### Getting to the top table

AS A DATA & ANALYTICS LEADER



73%

NewVantage Survey 2022 of 94 Firms



~170x

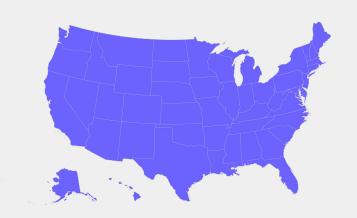


0.4%
Martins Sample of

1628 Execs

34%

Strategy& Survey 2022 (CDO only)



~80x



0.4%

Martins Sample of 1628 Execs

7%

Strategy & Survey 2022 (CDO only)



~16x



0.4%

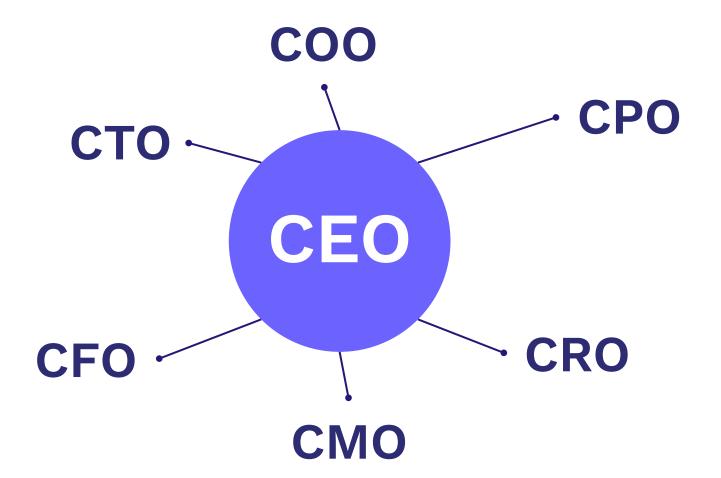
Martins Sample of 1628 Execs

## Becoming relevant and gaining trust

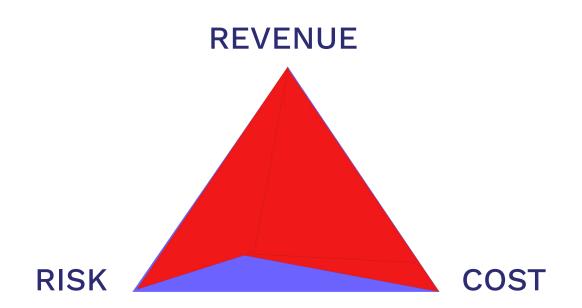
### Relevant

### **Trusted**









## Positioning yourself and your team

### PROJECT



### COST CENTRE



Reactive

Reactive

**SERVICE** 

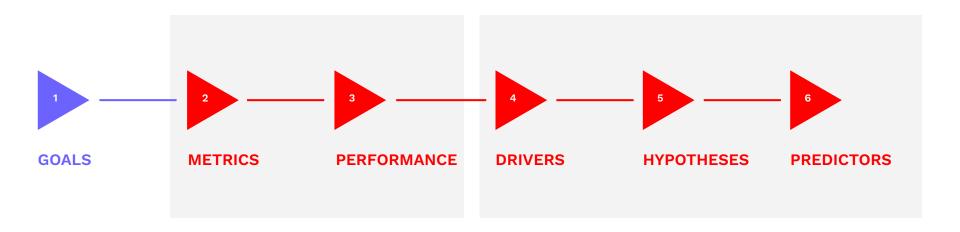
Reactive

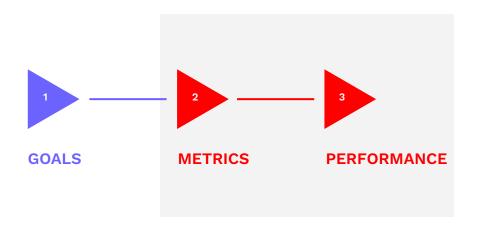
Reactive

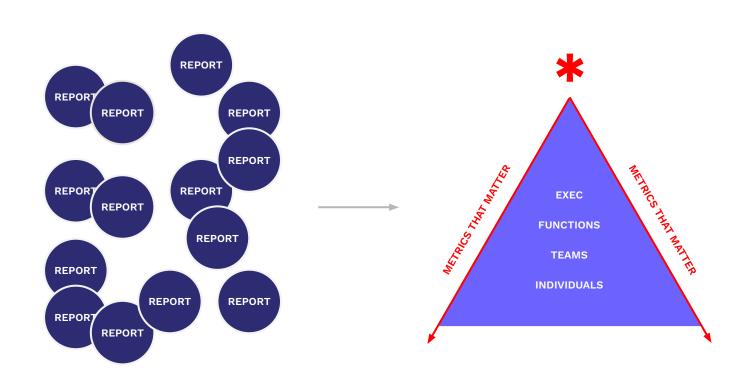
**Proactive** 

# CONSULTING PARTNER

Gaining additional trust through effective engagement

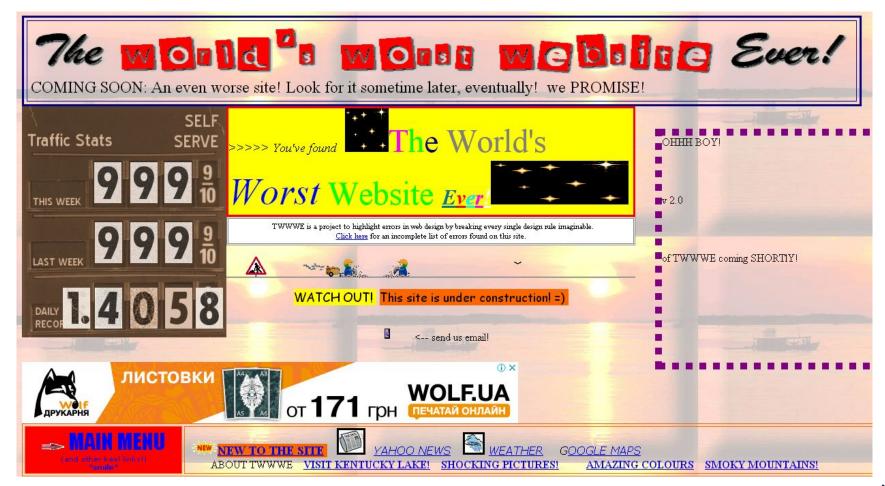


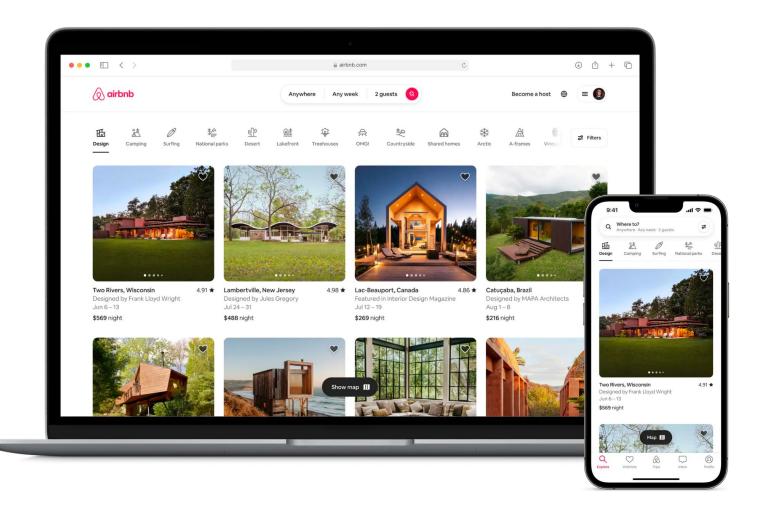




# Data Engineering Analytics CONTEMPORARY Ways of Working Data Engineering Analytics UX

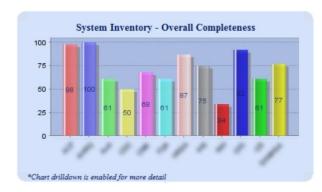
