



Destination Lakehouse

Powering the next era of business
efficiency with Data and AI

Nicholas Eayrs
Vice President, Field Engineering



9000+
global customers

Inventor and pioneer
of the **data lakehouse**

Creator of

\$1B+
in revenue

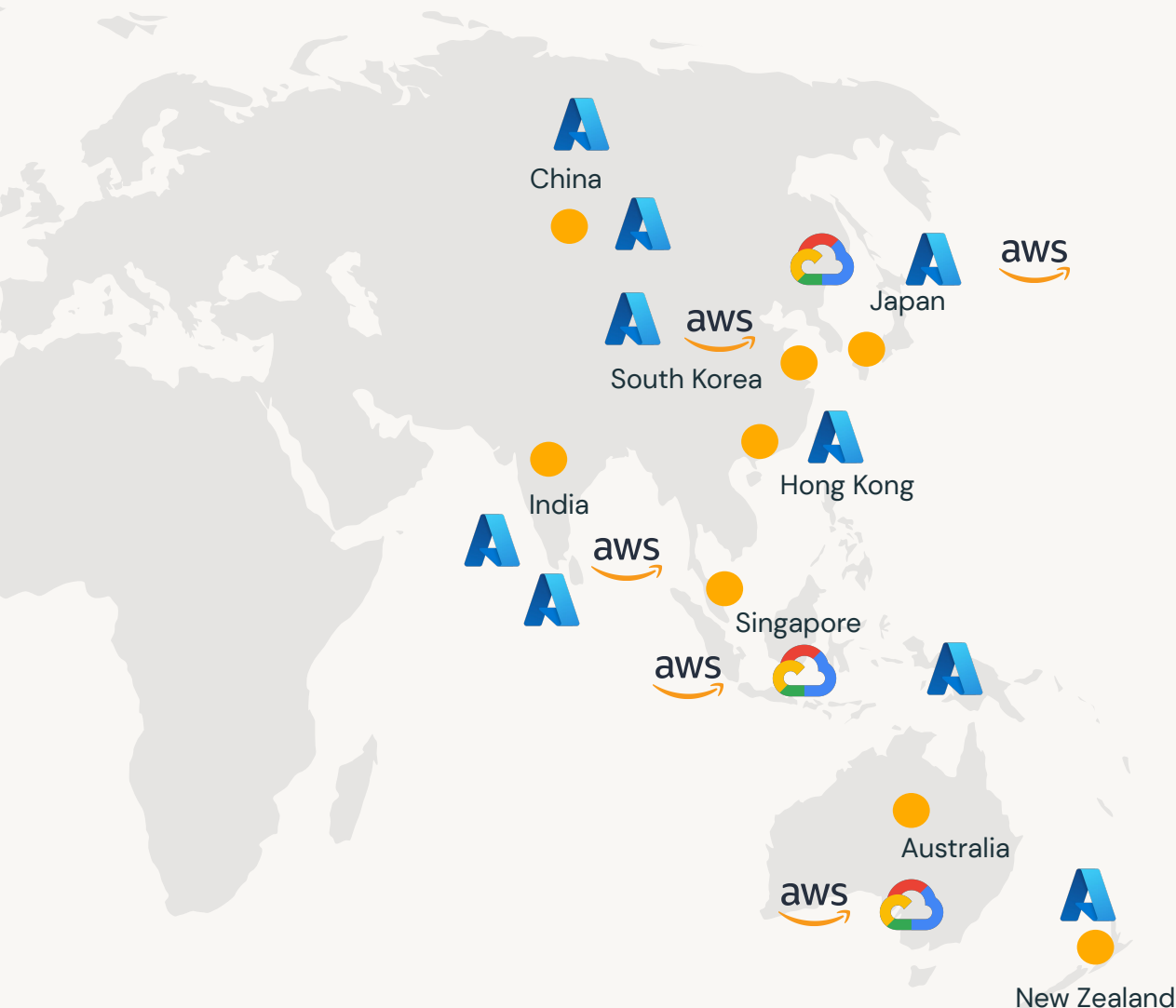


\$3B
in investment

Gartner-recognized Leader
Database Management Systems
Data Science and Machine Learning Platforms



Databricks in Asia Pacific & Japan



- 90% YoY business growth
- 600 employees, 80% YoY growth
- 9 Azure regions, 5 AWS regions, 3 GCP regions

ATLASSIAN **Grab** **true digital**



78% of CIOs say scaling AI to create business value is their **top priority** for data strategy by 2025.

