrorism
Fake News	Password Attacks	Certifications
Privacy & Data Protection	Data Breach	

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The Golden Age of Cyber Awareness



Search Content

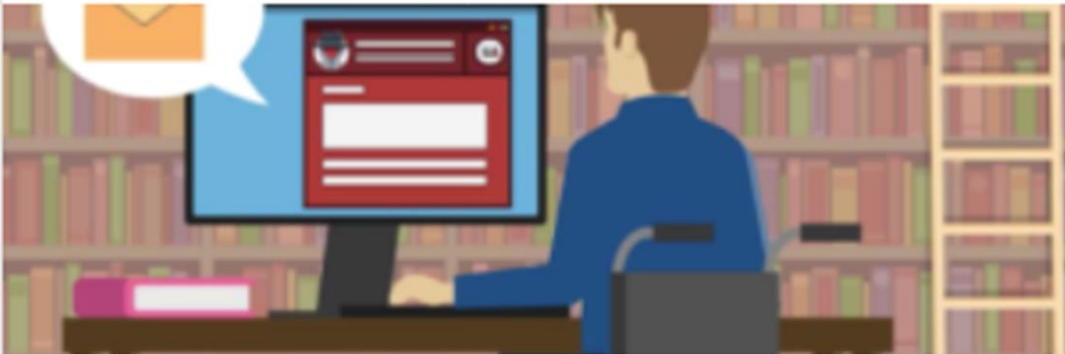
SEARCH

FILTER: Modules 5 Assessments 2 More Filters 3

SORT

168 results


☐ Social Engineering: Many Metho...



Module
Adaptive Learning Assessment
Runtime: 2 mins • Languages: 42

UPDATED


☐ What Is 'the Cloud'? Assessment



Module
Adaptive Learning Assessment
Runtime: 2 mins • Languages: 42

UPDATED


☐ Unintentional Insider Threats As...



Module
Adaptive Learning Assessment
Runtime: 2 mins • Languages: 42

UPDATED

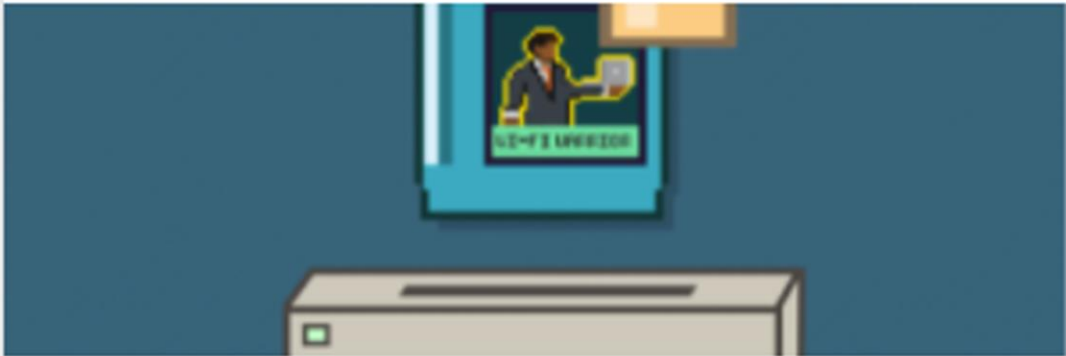
☐ Broad-Based Adaptive Learning ...



Module
Adaptive Learning Assessment
Runtime: 10 mins • Languages: 42

UPDATED

☐ The Problem With Public Wi-Fi A...



Module
Adaptive Learning Assessment
Runtime: 2 mins • Languages: 42

UPDATED

Select All CLEAR

☒ Animated Video

☒ Interactive

☒ Live Action Video

☒ Multi-Path Adventure

☒ Training Game

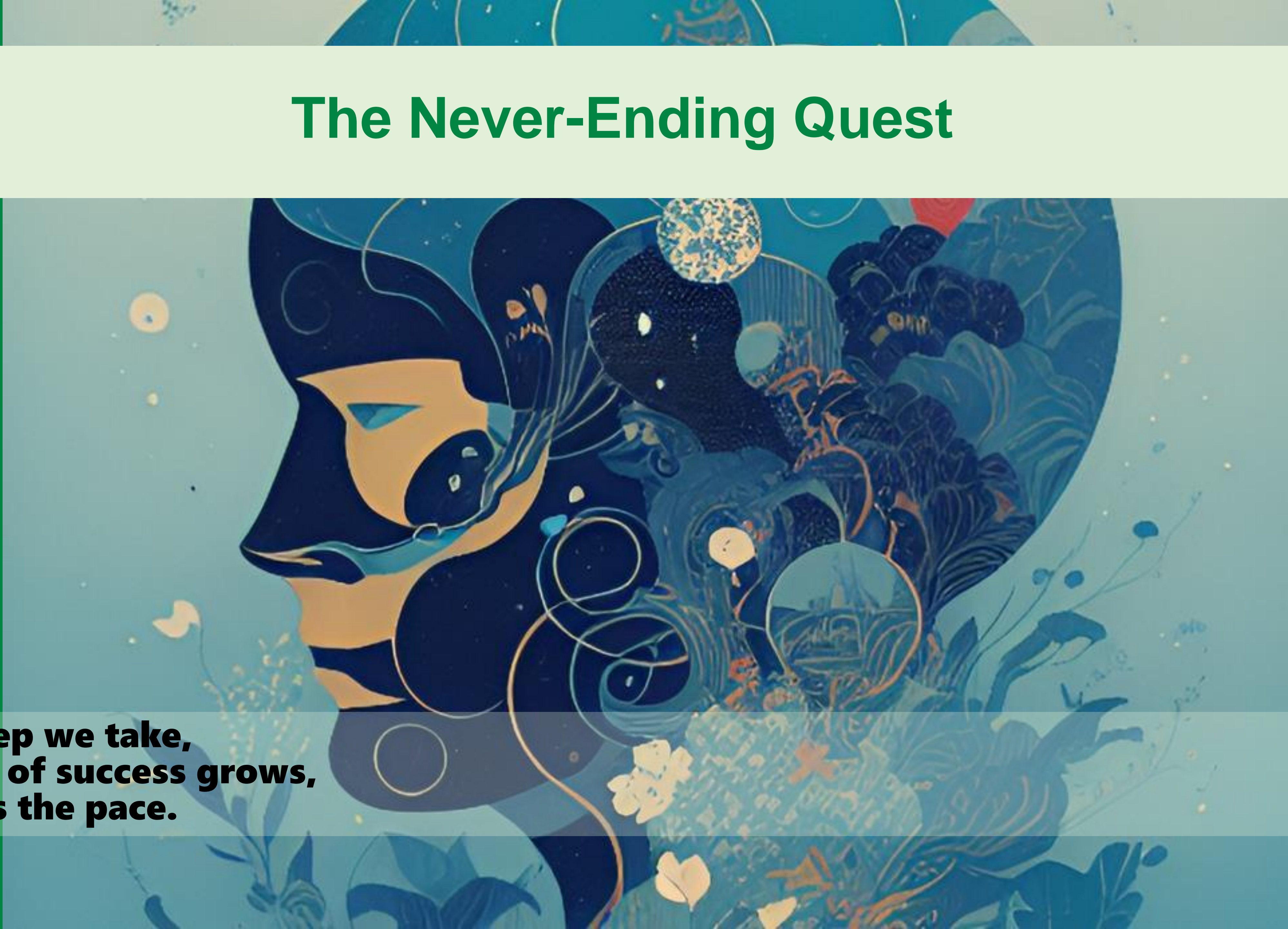
**Building a
people-led
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culture**

The Never-Ending Quest



“

**With each step we take,
The measure of success grows,
Progress sets the pace.**



Building a people-led security culture



The Never-Ending Quest

 Connect

 Information Security GRC Specialist
2h • 

I had an amusing experience in an infosec awareness course I was delivering via Teams this morning. While we were doing the ice breaker, one of the participants obviously did not realise they were unmuted, and was talking to a team mate off camera or taking a phone call and said "yeah, I'm doing cyber security training, it's so friggin' boring!"

Now this was about 10 minutes into the ice breaker, and I hadn't covered any content, so I choose to believe it wasn't about me and therefore didn't take this personally. But it is quite instructive (no pun intended) about some people's attitudes towards and experiences of cyber security training, it often is friggin' boring.

[#dontbeboring](#)



The Never-Ending Quest

Hi,

Please see my snippet of the amount of phishing emails I'm getting. I feel I've been well tested for the month of February, and I'd rather pack up my phishing gear and go down the pub and talk about the one that got away 😊

Is there a possibility I can have no more phishing? Three big phish in one day is too much for me to handle, I even caught two at the same time (8.35). My bad days phishing is spoiling my good days work.