## Why user experience is important

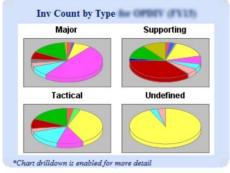


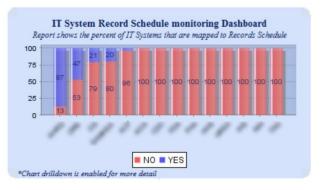


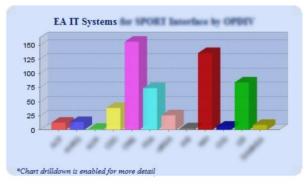


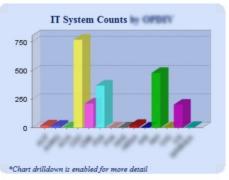
EA Dashboard General Browse Reports Download Report Author RM

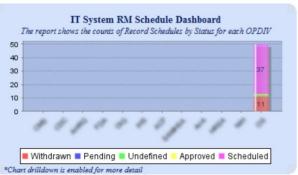


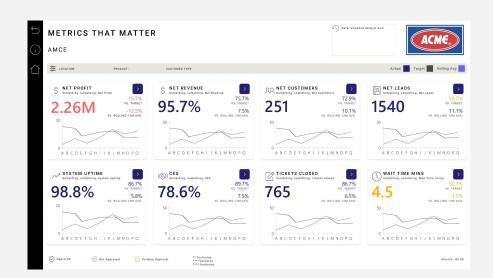


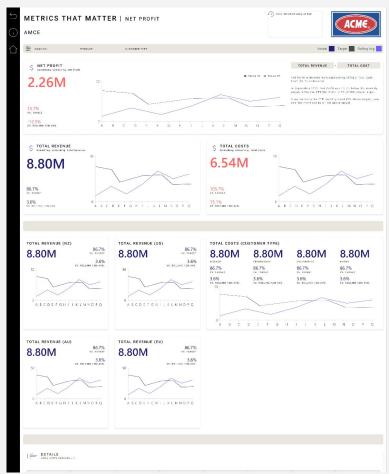












Help the business work differently in the presence of data

#### REACTIVE

**BUSINESS** 

Solo ad hoc reporting

Context switching and meeting treadmills

Silo'd teams

Too many initiatives - unlinked from goals

#### **PURPOSEFUL**

BUSINESS

Goal oriented ceremonies

New ways of working

Cross functional teams

Roadmapped initiatives - linked to goals

# This approach needs a different kind of team



#### **Insights Analyst**

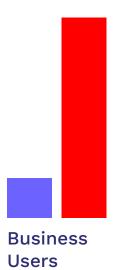