They want to become Data Forward

Source: [MIT Technology Review Global CIO survey](#)



The Data-Forward Enterprise

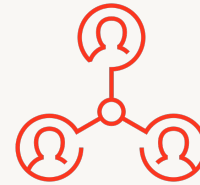
Data, analytics and AI working in concert



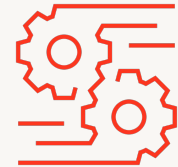
Customer
lifecycle



Product
development



Workforce
productivity



Business
operations



Data powering every aspect of the business

The Data-Forward Enterprise

Data and AI working in concert



Becoming data forward

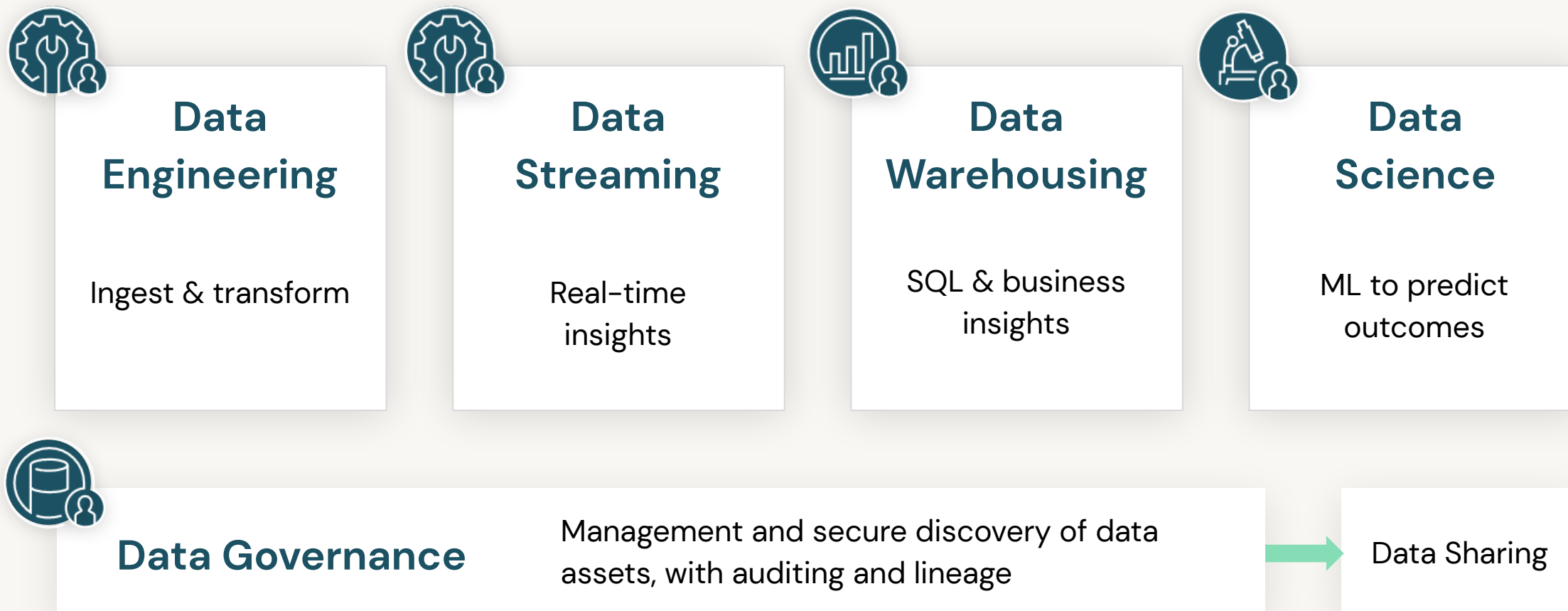
- Grab's in-house Consumer 360 platform enables them to develop more innovative features to continually enhance customer-centric experiences
- Grab ingests and optimizes 1000s of user-generated signals and data sources from various applications, to enhance data integrity and security

Impact

- Gained a unified understanding of customers to **personalize recommendations to millions of users everyday**
- New customer features can be developed faster, **lowering the costs of experimentation**, and **accelerating innovation**

