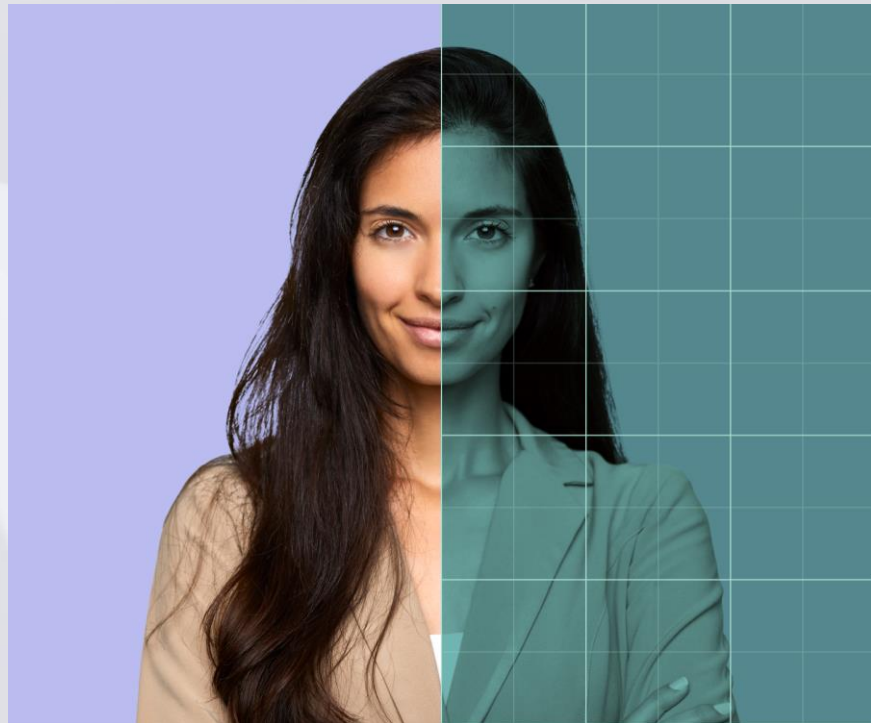


# Abnormal

## The Future of Email Security

Maiwand Youssofzay / Country Manager - ASEAN



# Abnormal

## Our Background

- Cloud email security platform that leverages behavioral data science to stop email attacks
- Purpose-built for large deployments
- Customer obsessed: As per Gartner Peer Insights, 100% of our customers are willing to recommend us and have given us a rating of 4.9 out of 5
- Microsoft Strategic Partnership

## Our Team DNA

### Top Security Companies:

**proofpoint.**

**paloalto**  
networks

**Carbon Black.**

+

### Top AI/ML Companies:

**Google**



**amazon**

**Johnson & Johnson**

**MetLife**



**FOX**

**MassMutual**

**MARriott  
VACATIONS  
WORLDWIDE**



**xerox**



**stryker**



# Abnormal + Microsoft Partnership

*"Abnormal Security augments native Microsoft security services to protect our customers from advanced socially-engineered attacks while also reducing security stack complexity and improving SOC efficiency"*

Member of  
**Microsoft Intelligent  
Security Association**



<https://www.microsoft.com/en-us/security/business/intelligent-security-association>

Members are top experts in the cybersecurity industry with a goal of improving customer security



**Microsoft Preferred  
Solution**

Preferred solutions are selected by a team of Microsoft experts and are published by Microsoft partners with deep, proven expertise and capabilities to address specific



Members with unique expertise in the ability to drive business transformation using the power of AI and Data



[2022 Partner of the Year Winner](#)

[2022 Microsoft Security  
Excellence Awards Finalist](#)

Learn more at [abnormalsecurity.com/microsoft-partnership](https://abnormalsecurity.com/microsoft-partnership)

# Gartner Market Review - Oct 2021

Gartner

## Market Guide for Email Security

Published 7 October 2021 - ID G00735200 - 19 min read

By Mark Harris, Peter Firstbrook, [and 2 more](#)

Continued increases in the volume and success of phishing attacks and migration to cloud email require a reevaluation of email security controls and processes. Security and risk management leaders must ensure that their existing solution remains appropriate for the changing landscape.

### Overview

### Key Findings

- The adoption of cloud email systems continues to grow, forcing security and risk management leaders to evaluate the native capabilities offered by these providers.
- Solutions that integrate directly into cloud email via an API, rather than as a gateway, ease evaluation and deployment and improve detection accuracy, while still taking advantage of the integration of the bulk of phishing protection with the core platform.

Improved detection accuracy

## Strategic Planning Assumptions

By 2023, at least 40% of all organizations will use built-in protection capabilities from cloud email providers rather than a secure email gateway (SEG), up from 27% in 2020.

By 2025, 20% of anti-phishing solutions will be delivered via API integration with the email platform, up from less than 5% today.

SEG use down  
API use up

## Market Recommendations

SRM leaders responsible for email security should:

- Look for email security solutions that use ML- and AI-based anti-phishing technology for BEC protection to analyze conversation history to detect anomalies, as well as computer vision to analyze suspect links within emails.
- Include API-based ICES solutions when evaluating email security solutions. The simplicity of evaluation and additional visibility into internal traffic and other communication channels can reduce risk.

Simplicity of evaluation