Understand business goals & drivers Document business rules Estimate duration of project Find data Create conceptual models Create data ingestion process Write data quality tests Write re-usable data queries Design dashboard templates Create hierarchical dashboards Document test results Produce dashboards that survive Create deployment process Deliver against a roadmap <sup>27</sup>Support dashboard whilst creating new ones Divot to now business need

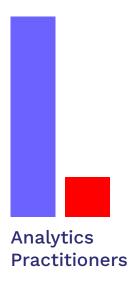


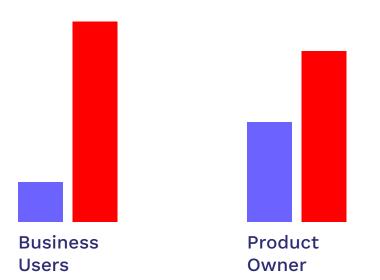
#### **DIY House**

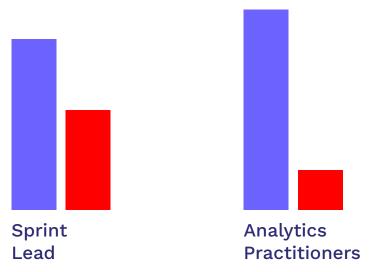
Understand your house vision Architect the house Create structural engineering design Create landscape design Estimate duration of project Lay the foundations Build the walls Install the plumbing Wire the electrics Insulate the house Plaster the walls Paint the interior Paint the exterior Landscape the garden Maintain everything

XISY











Sprint Leads



Data Visualisers



Data Engineers



WoW Practitioners



Business Owners



Product Owners



Business Users

## But critically, what is most important?



#### Be more awesome