Also, none are going to get away when I know they're coming I'm a seasoned phisherman.



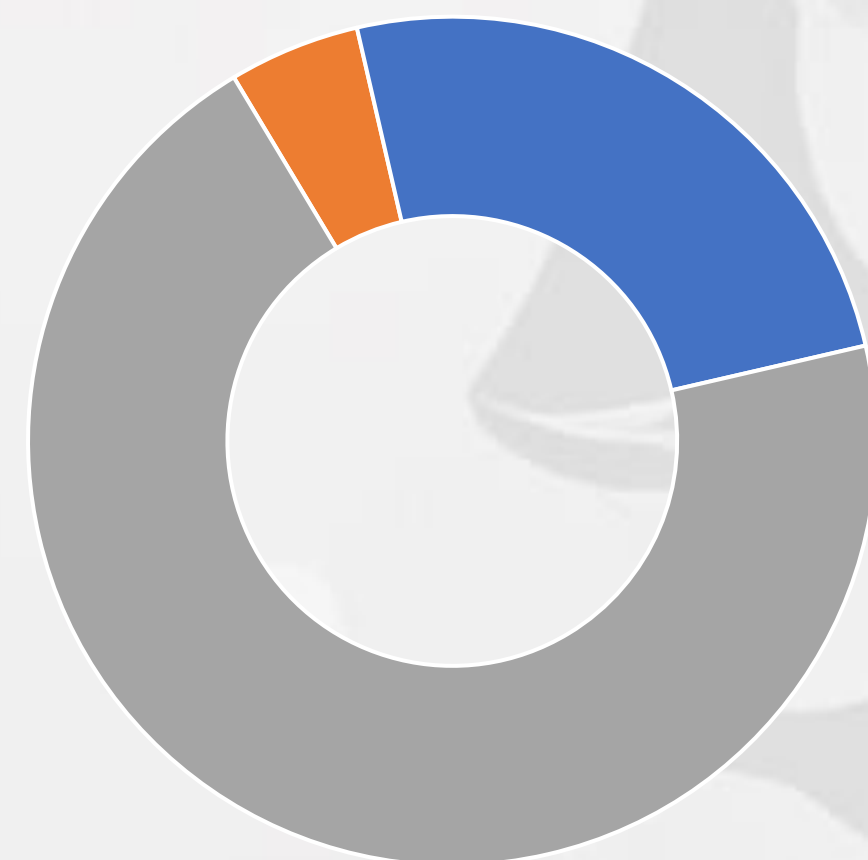
The Never-Ending Quest



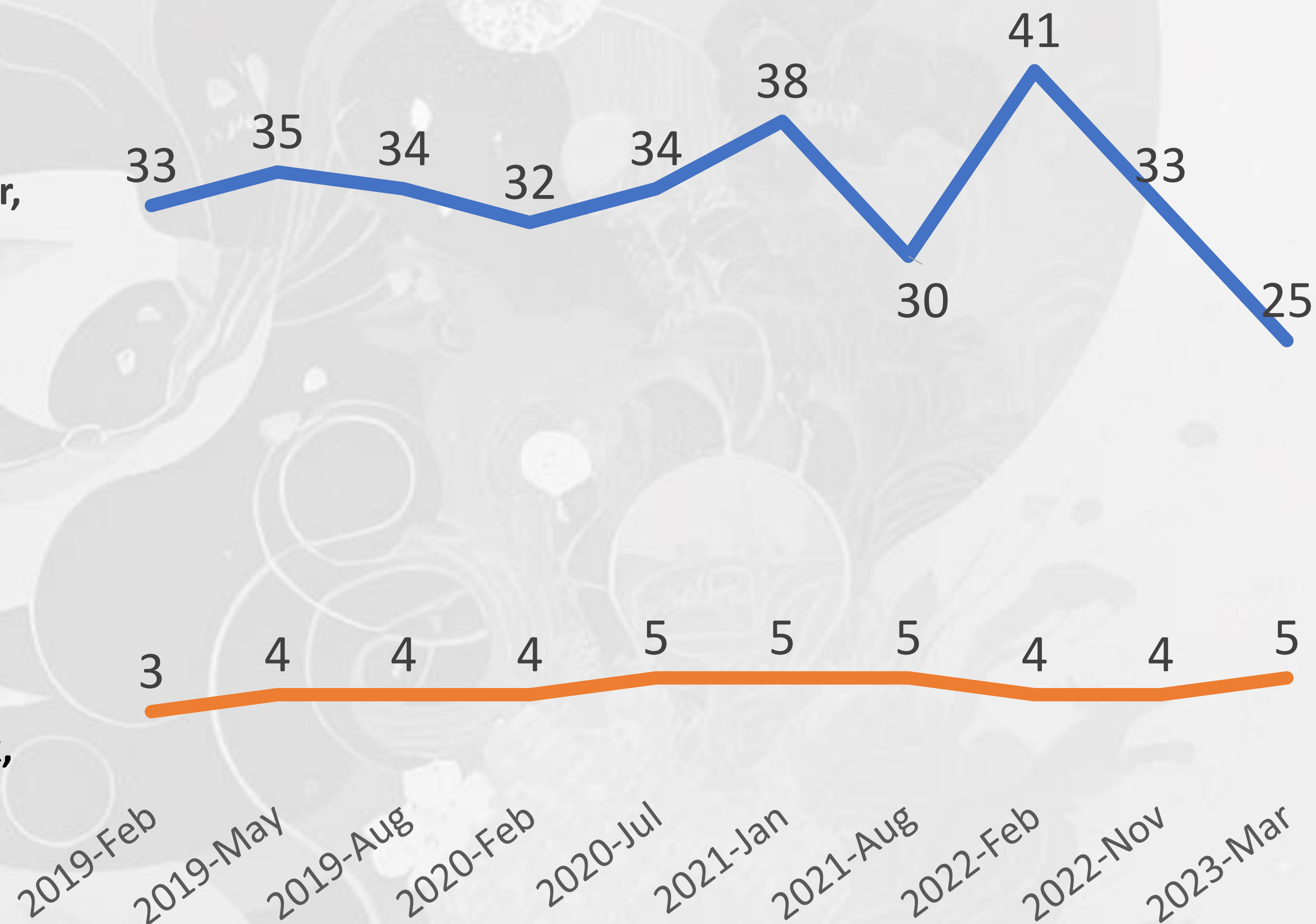
March 2023

System Fault,
5%

Human Error,
25%



Malicious Criminal Attack,
70%



The Never-Ending Quest



“Am I showing
the right screen?”



“You are on
mute!”

