



Rethinking adoption

Accelerating AI Advantage

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February 2023



Dong Mingzhu
Chairwoman, Gree Electric



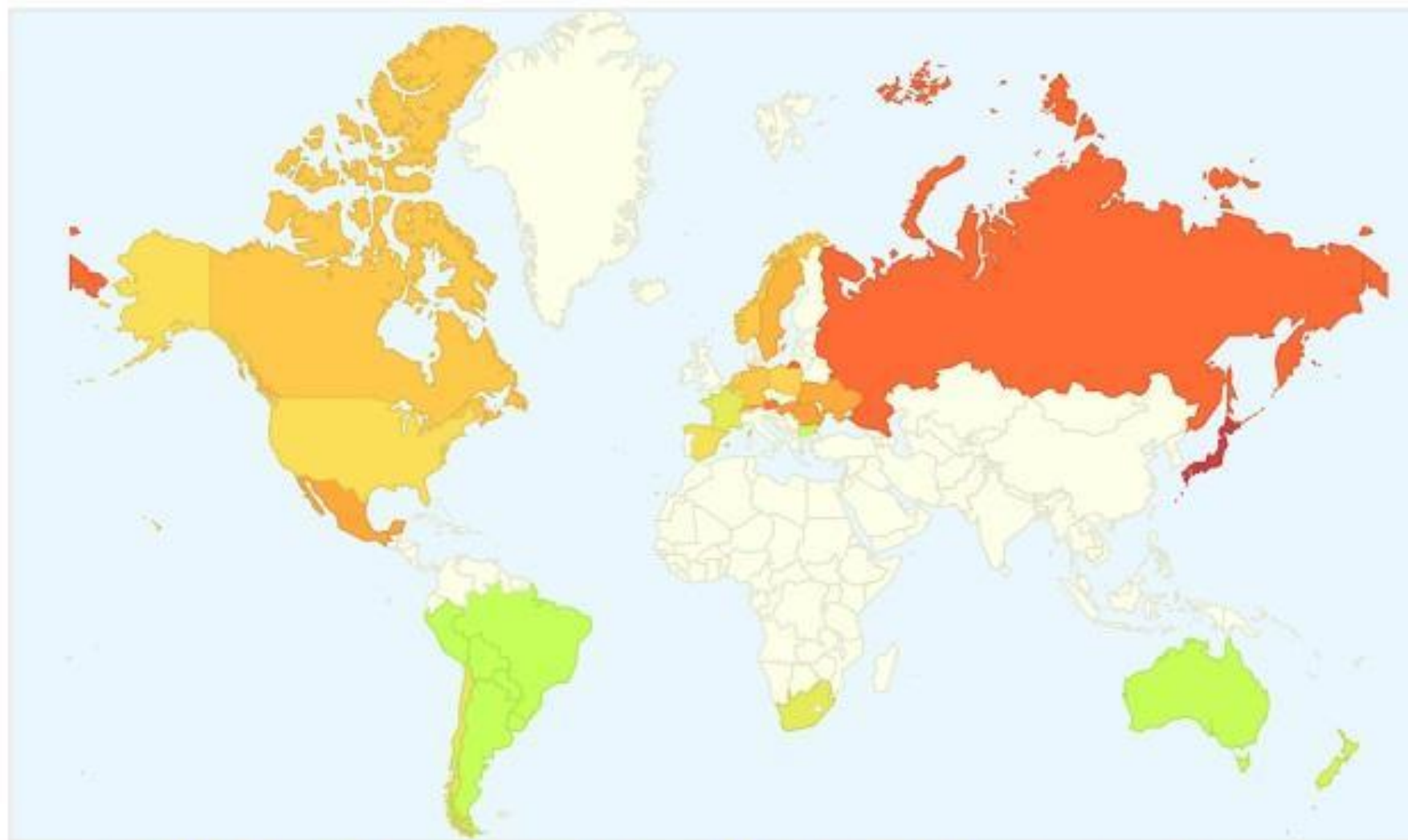
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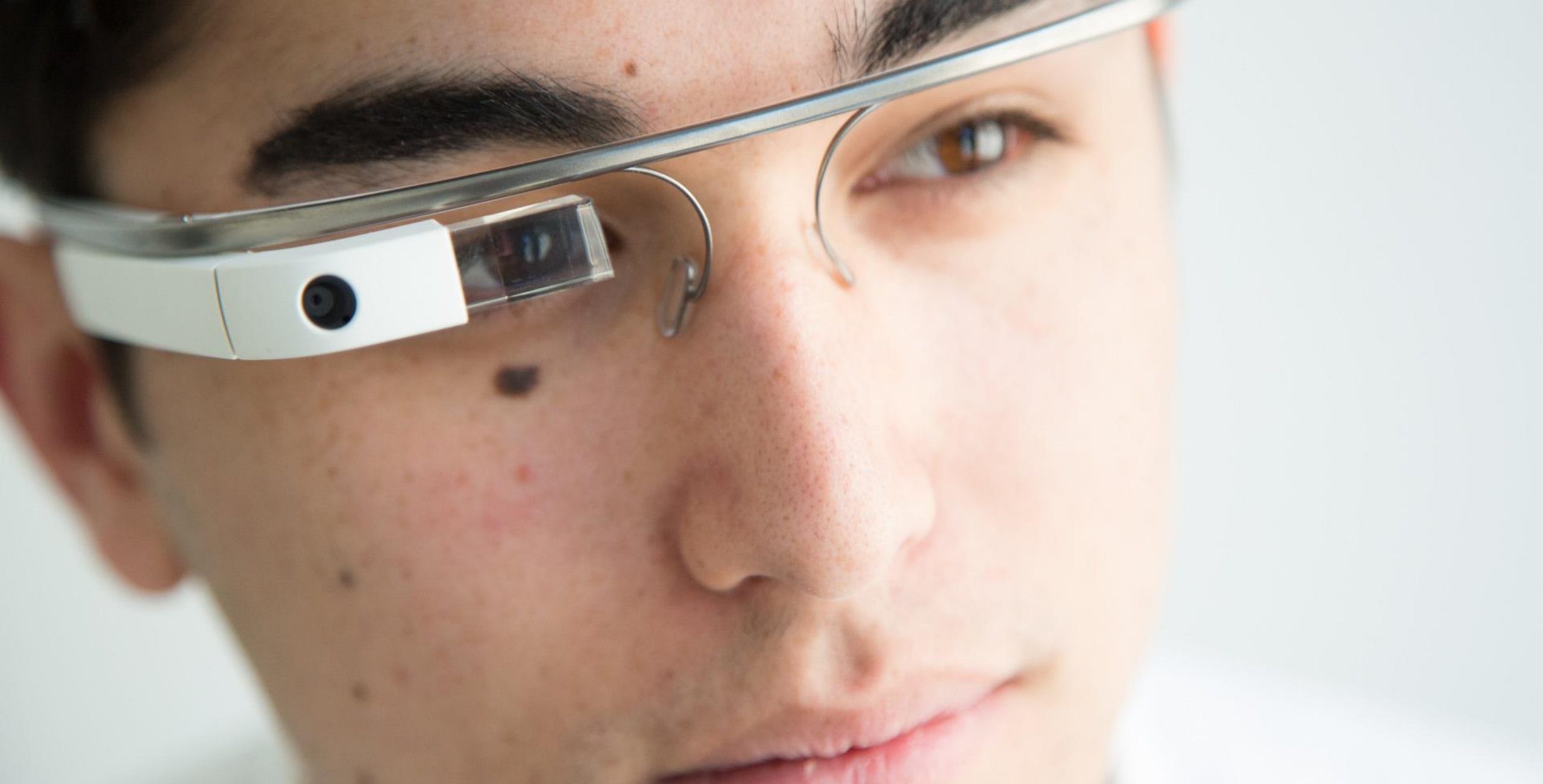
[How does this work?](#)