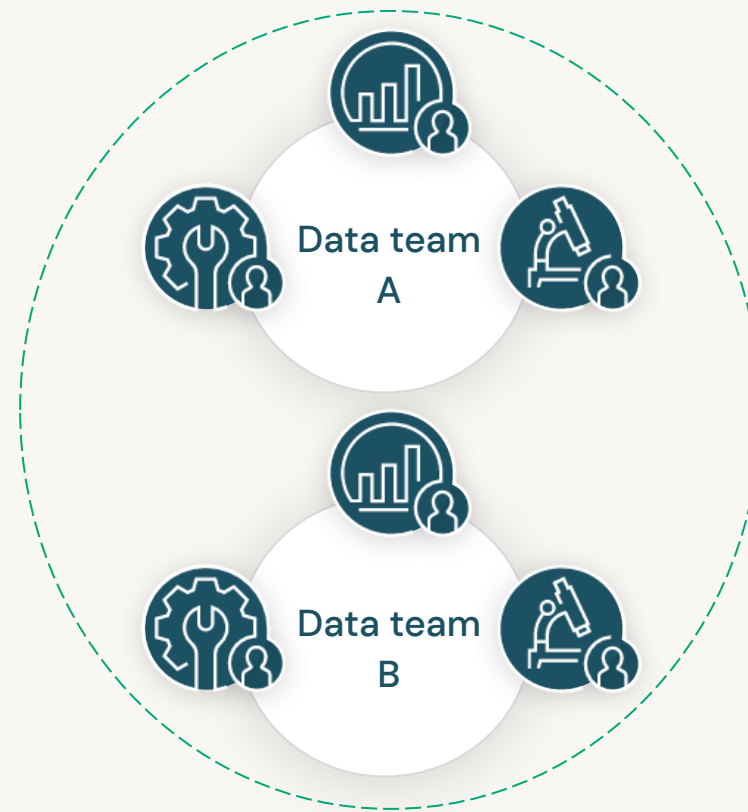
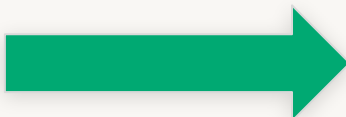
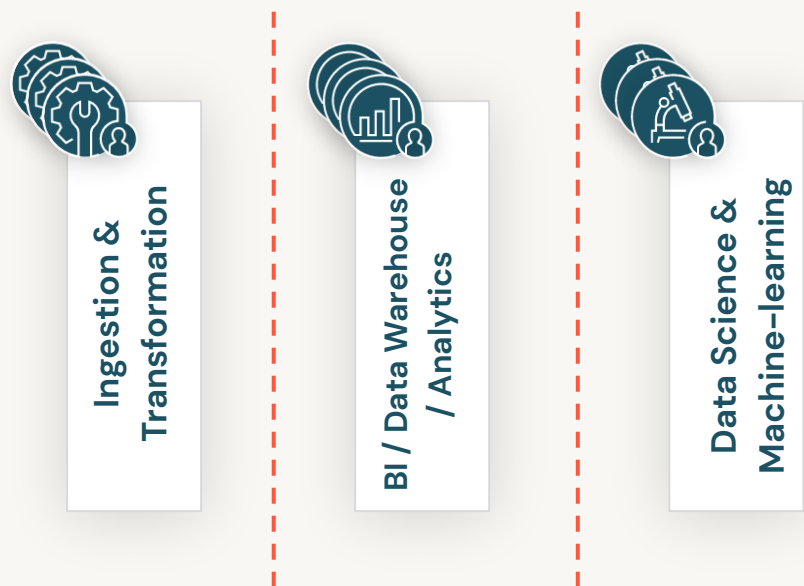
Data-Forward requires multiple roles

