

Accelerate Business
Decision-Making by
Leveraging the Capabilities
of Data Governance &
Master Data Management









People partner with us on solving stuff like





Strategy





Digital marketing





APP's Social Media









Research & Analytics Sales Enablement

E-commerce

We are 80 franklys from 18 nationalities



Design / Motion / Copy





Tech

Strategy & Activation

Installer app

The _____ installer app is the daily pocket assistant for installation professionals.

The app provides information, tools and tips for installers working with ____ Cooling installations.

On Demand

No overwhelming user experiences. The app evolves based on user needs.

Usage will focus the development effort.

Scaleable

Always up-to-date catalogues and functionality.

Easy to add or remove features.

Unified

A single access point for all Installers.

One-app reduces the effort needed for maintenance.

Exhibitions

Conferences

Social

Media

Trouble Shooter

Search

Magnetic Spare Part

Refrigerant

Online

Advertising

Low GWP

TXV SH Tuner

uner

E-mail Marketing

Driving traffic is crucial for

Communication &

Driving traffic is crucial for successful implementation

Communication focuses on individual features rather that full service.

User Profile

Creating a profile enables the user to customise the interface, share experience across devices and receive new and updates.

Purpose

To make it even better for Installers to collaborate with ___.

Insight

Installers use specific apps for specific purposes, but finds it hard to find the app they need in the ____ app portfolio.

Goal

The Installer app will be the go-to interface for all Installers.