[FAQ](#)

Flu activity



[Download world flu activity data](#) - [Animated flu trends for Google Earth](#) - [Compare flu trends across regions in Public Data Explorer](#)



$$R = AI \times E^2 \times D^2$$

Results AI & Analytics Engineering Design

Driving results @ Scale

$$R = AI \times E^2 \times D^2$$

AI (and Analytics)

Algorithms that match or exceed human performance

Engineering

Seamlessly connect data pipelines to build algorithms

Automate & scale decisions in real-time

Design

Frame & solve the right problem through deep understanding of human behavior

Drive adoption and user experience

Siri in 2011



$$\underset{\text{error}}{1/e} = \underset{\text{data}}{d} \underset{\text{compute}}{x \ c} \underset{\text{technique}}{x \ t}$$

Reducing Error

$$\frac{1}{e} = d \times c \times t$$

Data

- More sensors
- Alternate data
- Synthetic data
- Experimentation

Compute

- Cloud computing
- Edge/Fog computing
- Custom AI hardware
- Quantum computing

Techniques

- Structural models & Causal learning
- Larger models
- Better techniques
- Federated/Online learning

100%

98.7%

92.9%

68.6%

amazon



**LIGHTER
MALES**



**DARKER
MALES**



**LIGHTER
FEMALES**



**DARKER
FEMALES**

Rekognition AI

Study released in 2019 identifies bias in commercial facial analysis systems

Source: [Joy Buolamwini](#)

$$OE = T \times C \times G$$

Organizational
Effectiveness

Talent

Culture

Governance

Organizational Effectiveness

$$OE = T \times C \times G$$

Talent

Game changing talent
Interdisciplinary team
Diversity

Culture

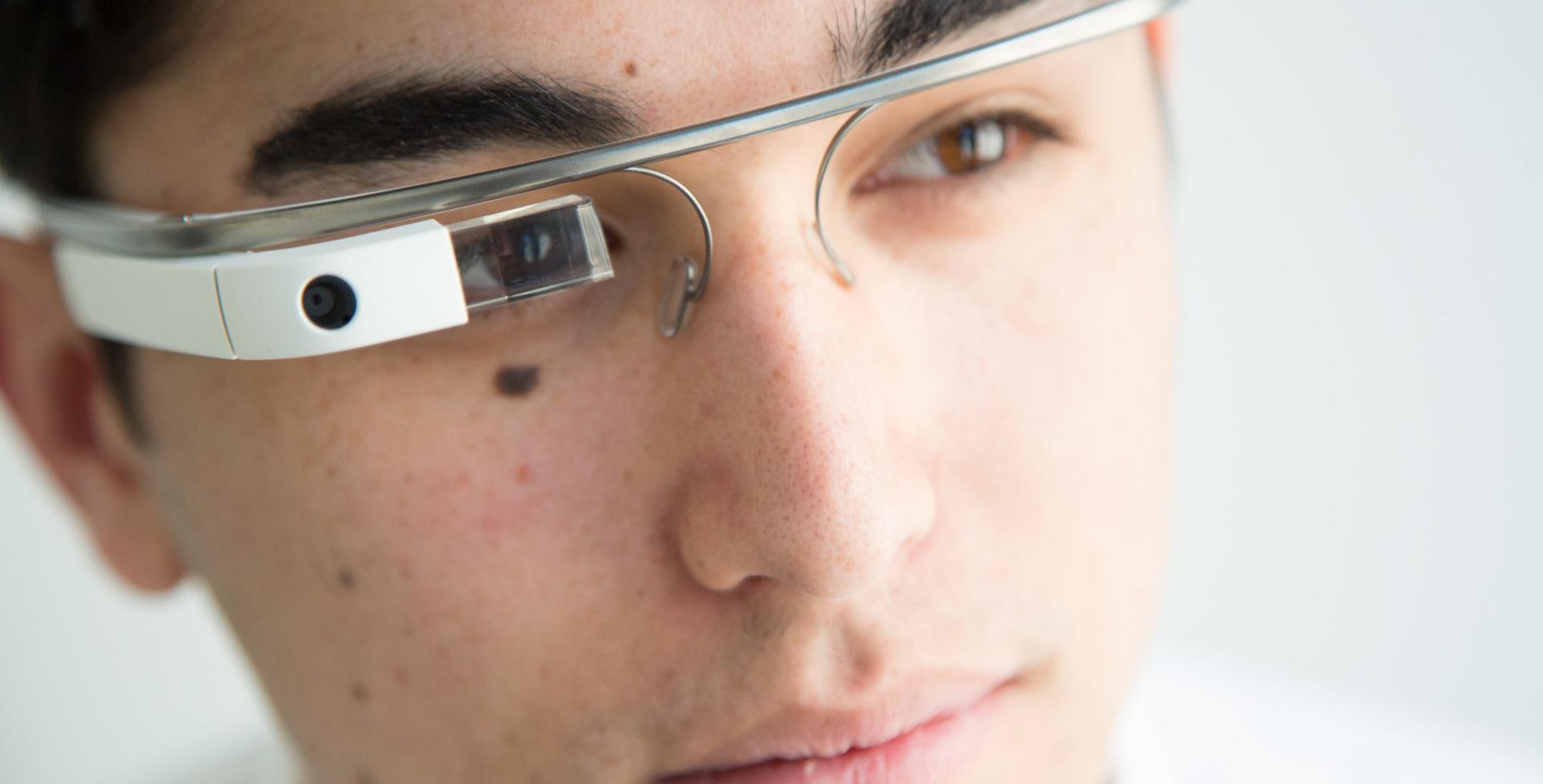
Idea meritocracy
Positive error culture
Trust and autonomy