To create quality data, insights and predictions that drive future actions



Data-Forward: from siloed to unified teams

Transforming to product-based outcomes



Specialized team, working in silos

Limits innovation and slows initiatives

Unified teams, shared responsibility

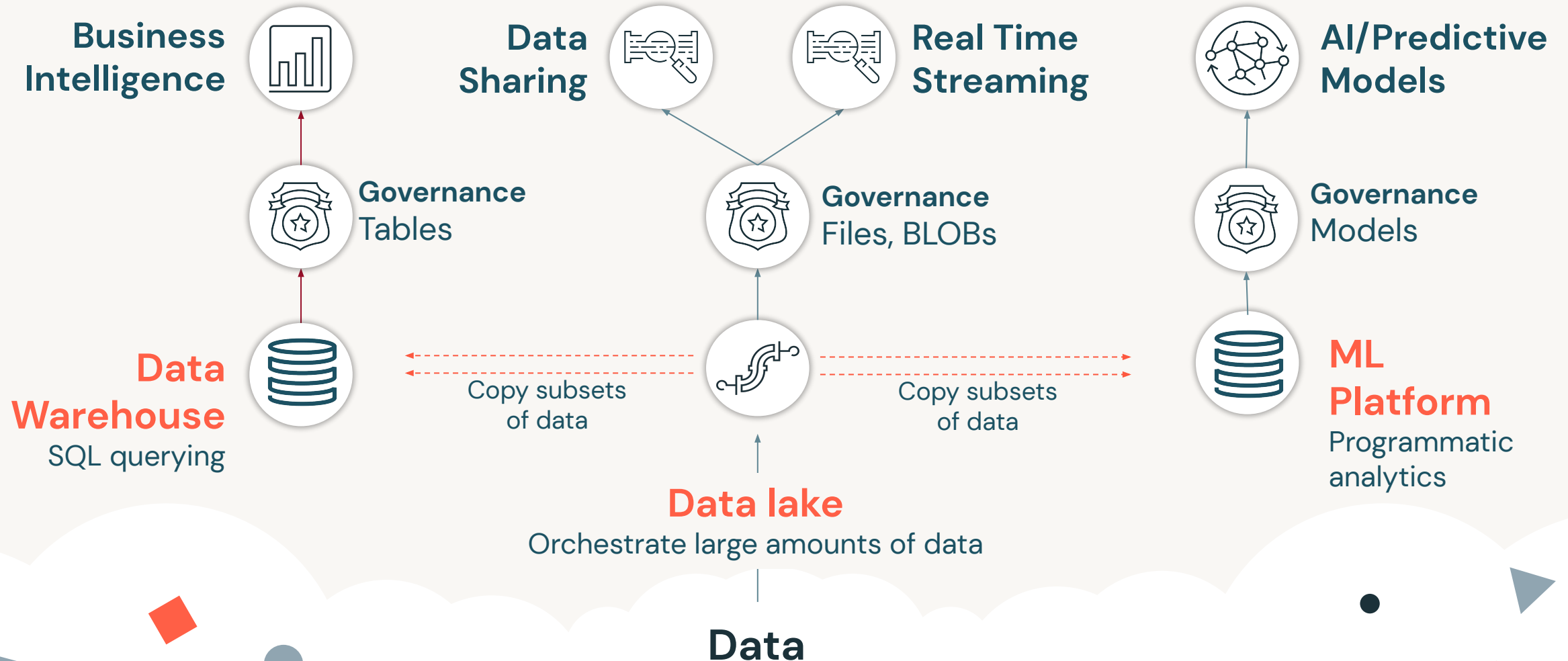
Data agility, acceleration & innovation

Many organizations **struggle**
because their data platforms
don't support their **data**
strategy



