

AI in Finance Summit New York with GenerativeX

Where Cutting-Edge Research Meets Application in Finance

April 15-16, 2025



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About Us

Company Information

Company Name	GenerativeX
Establishment	June 2023
HQ	1-17-1 Toranomom, Tokyo
U.S office	142 W 57th St, New York, NY,
Sales (2025 Projected)	¹⁰⁰¹⁹ ~10Mn USD
Number of Employees	~100

History

- 2023/06 Established in Tokyo.
- 2024/04 Raised \$1.2M in a seed round.
- 2024/05 Established U.S. office (New York).

Investors



Media Coverage



Vision

*Accelerating growth and
innovation in the financial
industry through generative AI*

The Team Powering Our Vision



CEO

Araki Rei

J.P.Morgan

B.A./ M.S. in Engineering, The University of Tokyo. After working in the investment banking division of JP Morgan, he founded and sold a real-tech startup.



CTO

Yoshinori Kosaka

ByteDance 字节跳动

B.A. / M.S. in Engineering, The University of Tokyo
After working as a full stack engineer in the new business development department, worked as a tech lead at ByteDance



Global Head of Banking

Masaaki Matsui

Goldman Sachs



Graduated from Keio University
After working for P&G, he worked in derivatives sales and trading at Deutsche Bank and Goldman Sachs.



CMO

Masato Terui

Deloitte.

B.A. in Global Studies, Akita International University. Worked as a UI/UX Planner/Director for new game development at COLOPL, Inc. After that, served as a sales CRM/SAP development project manager at Deloitte Tohmatsu Consulting.



Director/CAO

Yuto Ueda

YCP Solidiance

B.S./ M.S. in Engineering, The University of Tokyo (Matsuo Laboratory). Led teams at Matsuo Research Institute and Corporate Planning at YCP Japan (YCP Solidiance).



COO

Hiroki Ida

MERRILL A BANK OF AMERICA COMPANY
BANK OF AMERICA

B.A./ M.S. in Engineering, The University of Tokyo. After working in the investment banking division of JP Morgan, he founded and sold a real-tech startup.



Global Head of Insurance

Shigeo Kuwabara

TOKIOMARINE NICHIDO
TOKIOMARINE e.design

Graduated from Kyoto University. Joined Tokio Marine & Nichido Fire Insurance Co., Ltd. in 1989. In 2017, he was appointed director of Tokio Marine & Nichido Fire Insurance Co., Ltd. In 2018, he was appointed president and CEO of E.design Insurance Co., Ltd.



CPO

Masahito Omori

McKinsey & Company

B.A./ M.S. in Engineering, The University of Tokyo. Joined McKinsey & Company and worked in Tokyo/Kansai offices on transformation, manufacturing operations improvement and strategy development in med-tech(endoscope) and healthcare sector(MCI).

Tailored Solutions for Financial Industries

Sales

- ✓ Tailored Product Proposal
- ✓ Deal Insight Extraction
- ✓ Pitch Deck Creation

Insurance

- ✓ Insurance Solution Design
- ✓ Contract Management
- ✓ Premium Simulation

Trading

- ✓ Real-Time Analysis
- ✓ Sentiment Tracking
- ✓ Derivative Strategy

Deal Execution

- ✓ M&A Strategy and Scenario
- ✓ Longlist Creation
- ✓ Terms Negotiation

Real Estate

- ✓ Property Price Forecast
- ✓ Transaction Document Preparation
- ✓ Due Diligence Automation