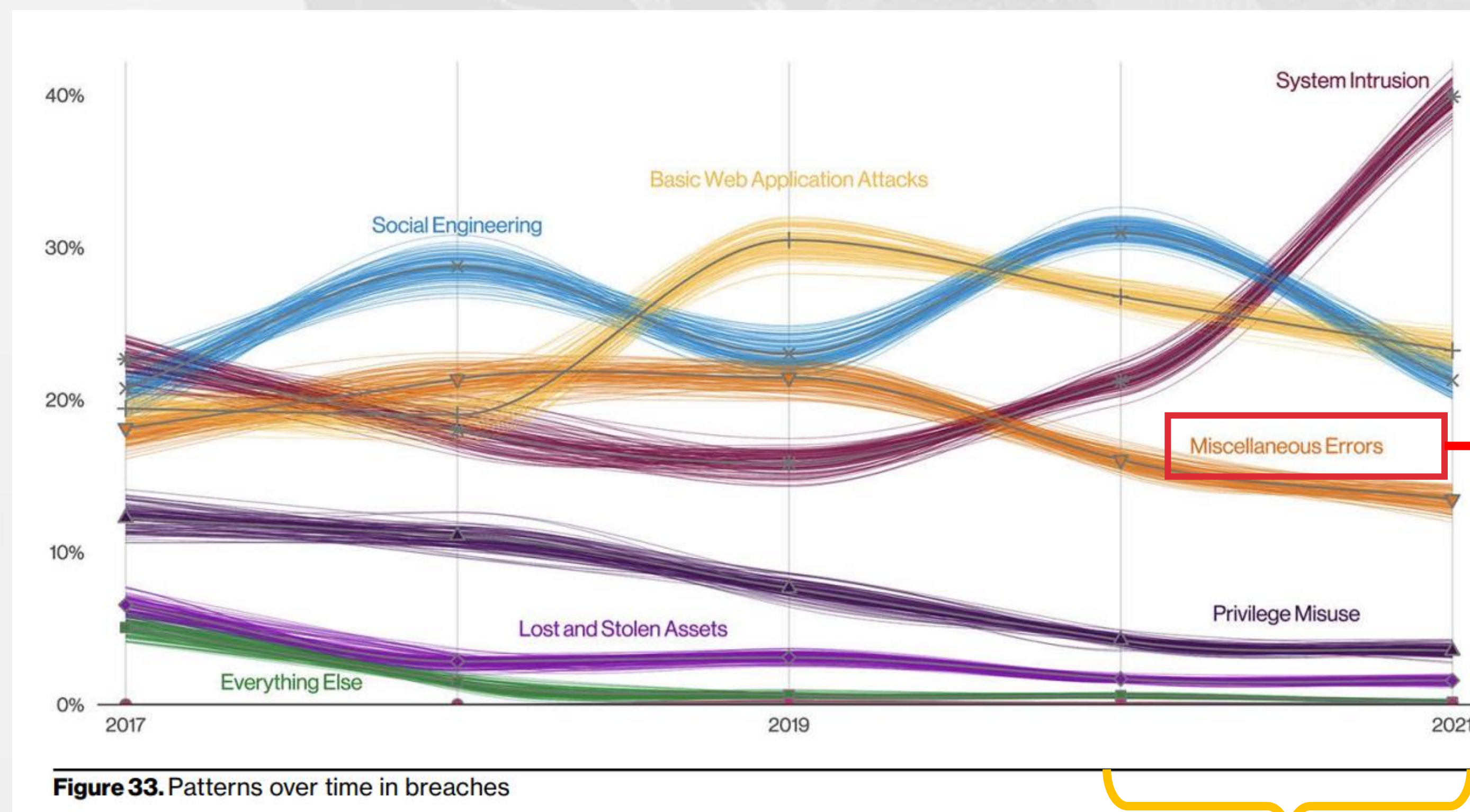


“Sorry... I pocket
dialed”

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The Never-Ending Quest

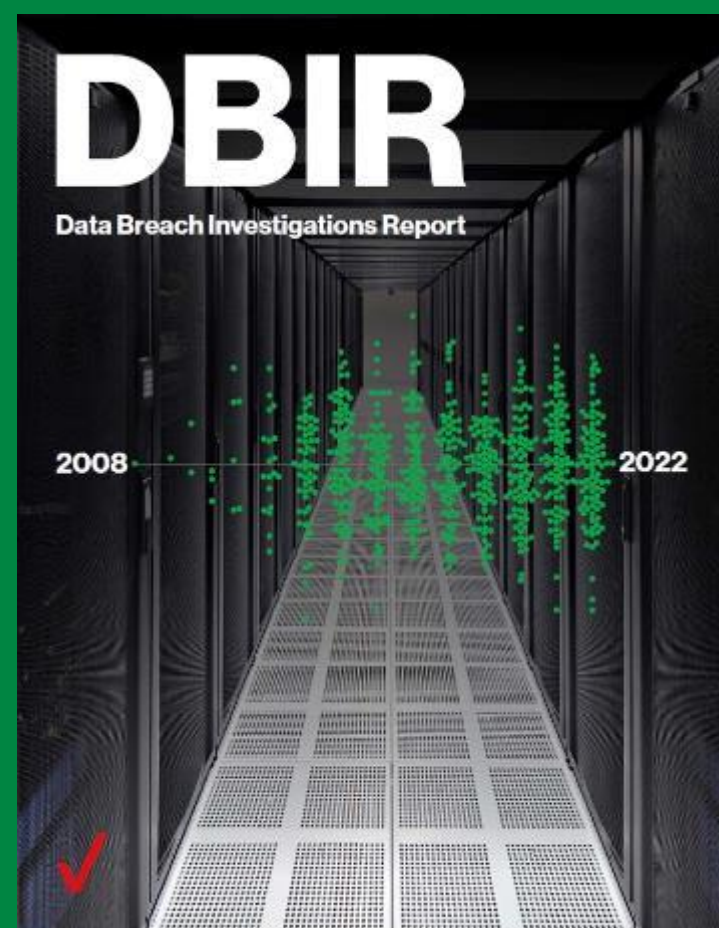


12%-ish

Human Mistakes
(Mis-delivery & Mis-configuration)

82%

Human Element



[2022-data-breach-investigations-report-dbir.pdf \(verizon.com\)](https://www.verizon.com/resources/reports/dbir/)

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The Never-Ending Quest



[Raising Awareness of Cybersecurity — ENISA \(europa.eu\)](https://europa.eu/enisa)

Section 1.4 Definitions of Cybersecurity Awareness

Level of appreciation, understanding or knowledge of cybersecurity aspect...

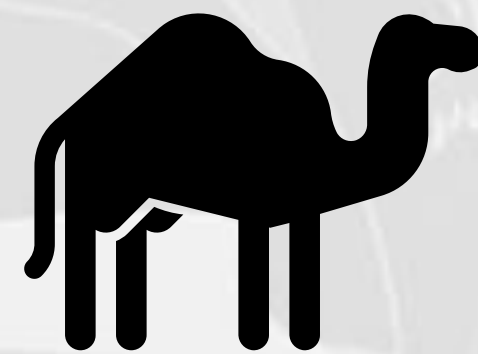
... Awareness is not training...

The purpose... simply to focus on security...

... recognise IT security concerns and respond accordingly...

Awareness ≠ Competency

The Never-Ending Quest



Digital Immigrant



Neurodivergent



Culturally
Engaging



Role Specific
Content

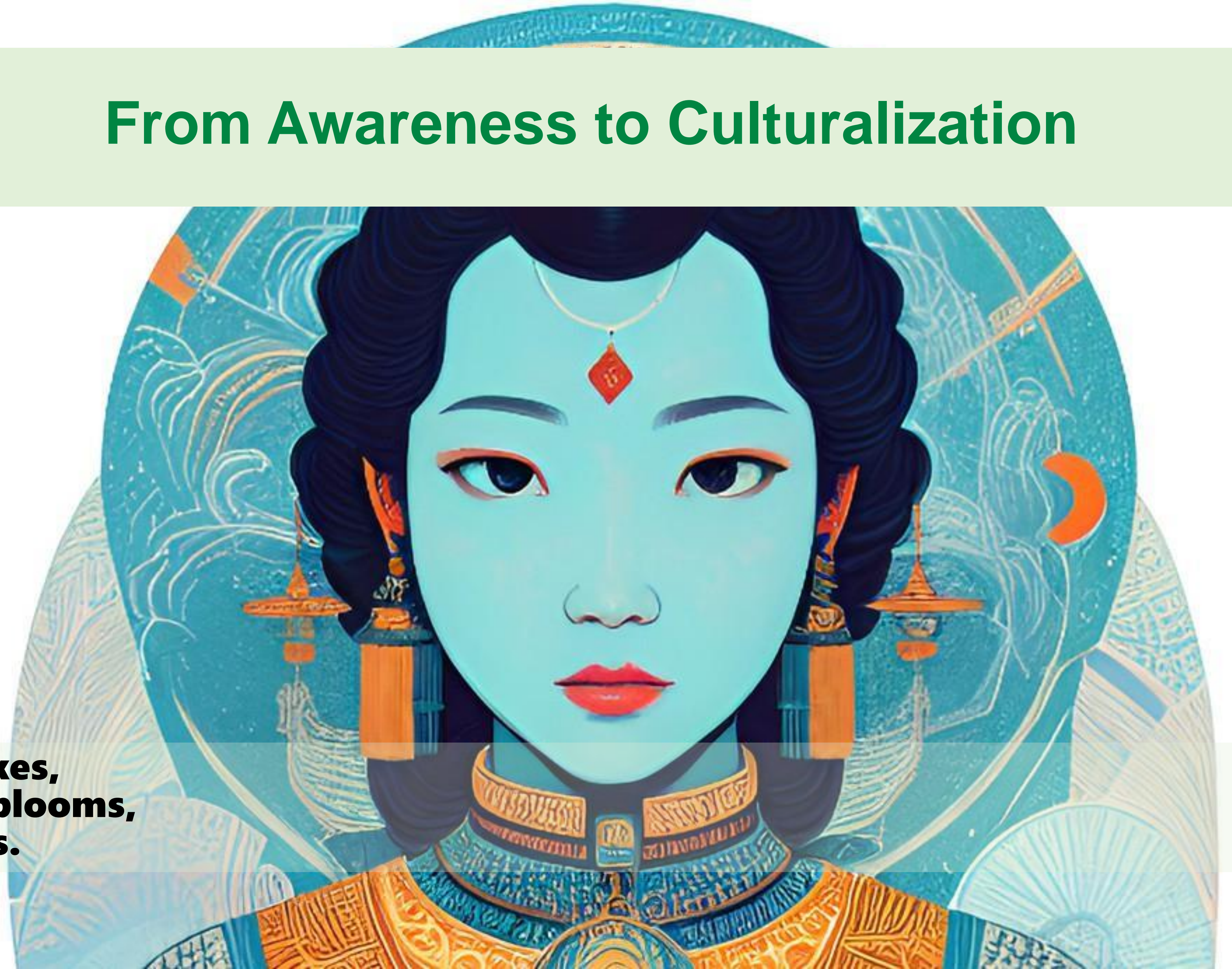
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From Awareness to Culturalization