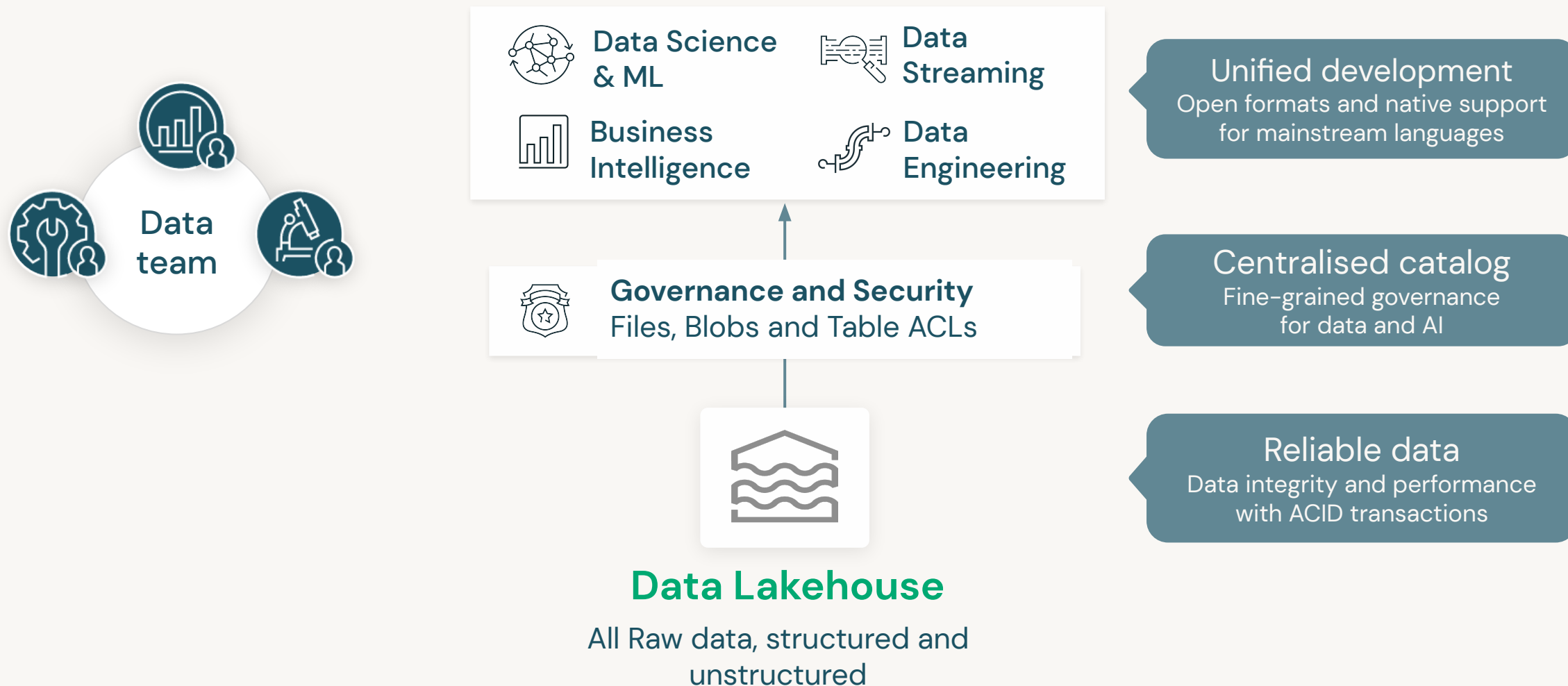
Historically, multiple platforms

Creates disconnection and duplication costs



Lakehouse paradigm: single platform

One unified platform to support multiple personas



Data-forward with Databricks Lakehouse



BI & Data
Warehousing



Data
Engineering



Data
Streaming



Data
Science & ML

Unified governance
Unity catalog

Unified data platform
Delta Lake

Open and collaborative environment
to **accelerate** ML, SQL, BI, and
Streaming use cases

One security and governance
approach for **all data assets** – files,
tables, models, dashboards...

A **reliable** data platform to
efficiently process all data types
with **integrity** at scale



Cloud Data Lake

All Raw Data



Why Databricks Lakehouse?

Deliver faster innovation at lower cost

1

**Economics
matter**

2

**Governance
is key**

3

**Simplicity is
a necessity**

1

Economics matter

Delivering reduced TCO and efficient growth

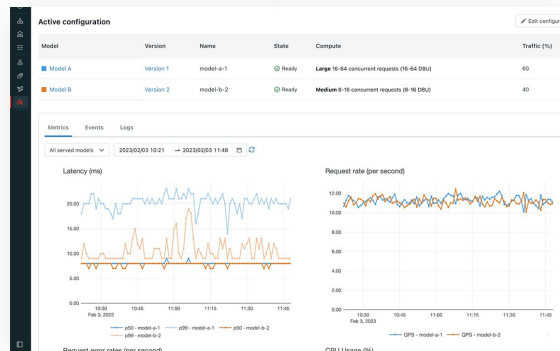
Be more responsive

Mixed Workloads Query Latency (Seconds)
Lower is better



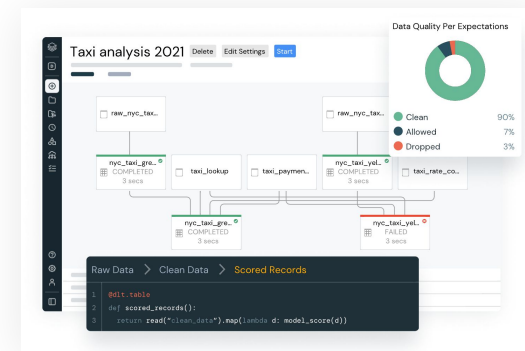
Serverless Warehouse
for efficient querying and
instant starts