Asset Management

- ✓ Succession Planning
- ✓ Will Preparation
- ✓ Trust Formation

Investment

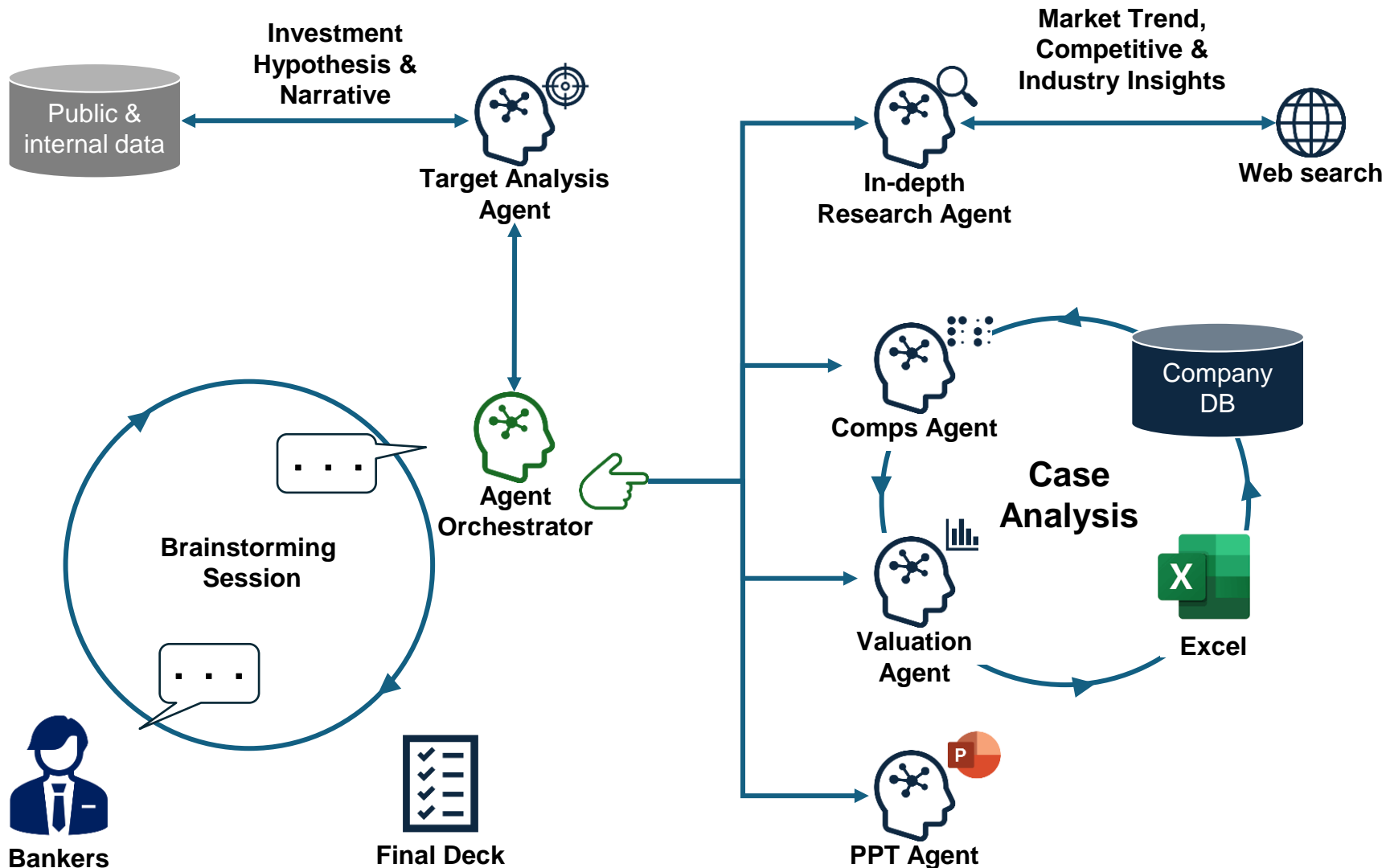
- ✓ Deal Screening
- ✓ Financial Modeling
- ✓ Investment Committee Support

Credit

- ✓ Credit Assessment
- ✓ Risk Evaluation
- ✓ QA Sheet Generation



Use Case: M&A Proposal



Overview

- **End-to-End Proposal Automation:** Generate M&A proposals for target companies in a unified, streamlined workflow.
- **Intelligent Analysis:** Refine strategic hypotheses and conduct iterative valuations with precision and efficiency.

Impact

- **Deeper Strategic Insights:** Surface nuanced, company-specific intelligence to build robust, data-backed deal hypotheses.
- **Boosted Productivity:** Cut preparation time, increasing individual proposal output by 30%.
- **Skill Enhancement:** Visualize the hypothesis-building process, accelerating on-the-job learning.

Use Case: M&A Proposal (Initial Discussion)

M&A Agent

Target Company

Mitsubishi Gas Chemical Co., Ltd.

Discussion Depth

0%

Please select a question or comment:

I would like to create a specific task list for M&A proposals

I would like to explore themes related to M&A proposals for Mitsubishi Gas Chemical

I would like to review the content of the medium-term management plan for proposals to Mitsubishi Gas Chemical

Enter a message...