Governance

Production automation
(incl ML Ops)
Responsible AI

Three equations that can accelerate AI Advantage

$$\begin{array}{ccccccc} R & = & AI & \times & E^2 & \times & D^2 \\ \text{Results} & & \text{AI \& Analytics} & & \text{Engineering} & & \text{Design} \\ \\ 1/e & = & d & \times & c & \times & t \\ \text{Error} & & \text{Data} & & \text{Compute} & & \text{Technique} \\ \\ OE & = & T & \times & C & \times & G \\ \text{Organizational} & & \text{Talent} & & \text{Culture} & & \text{Governance} \\ \text{Effectiveness} & & & & & & \end{array}$$



Rethinking Adoption

$$R = AI \times E^2 \times D^2$$

$$1/e = d \times c \times t$$

$$OE = T \times C \times G$$

$$R = AI \times E^2 \times D^2$$

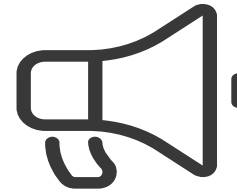
How organizations attempt to drive adoption



Rules &
mandates

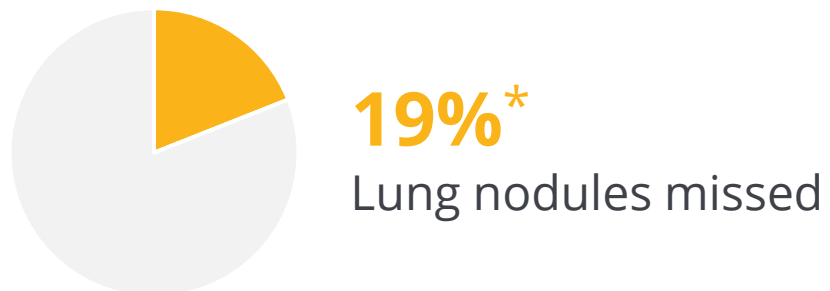
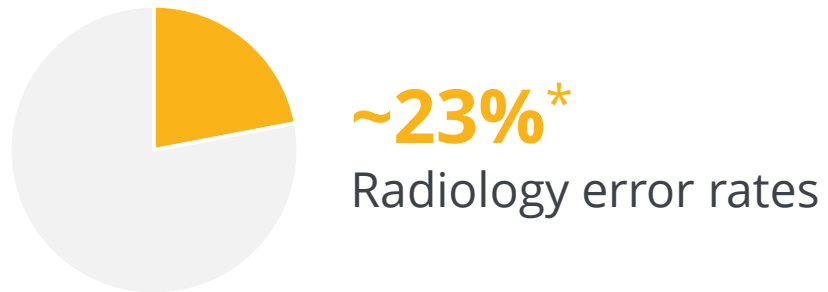


Rewards &
penalties



Awareness &
education

100,000,000+ Chest X-rays annually in the US



* <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3609674/>



$$R = AI \times E^2 \times D^2$$

qure.ai

\$40

Cost saved per notified case

2 mins

Time to X-ray reporting
diagnosis from 3 weeks

25%

More TB cases identified,
missed by the Radiologist

qXR adoption took off after building TB and lung cancer workflows



$$R = AI \times E^2 \times \boxed{D^2}$$

Successful AI implementations are user focused, decision backwards, and narrowly framed.



$$R = AI \times E^2 \times D^2$$

In the past, almost a third of my day was spent with my computer. Now I spend maybe just two or three minutes per patient using it.

-Dr. Teresa Nauenberg, M.D



$$R = AI \times E^2 \times D^2$$

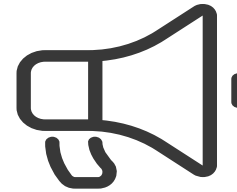
How organizations attempt to drive adoption...