Managed infrastructure



Serverless Model Serving
for real-time model
inferences

Optimise workloads

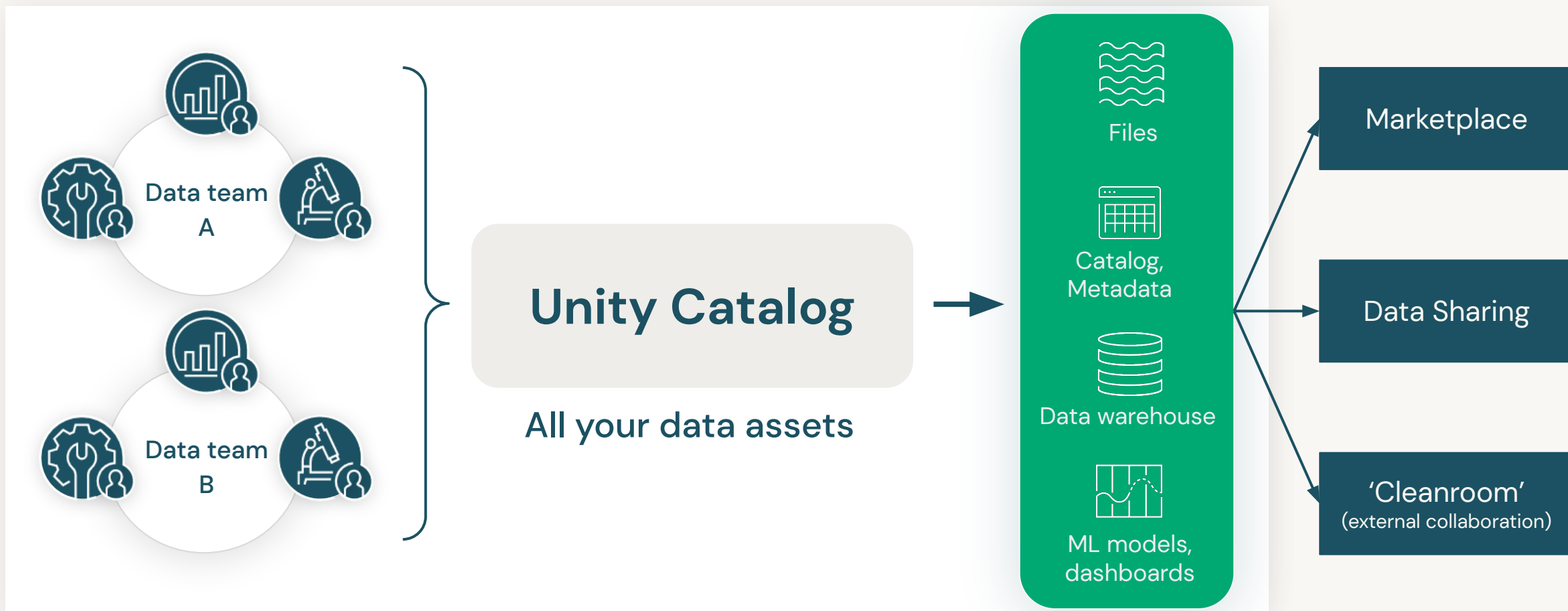


Best TCO for ETL
workloads using **Delta**
Live Tables

2

Governance is key

Unified for responsible and audited data discovery and access

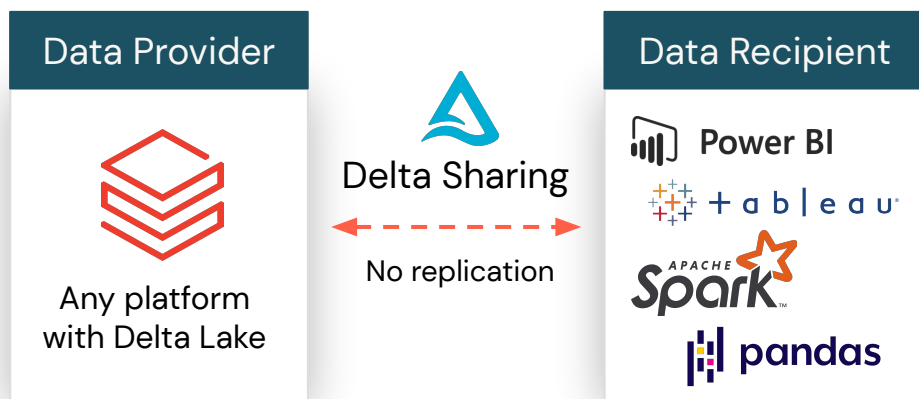


3

Simplicity is a necessity

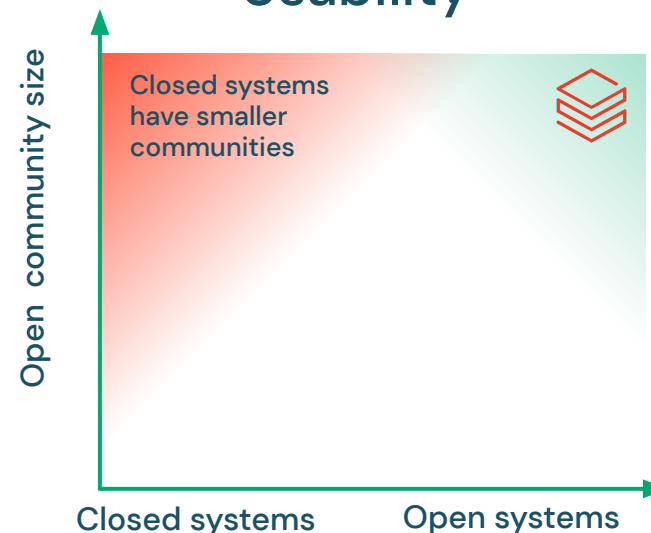
Open systems accelerate innovation and economies of scale