Send Message

Next Step

Review My Story

Consider Client Conversation

Evaluate Discussion

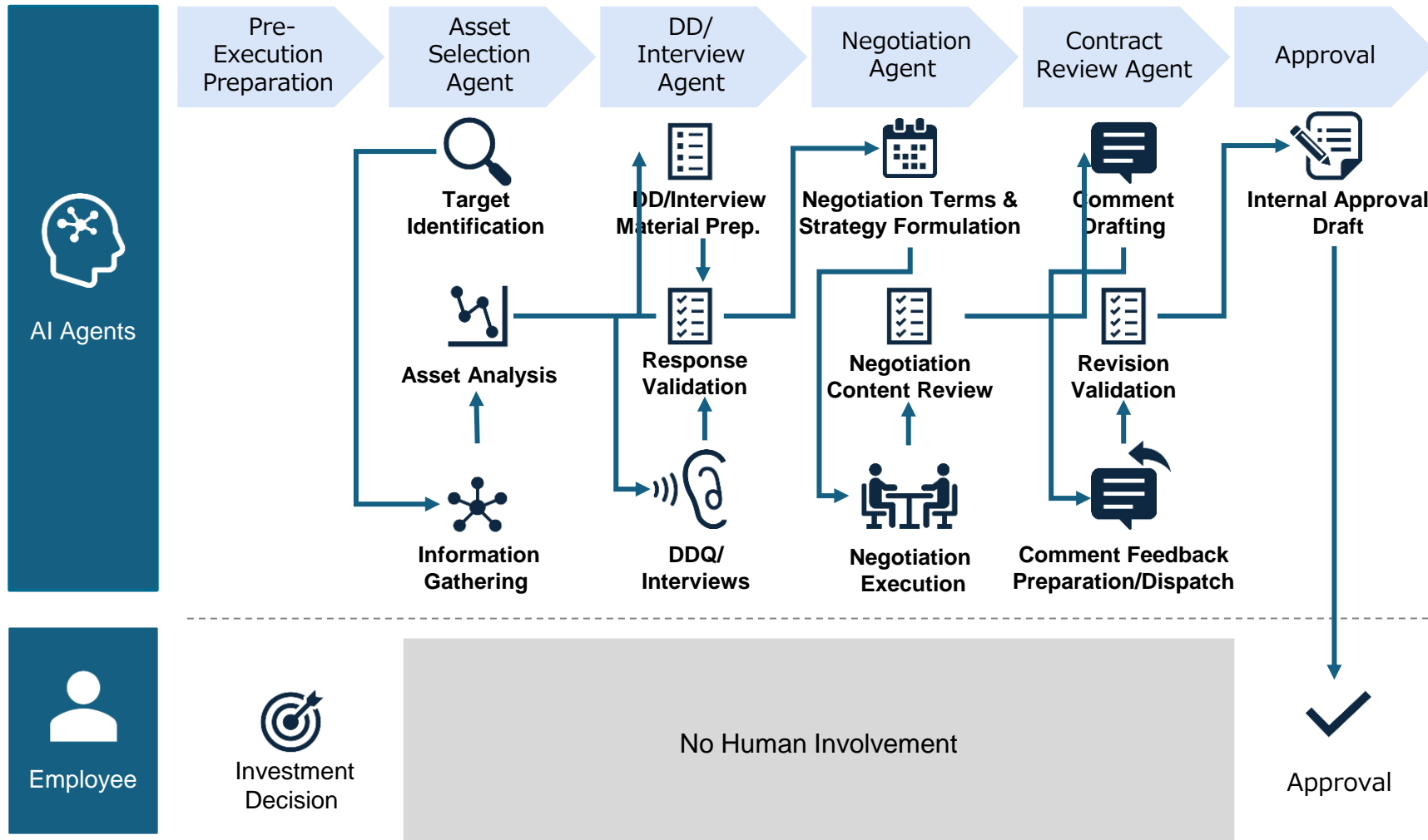
Generated Task List

0/0

^

7

Use Case: M&A Execution



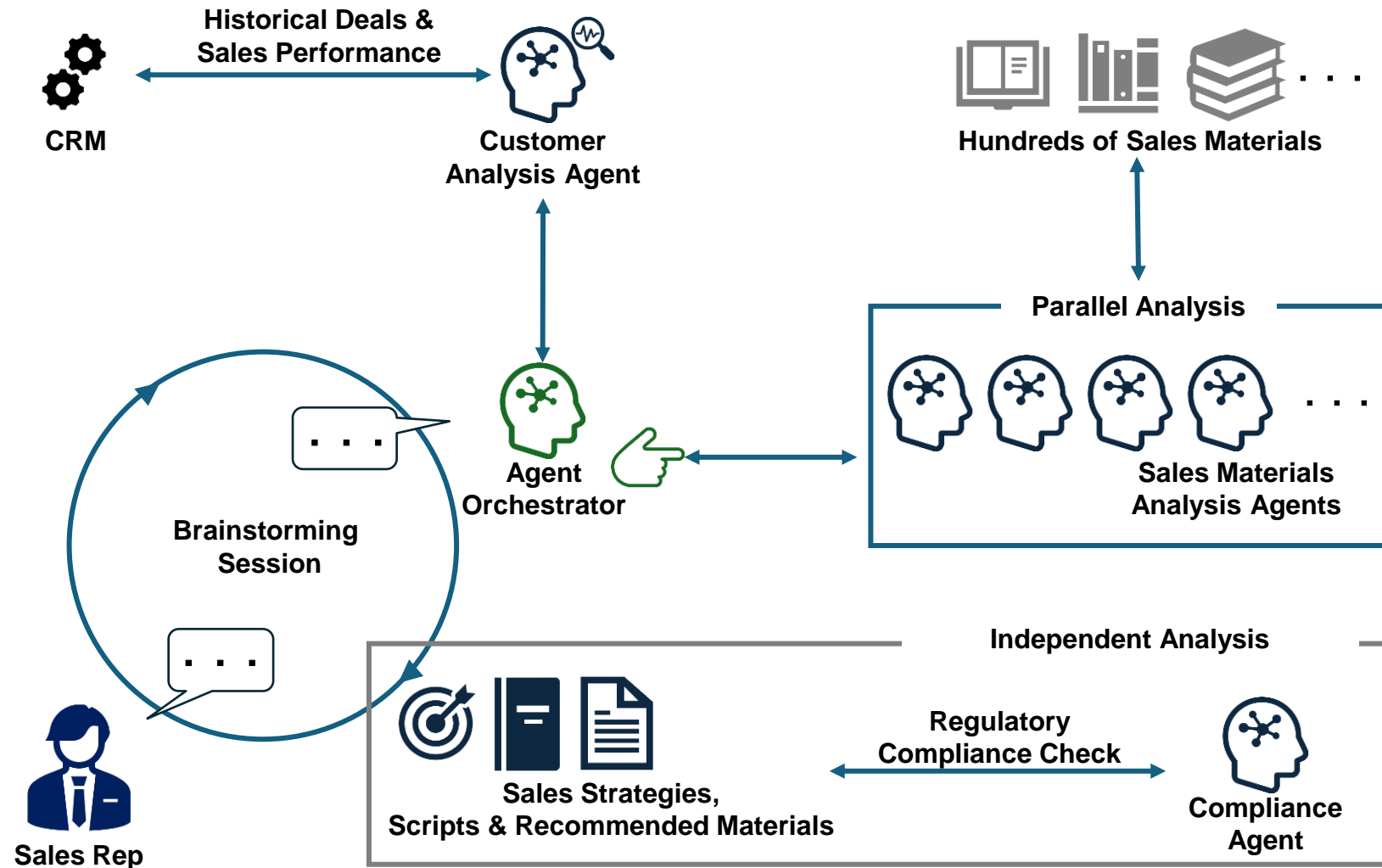
Overview

- **AI-Led Execution:** Automate the M&A process for in-house deals, driving efficiency across all stages.
- **Strategic Human Oversight:** Reserve input for approvals and critical decisions.

Impact

- **Optimized Negotiation:** Achieve a 20% reduction from the initial valuation.
- **Accelerated Deal Closure:** Streamline workflows, delivering an LOI within 3 months.