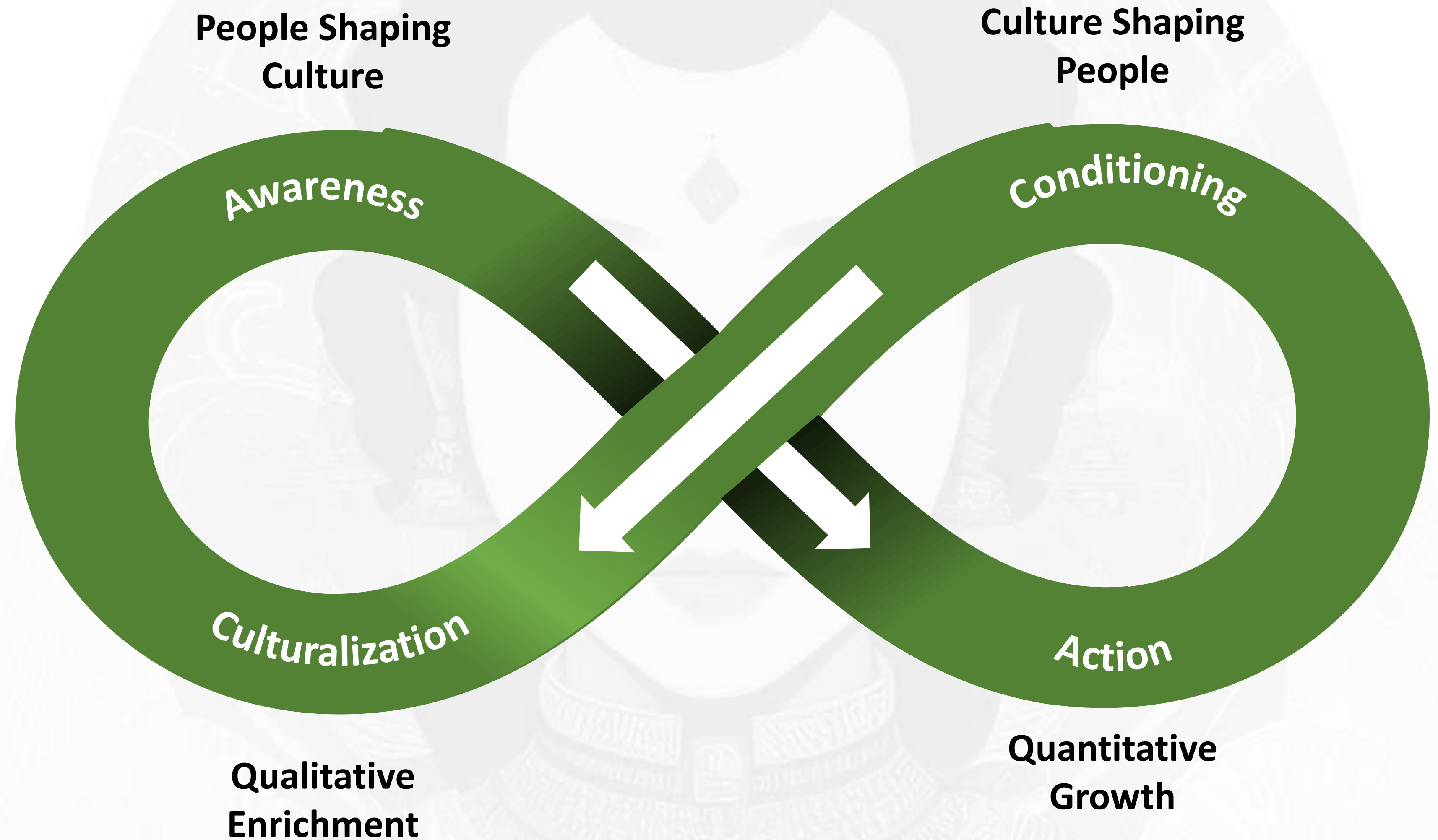


“

**Awareness awakes,
Culturalization blooms,
Diversity thrives.**



From Awareness to Culturalization



From Awareness to Culturalization



Facts

"2022 WA lost
18M"

Definition

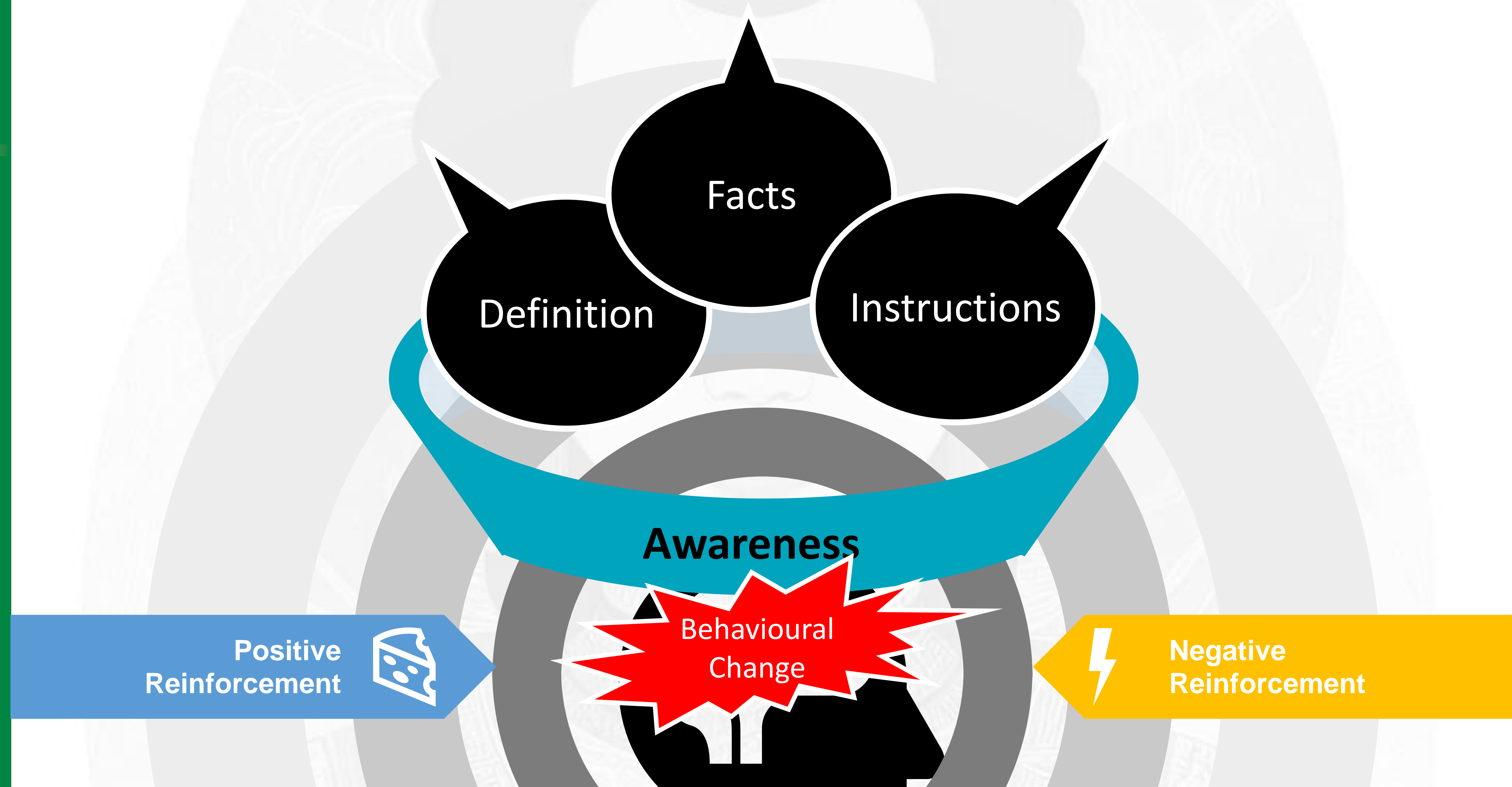
"Phishing"