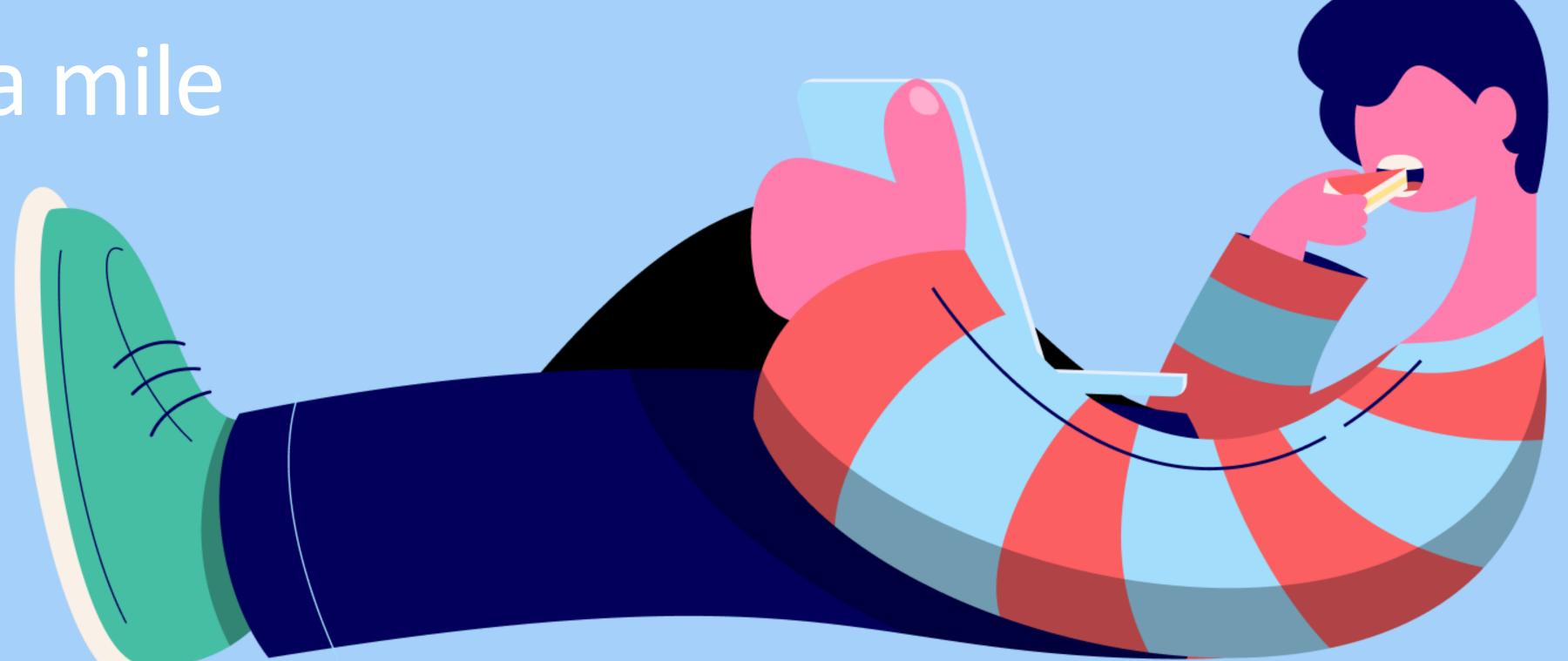
Tools & Services

The app nests on existing apps.

Apps are provided gradually based on user's request and behaviour.