Use Case: Insurance Sales



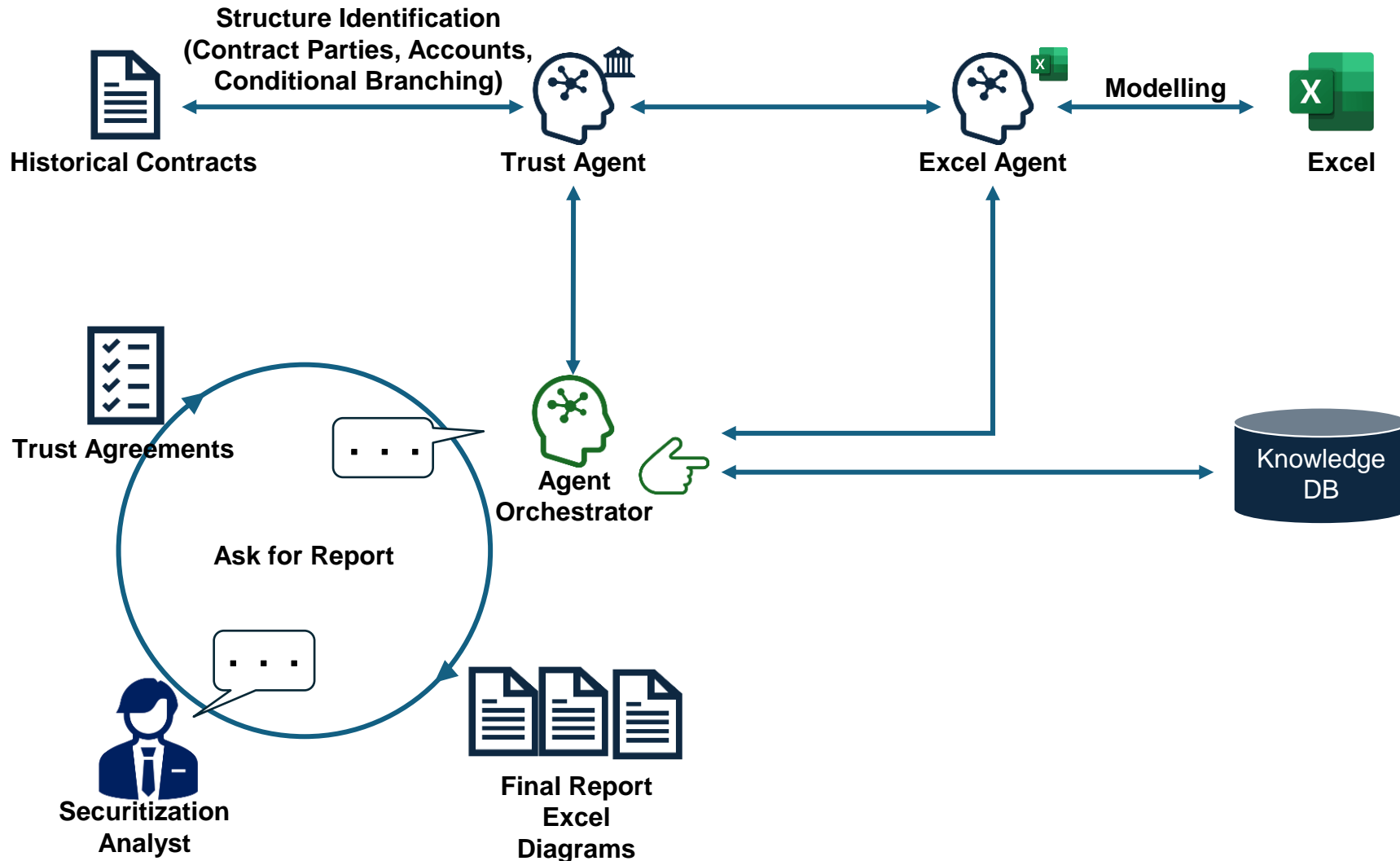
Overview

- **Tailored Recommendations:** Propose insurance solutions based on a blend of quantitative and qualitative insights.
- **Innovative Proposals:** Rapidly analyze vast sales materials, enabling fresh, differentiated perspectives.

Impact

- **Higher Sales Satisfaction:** 90% of sales representatives report improved proposal quality.
- **Faster Preparation:** Generate sales strategies and support materials, drastically reducing preparation time.

Use Case: Securitization Trust Modeling



Overview

- **Automated Securitization Modeling:** Generate Excel models from securitization contracts, mapping cash flows and terms.
- **Contract Visualization:** Visualize complex contract details with flowcharts for verification.

Impact

- **Operational Efficiency:** Reduce processing time per case by 80%.
- **Compliance Enhancement:** Enhance accuracy and traceability for regulatory compliance.