Instructions

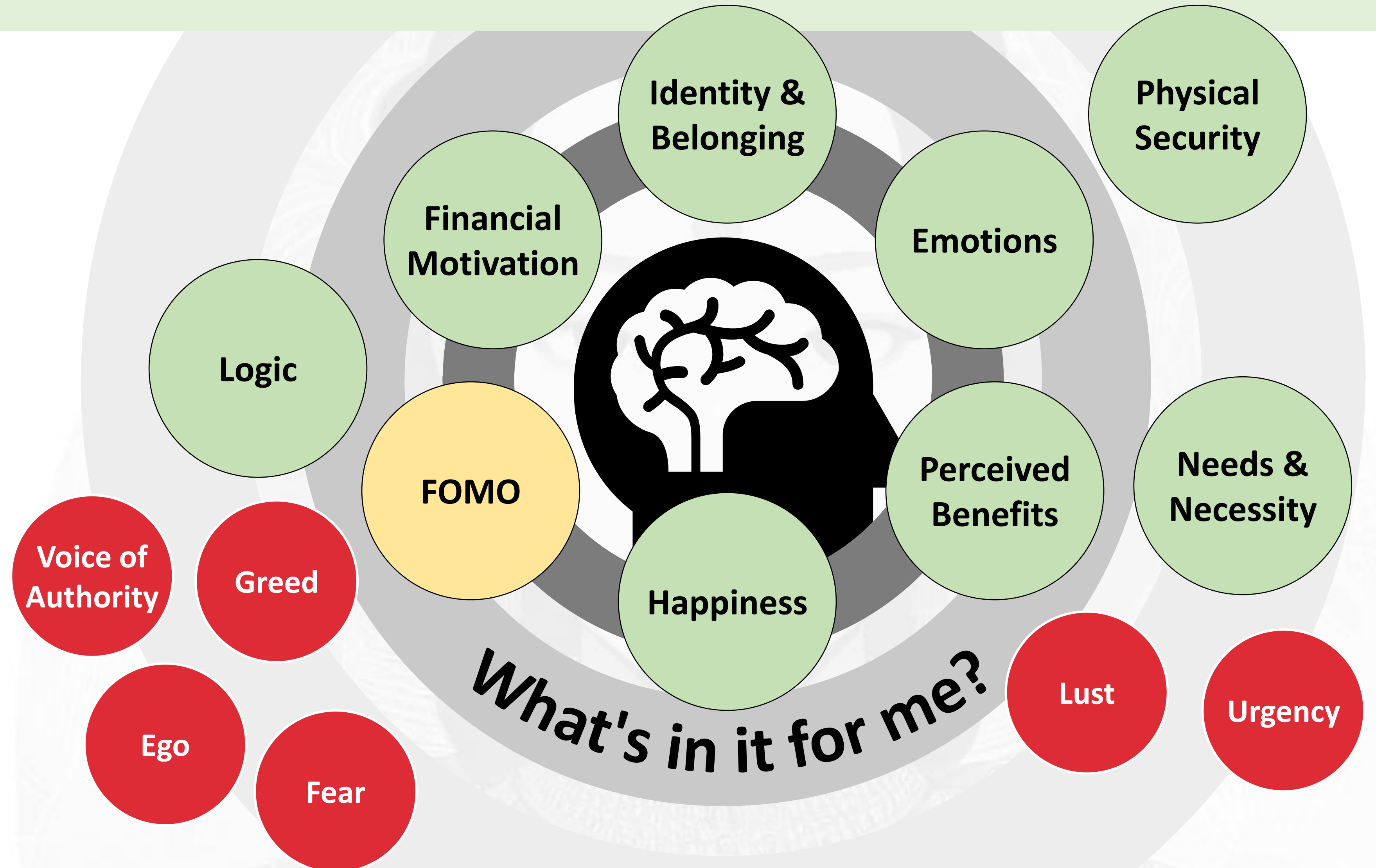
"Don't Click"