Interoperability



Open formats and protocols to securely consume data using any platform and tools of choice

Usability

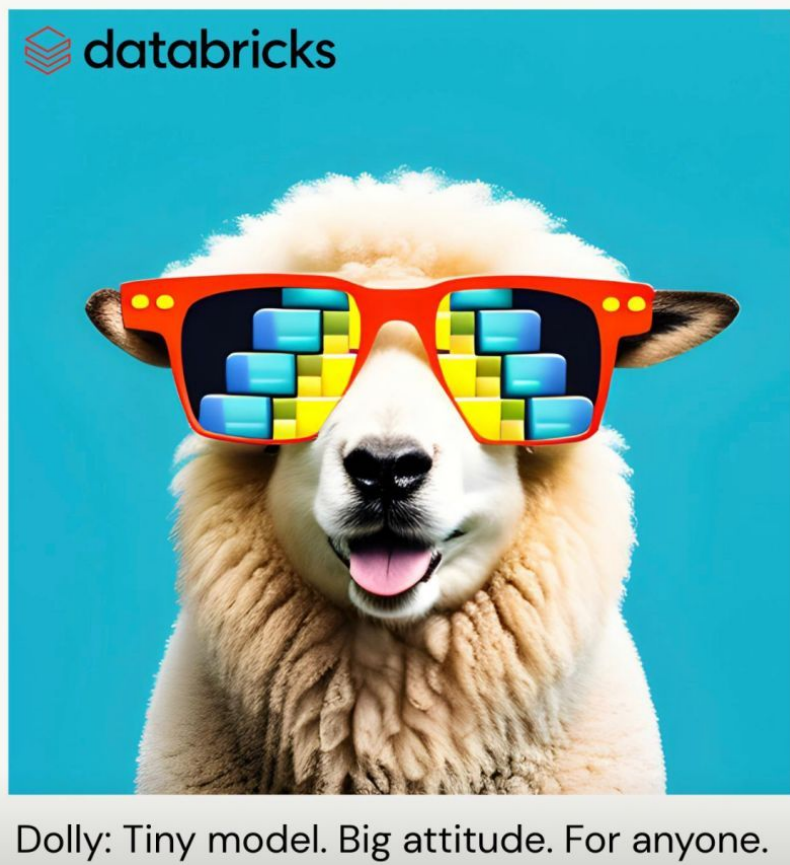


Attract and retain talent with native support for the most popular big data technologies

Lakehouse delivers
lower costs and faster innovation
to create the
data-forward enterprise

Introducing Dolly

A democratised, open source large language model



What does Dolly mean for me?

- Substantially **reduces** the **cost & complexity** of utilising generative language AI
- **20x smaller than leading LLMs**
- **Can run** on a single machine completely **within your organisation**
- **Can be fine tuned** to have **significant depth** on your use case



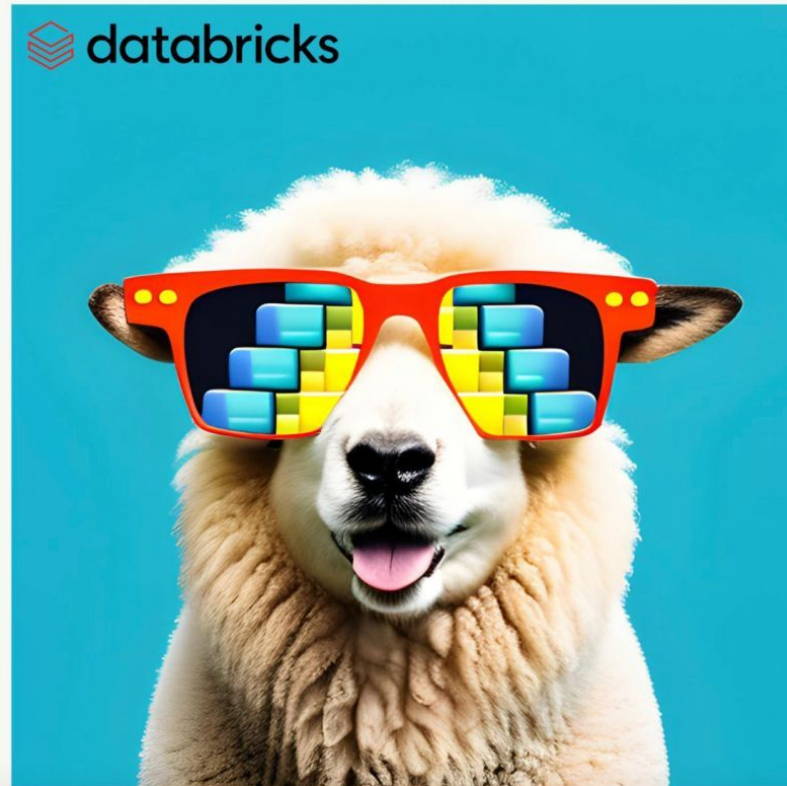
Dolly

Live Demonstration

Pivot to test-dolly [here](#)

Build Your Own Large Language Model Like Dolly

Discover how to fine-tune and deploy your custom LLM



Dolly: Tiny model. Big attitude. For anyone.