Learnings

- Single source of truth
- Clear vision
- Go the extra mile



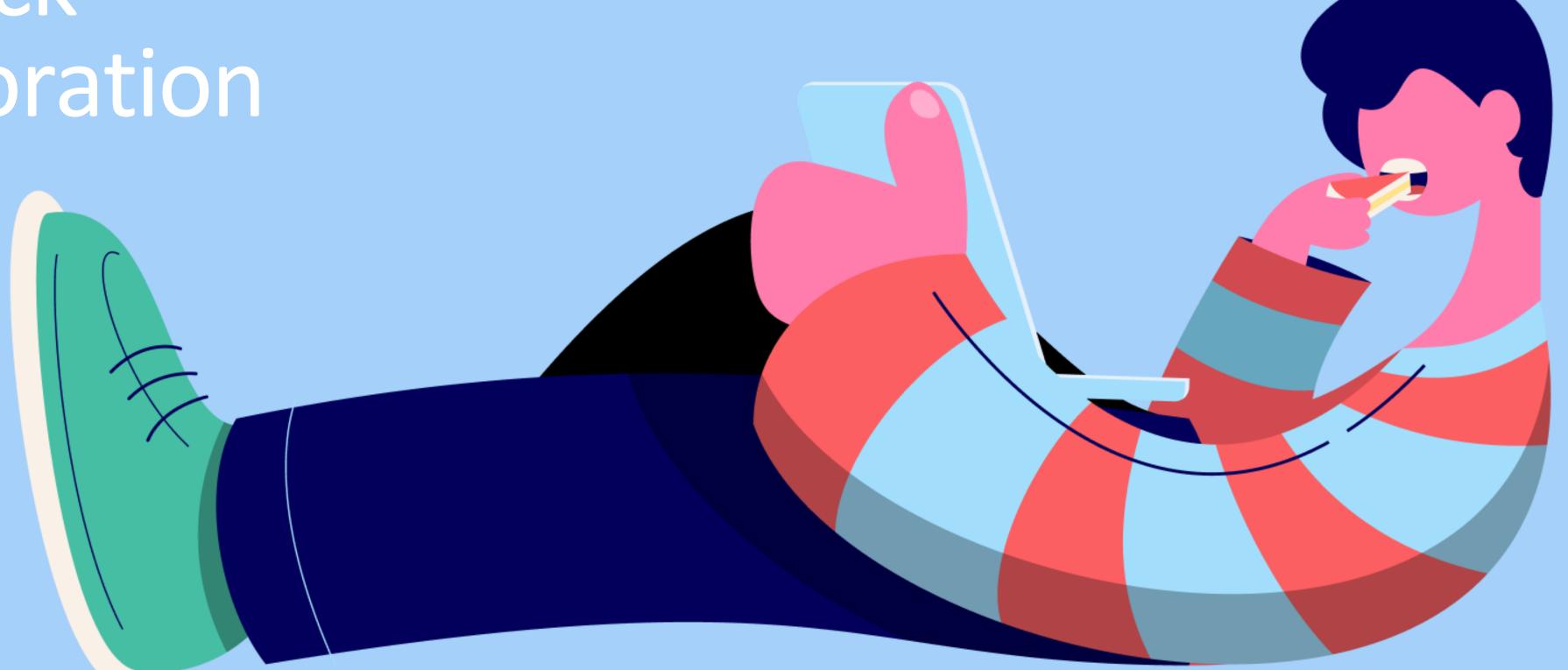




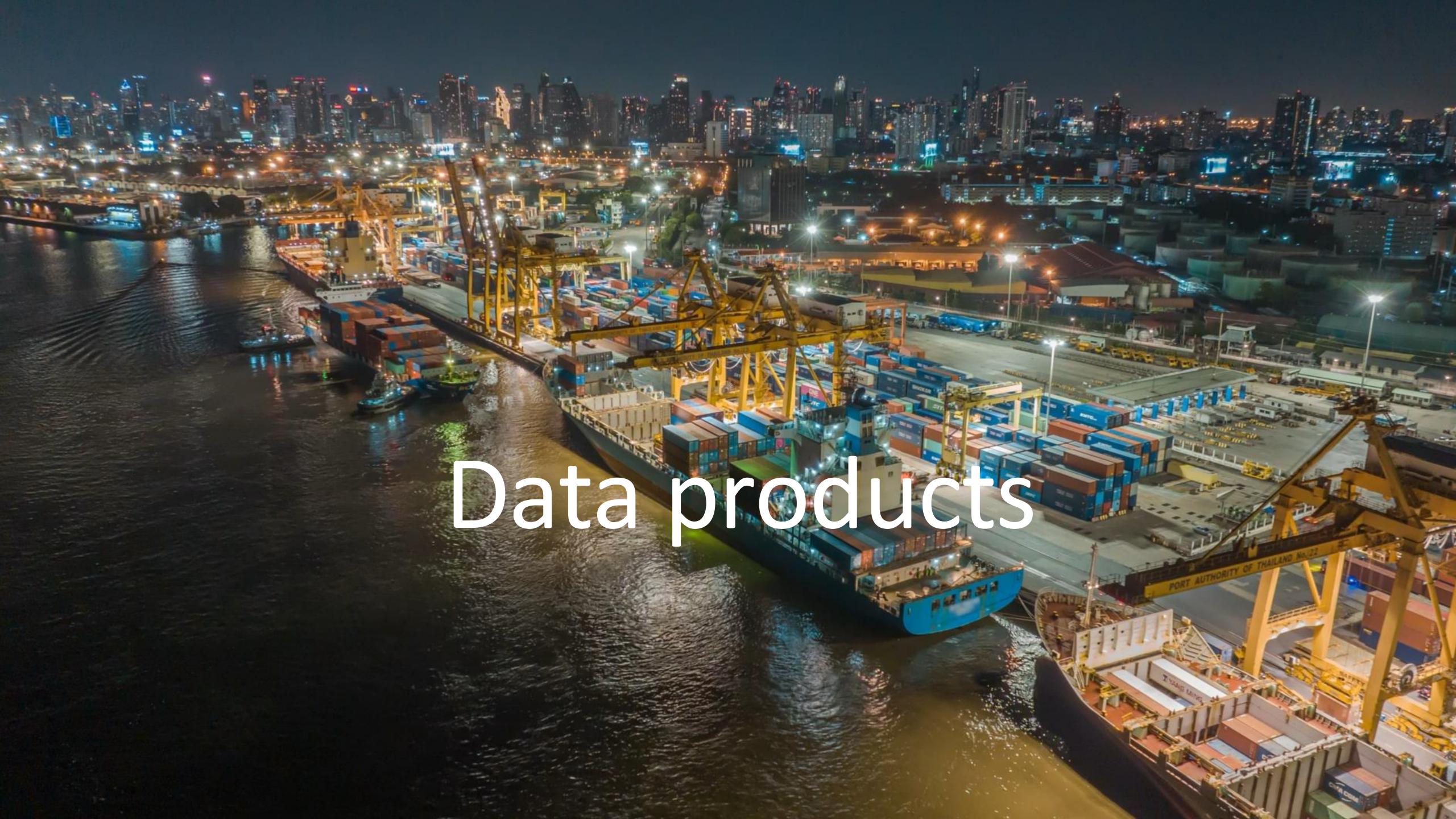
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Learnings

- Unlocking potential
- Carrot & Stick
- It's a collaboration







Learnings

- Tools matter
- Don't keep it a secret
- Embrace the new