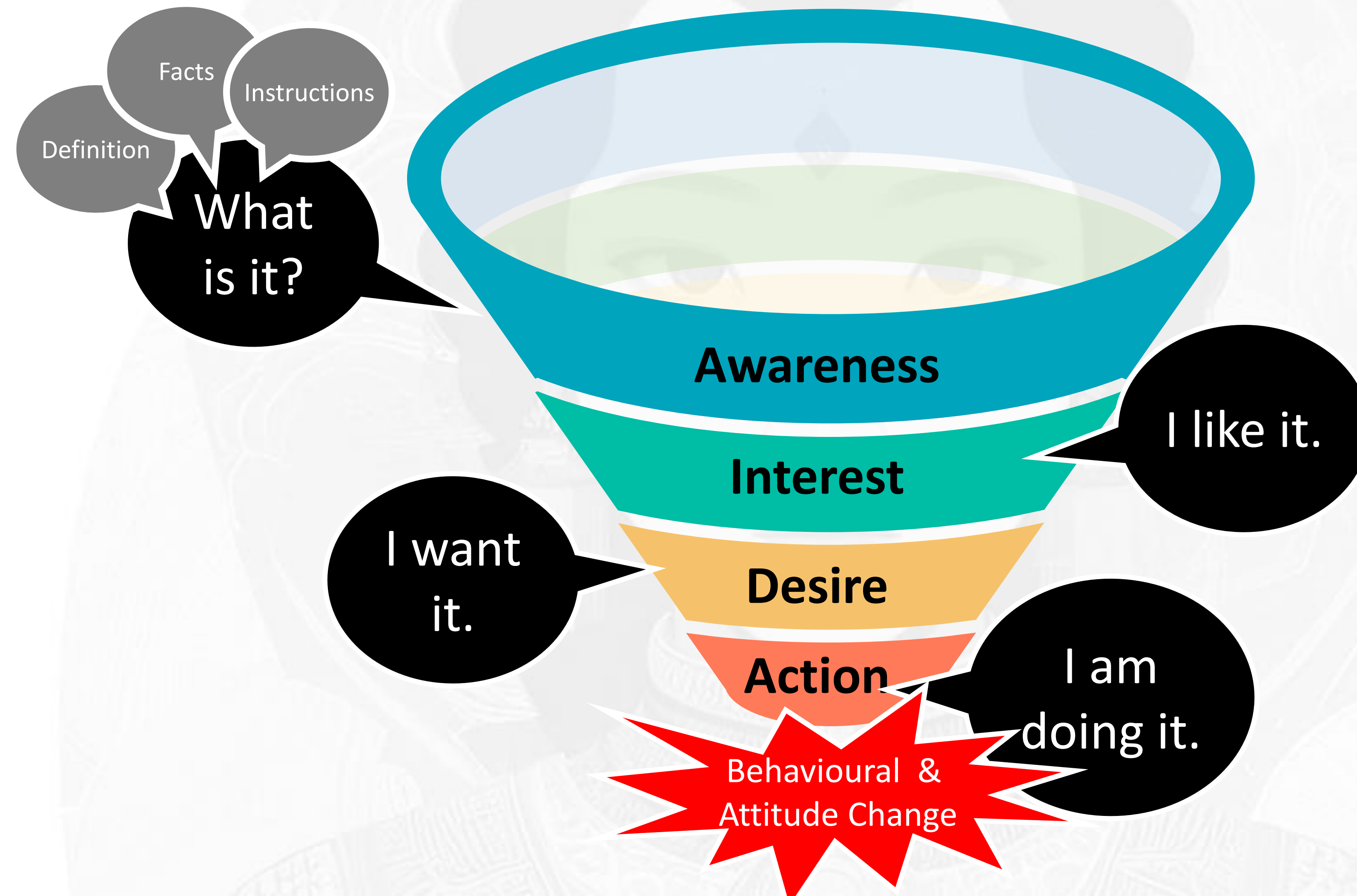
From Awareness to Culturalization



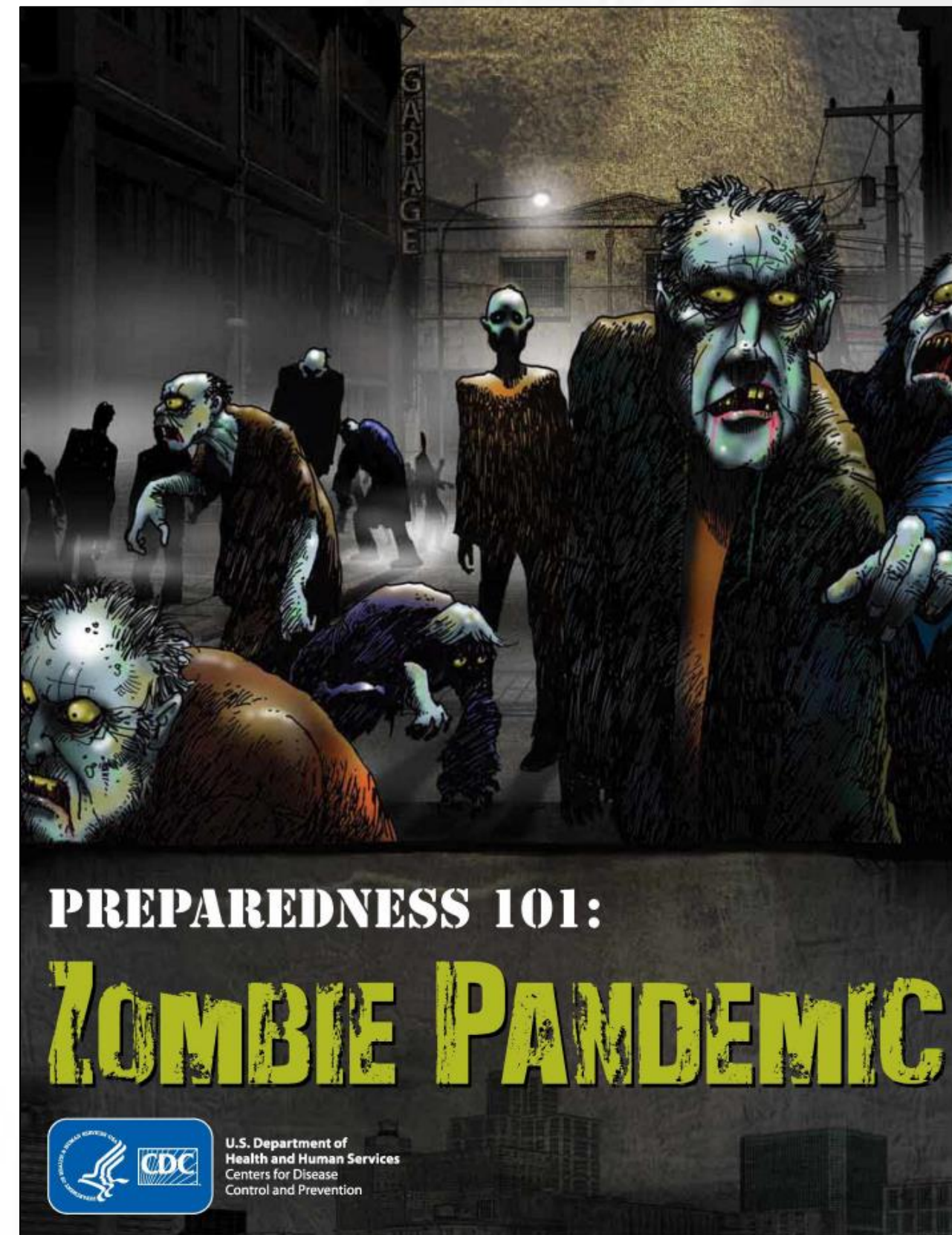
From Awareness to Culturalization



From Awareness to Culturalization



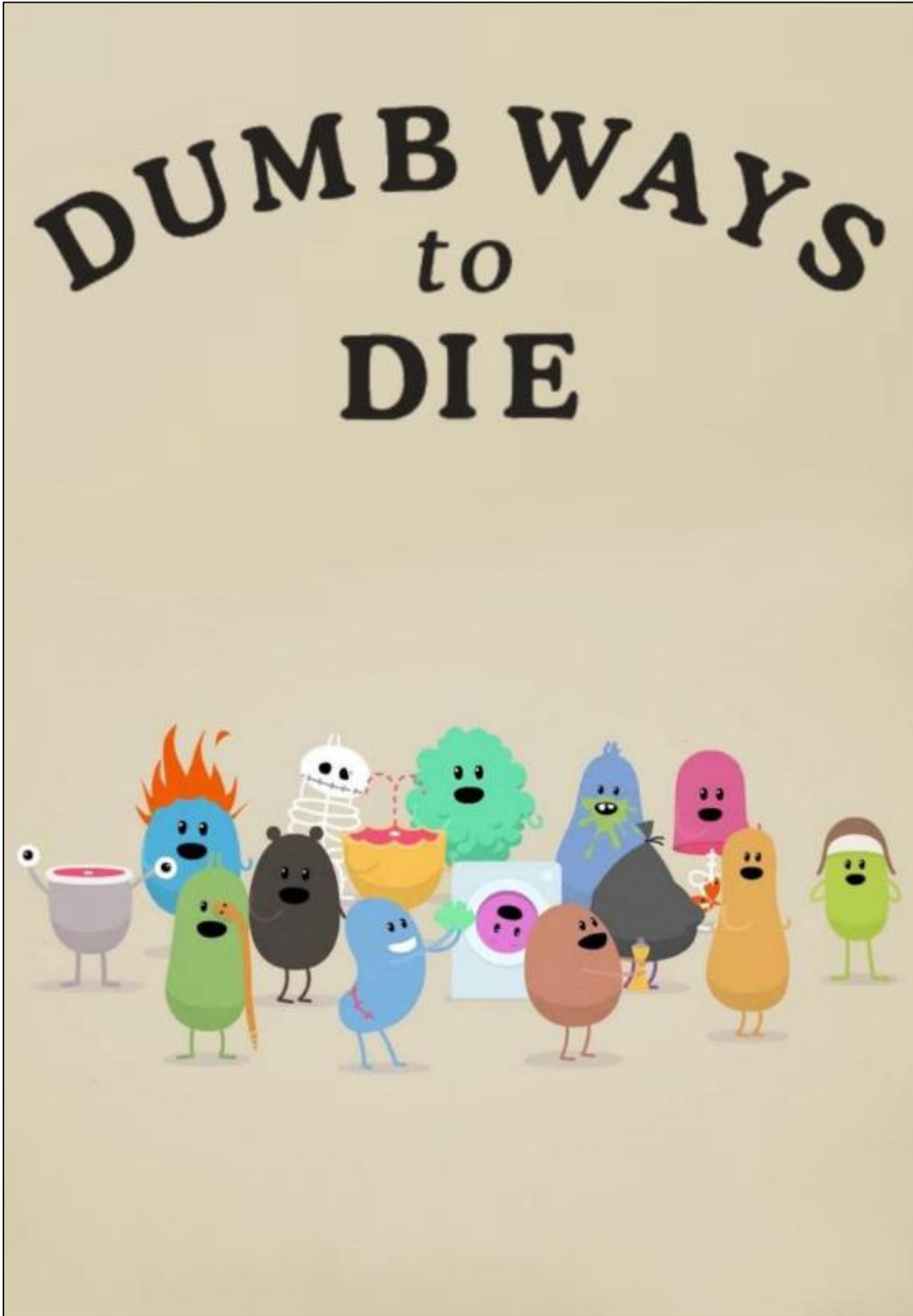
From Awareness to Culturalization




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From Awareness to Culturalization







Dumb Ways to Die 12+

#3 in Action
★★★★★ 4.3 • 22.2K Ratings

Free · Offers In-App Purchases




Dumb Ways to Die
 **Dumb Ways to Die** ✓
1.2M subscribers Subscribe

266M views 10 years ago
Get our latest mobile game!
Apple - <https://tinyurl.com/dumbwaysapple>
Google Play - <https://tinyurl.com/dumbwaysandroid> Show more

3M Share ...

[Dumb Ways to Die](#)

Help is available 

Speak with someone today

Lifeline Australia
Hours: Available 24 hours. [Learn more](#)

13 11 14

Call Chat Official website

SMS: 0477 131 114



7 Webby Awards

International Academy of Digital Arts & Sciences
2013



5 Grand Prix
18 Gold, 3 Silver, 2 Bronze

Cannes Lion International Festival of Creativity 2013



3 Siren Award

Commercial Radio Australia
2013



Grand Trophy

New York Festivals International Advertising Awards
2013

Building a people-led security culture



From Awareness to Culturalization

- 01 > Work with educators and/or marketers**
Adult learning is a lot more complex than designing a nice poster. The message, medium and method need to be appropriate.
- 02 > Take a Whole-Person approach**
Team members are also parents, siblings, children, carers, friends and community members. Make meaningful content that will help them outside of “work”.
- 03 > Changing mindset and attitude, not just action.**
People are not lab rats; teach them to think and develop their ability to cope with technology changes.
- 04 > Derive learning from Incident**
Make training meaningful and realistic by drawing on near misses and incidents, not just canned templates that will not pass your email gateway in the first instance.
- 05 > Don’t overload you audience**
There is always a point where “too-much” information results in people subconsciously rejecting the message.
- 06 > Remember the law of diminishing return**
Unless you have unlimited resources, you must plan how to deliver the message. Invest appropriately in technical and procedural control to complement the training.