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Databricks Training

Free training | **Live** Instructors | **Every** day

Get started with
Data Analysis

Get started with
Data Engineering

Get started with
Machine Learning

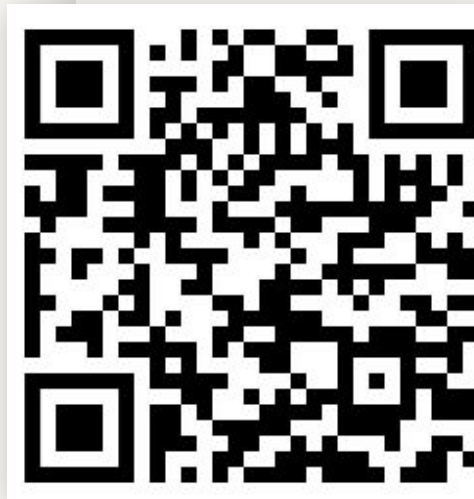
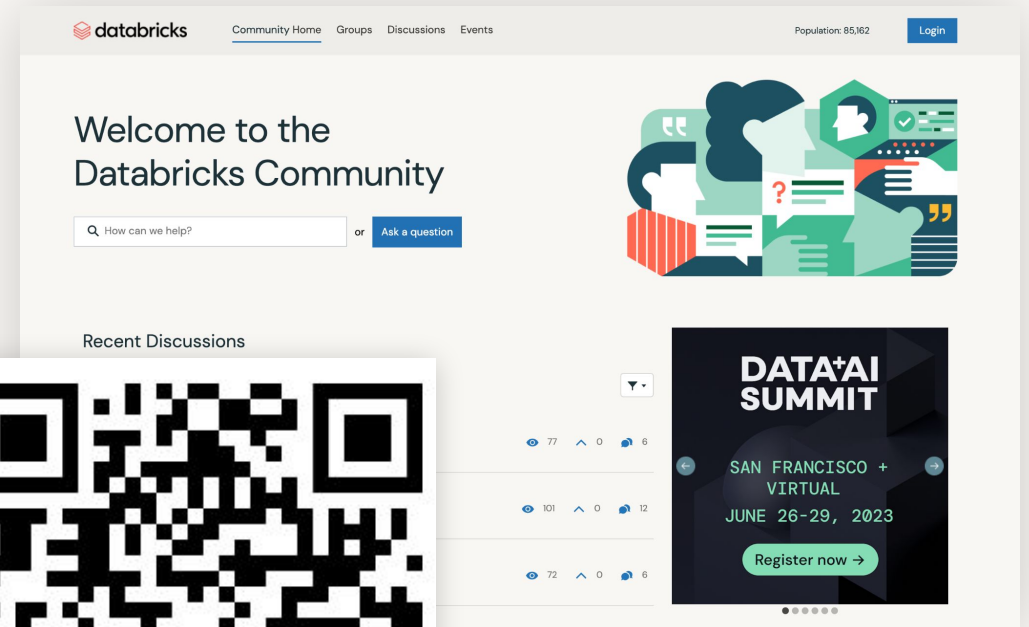
Get started with
Platform Admin.

Databricks for
Business Leaders



customer-academy.databricks.com

Databricks Community



bit.ly/databricks-community-sg



Discover how lakehouse brings together all your data

The world's largest data, analytics and AI conference returns live, to San Francisco and virtually. Four days packed with keynotes by industry visionaries, technical sessions, hands-on training and networking opportunities.

- Hear from data and AI thought leaders about latest trends and innovations, including Apache Spark, Delta Lake, MLflow, TensorFlow, dbt and many others.
- See how others are applying the data lakehouse paradigm to unify data, analytics, and AI on one platform
- Catch up on the latest Databricks developments, including SQL Analytics, Unity Catalog, and Delta Lake

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Thank you

Grab a sure-win Databricks swag 🤩📦
Prizes include AirPods Pro, HomePod Mini,
Balmain Pen Set, Stojo Tumbler & more.