Use Case: Securitization Trust Modeling (Contract Visualization)

>

Deploy

Contract Excel output

Logout

Login successful

Data Selection

Select your model

claude

Select the agreement

Choose an option

Bulk Generation

Extraction of contracting entity

Output result

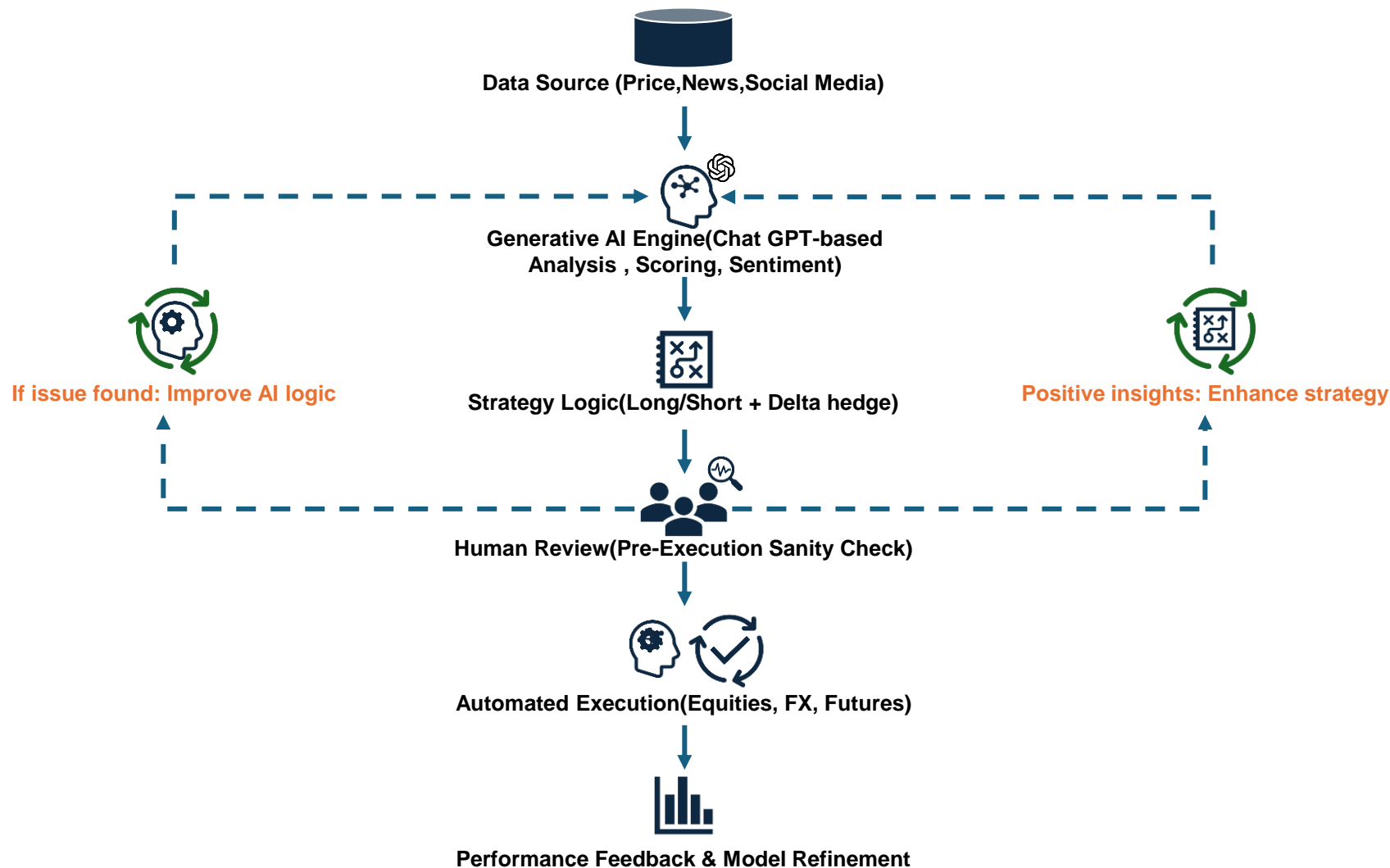
prompt

Extract information

name	description	reason
AAAAリース株式会社	委託者兼当初の受益者	信託契約の委託者および当初の受益者として明記されているため
三菱UFJ信託銀行株式会社	受託者	信託契約の受託者として明記されているため
ABL貸付人	ABL契約に基づく貸付人	信託契約においてABL貸付人として言及され、金銭の貸付を行う主体であるため

Use Case: Investment (Asset Management)

GenX Capital – AI Driven Investment Process



Overview

- **Lean by Design:**
Automate research and monitoring using generative AI to run lean, scalable operations.
- **Evolving by Intelligence:**
The fund grows smarter as AI improves. Turning process into adaptive intelligence.

Impact

- **Efficient Execution:** Operate with a minimal team while covering institutional-level scope.
- **Scalable Alpha Generation:** As AI evolves, so does strategy. Unlocking long-term performance gains.