From Awareness to Culturalization



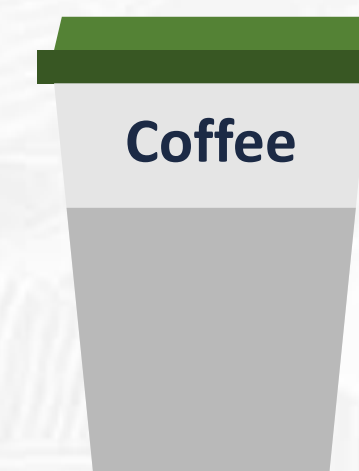
Conditioning

Externally stimulated
and modified
behaviour.

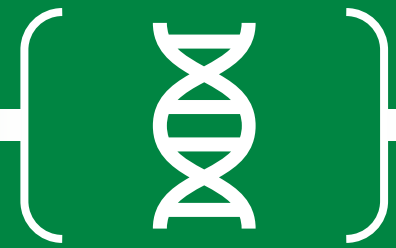


Culturalization

The DNA of who we
are.



From Awareness to Culturalization



Organisation culture can limit the effectiveness of the cyber strategy.



Culture is persistent and will outlast many cyber strategy.



Successful cyber strategy leverages dominant cultural traits instead of against them.

**“Culture eats
strategy for
breakfast”**

Peter Drucker



From Awareness to Culturalization



- Vision
- Mission
- Strategy
- Policies

Visible Elements
Invisible Elements

- Unwritten Rules
- Values & Norms
- Attitudes & Feelings
- Relationships
- Stories & Myths
- Language & Symbols
- Rituals & Routine

- “ Climate Policy
- “ Covid Vaccination
- “ Gender Equality

Building a people-led security culture



From Awareness to Culturalization

Senior Management adopts cyber in their everyday speech and discussion.

Create a safe, no-guilt environment for people to speak about errors and mistakes.

Recognise and activate non-cyber cyber influencers and champions.

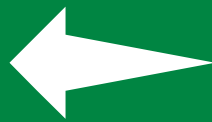
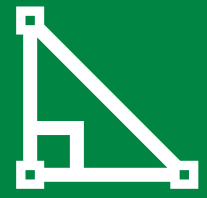
Training technical workers is as crucial as getting Senior Managers' buy-in.

Cyber controls is embedded in all digital processes.

Foster and cultivate cyber partners and advocate by demonstrating ROI for cyber initiatives.

**Building a
people-led
security
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The Measure of Success Progress



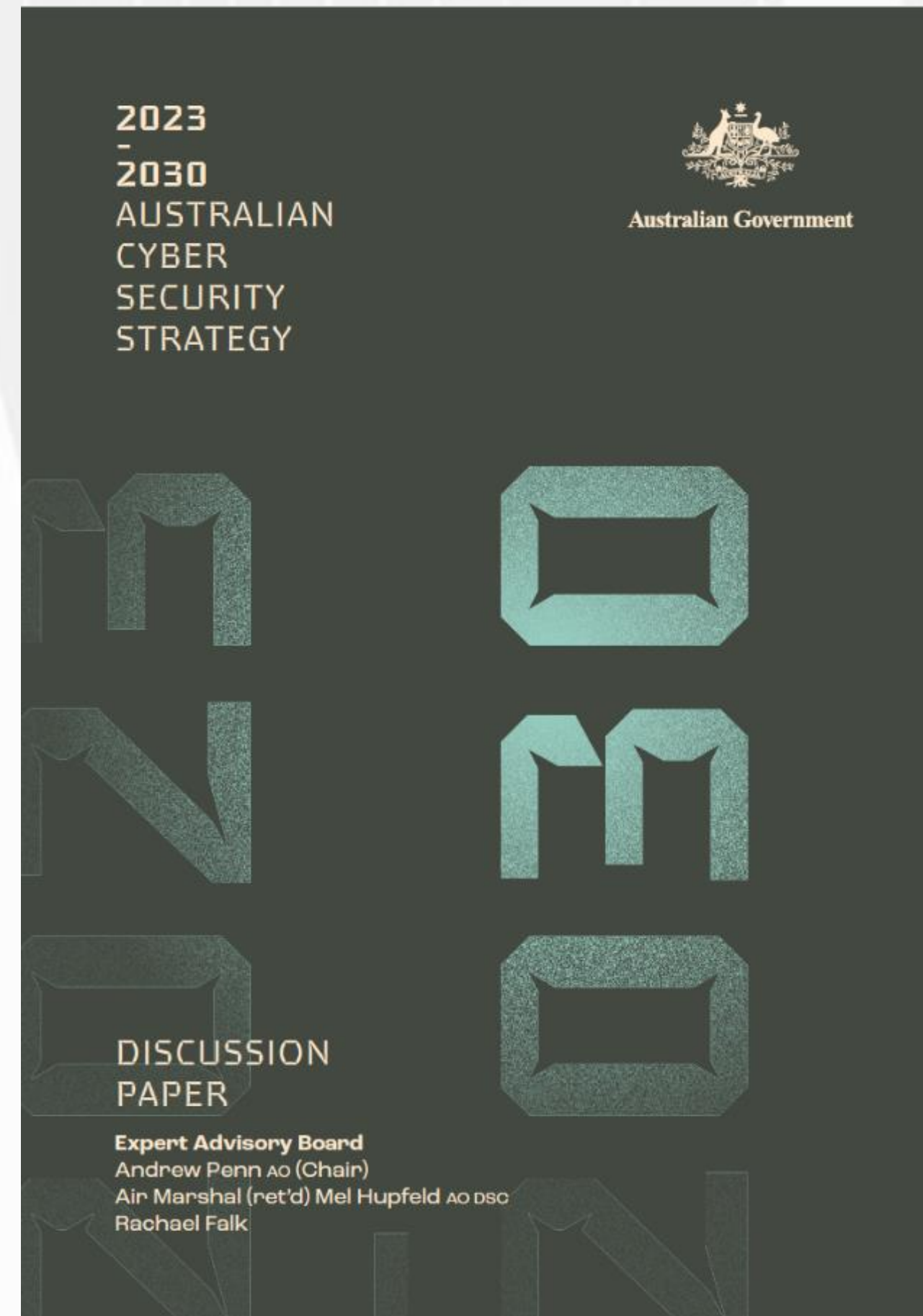
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**With each step we take,
The measure of success grows,
Progress sets the pace.**



Building a people-led security culture

The Measure of Success Progress

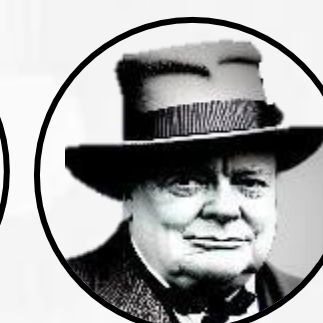


[2023-2030 Australian Cyber Security Strategy
\(homeaffairs.gov.au\)](https://homeaffairs.gov.au)

**“Most cyber secure nation
by 2030”**

**“Success is going
from failure to failure
without loss of
enthusiasm.”**

*Sir Winston Churchill,
Abraham Lincoln*



**“You can’t improve
what you don’t
measure”**

Peter Drucker



Building a people-led security culture

The Measure of Success Progress



Measured Analytics

Phishing Simulations

- Read Email
- Clicked Link
- Opened Attachment
- Entered Credential

Training Records

- Completion
- Assessment

Incident Report

- Root Cause
- Trending
- Threat environment

A Culture of Feedback

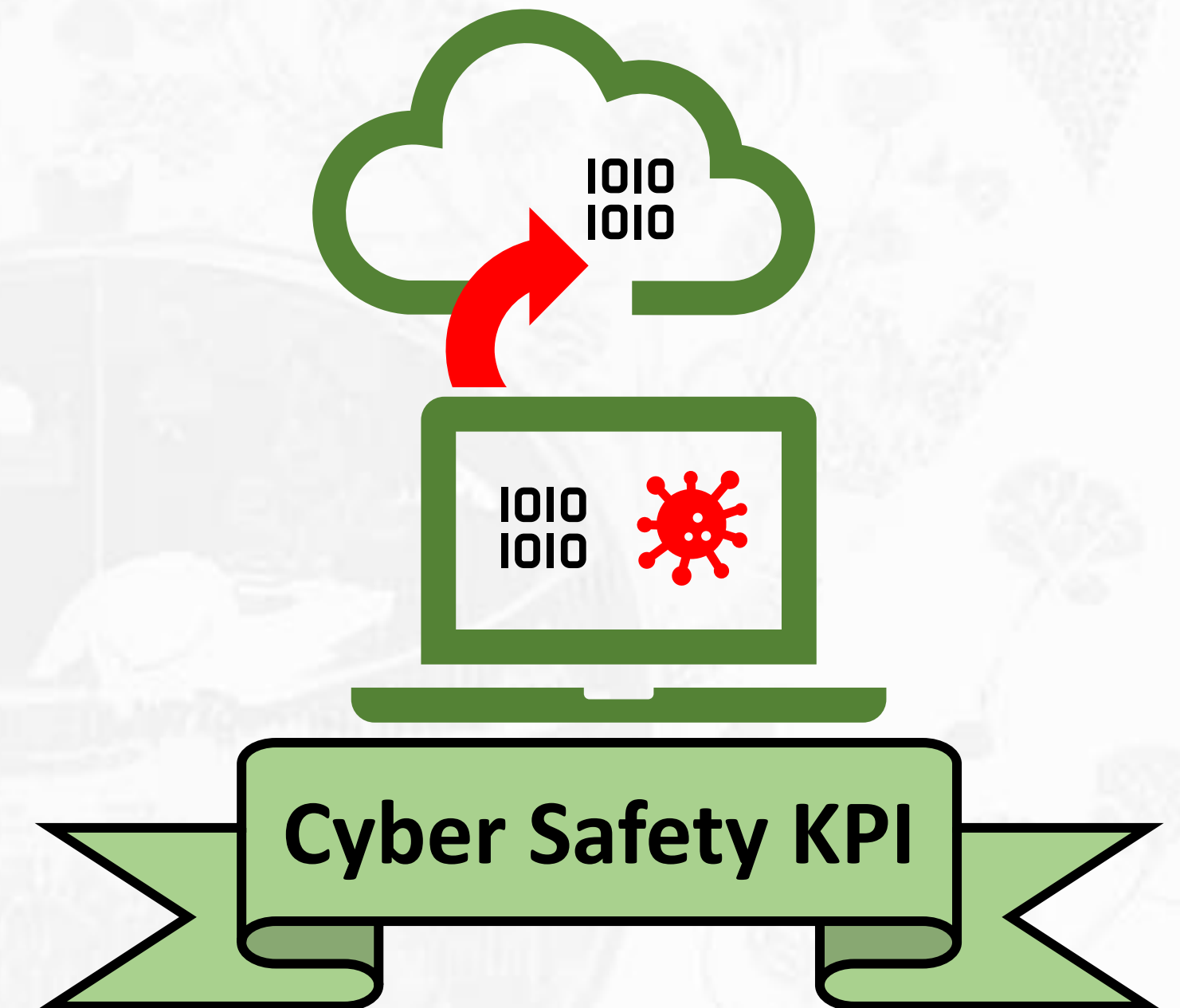
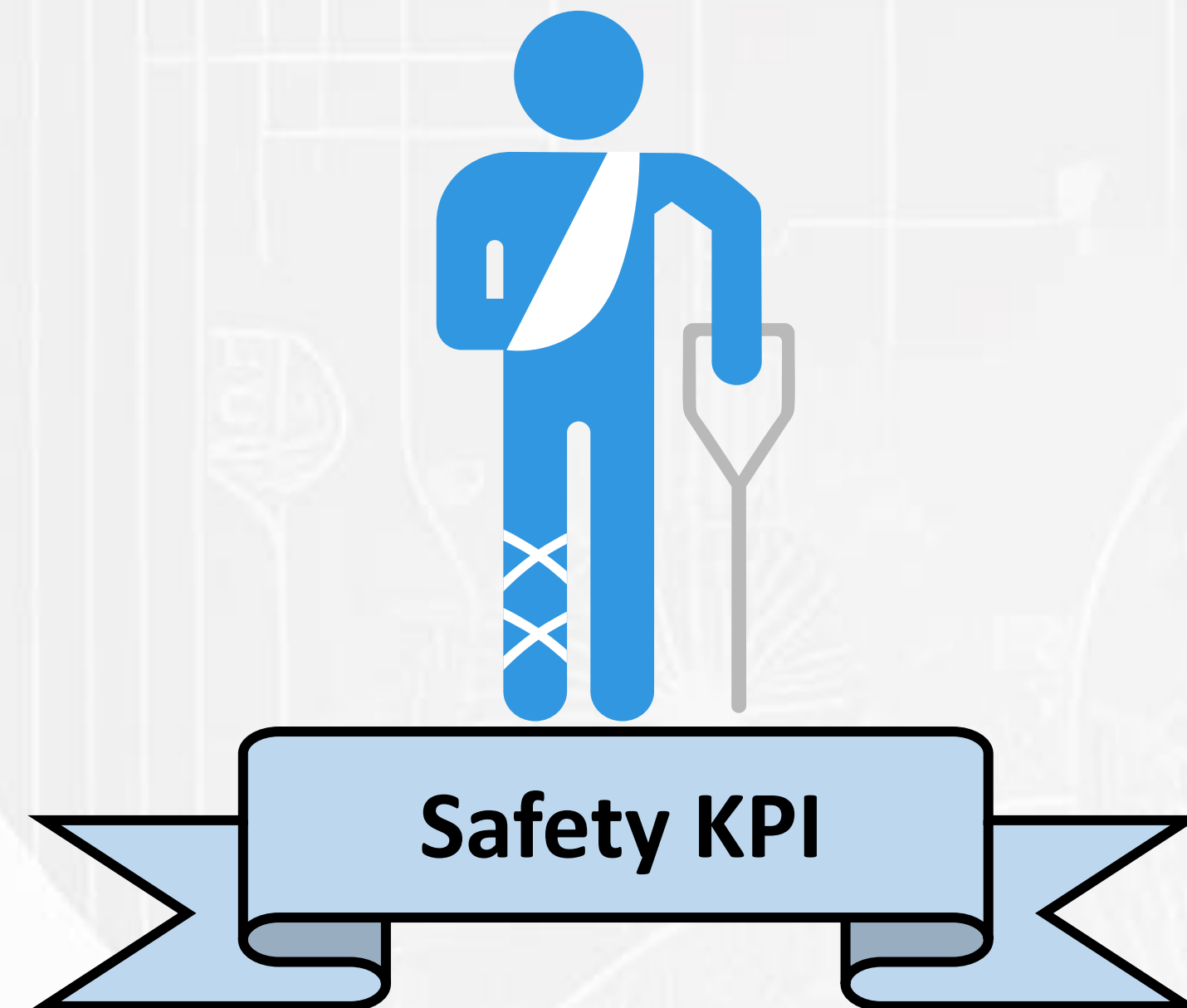
Focus Group

- Perception
- Attitude

Interviews & Survey

- Senior Management
- Non-Cyber Technical Specialist
- Non-Digital Worker

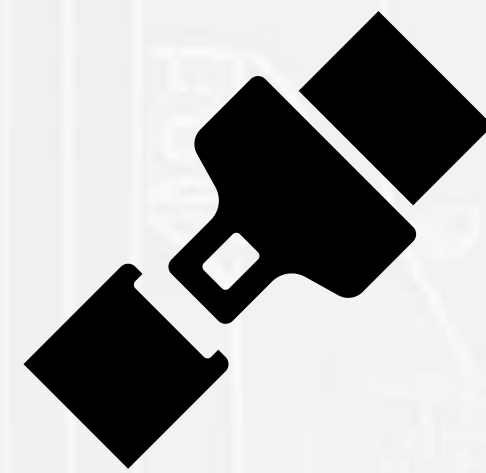
The Measure of Success Progress



**Cyber KPI is recognised as a primary KPI
and has financial implications.**

Building a people-led security culture

The Measure of Success Progress



Seat Belt

Expected



Fire Extinguisher

Included



Safety Boots

Embedded

Economical

**Cyber safeguards are included in
everyday processes.**

**Building a
people-led
security
culture**

The Measure of Success Progress



Cyber responsibilities are distributed and maturity is organic in nature.

**Building a
people-led
security
culture**

The Measure of Success Progress



**Cyber is nowhere but also
Everything Everywhere All at Once.**

Building a people-led security culture

CISO Perth 2023



Joshua Qwek
Cybersecurity Architect



Joshua Q

1

The Golden Age of Cyber Awareness

2

The Never-ending Quest

3

From Awareness to Culturalisation

4

The Measure of Success Progress