Rules &
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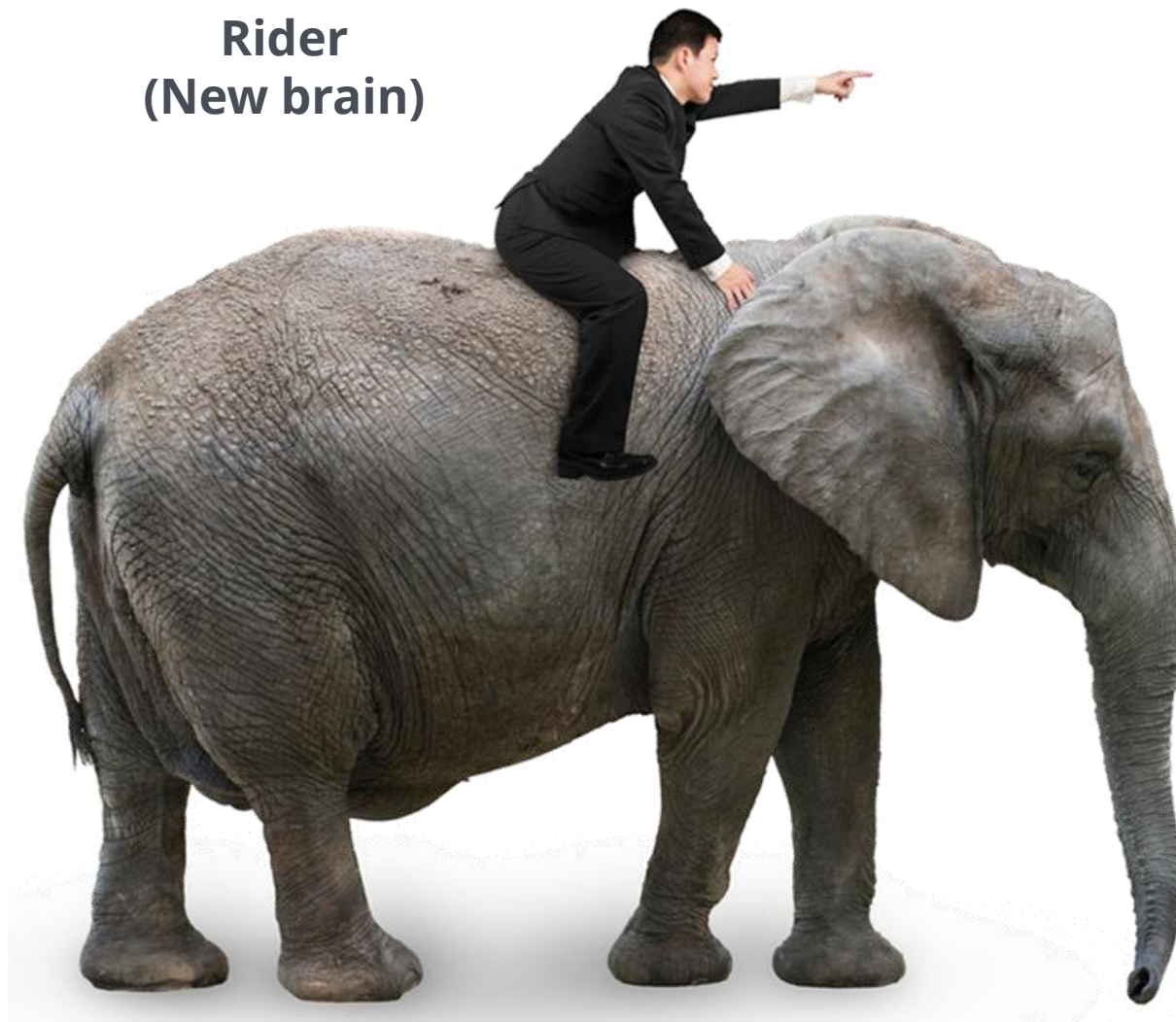


Behavior
architecture

$$R = AI \times E^2 \times D^2$$

Shape behavior by shaping the environment

Rider
(New brain)



Elephant
(Old brain)

$$R = AI \times E^2 \times \boxed{D^2}$$

A close-up photograph of a person's hand holding an orange plastic pill bottle, tilted to pour a single blue, oval-shaped pill into the palm of their other hand. The background is a soft-focus white surface.

Design for the elephant, not just the rider



Your medication, made easy

PillPack is a full-service pharmacy that sorts your medication by the dose and delivers to your door.




Watch Video
[Introducing PillPack](#)



Forget what you know about pharmacy

Driving to the store, waiting in line, chasing refills—today's pharmacy is a pain. PillPack is a service that saves you time, headache, and hassle.

[PillPack vs. your pharmacy](#)

A photograph of railway tracks receding into the distance. The tracks are made of metal rails on wooden sleepers, with gravel ballast. Several yellow-painted wooden sleepers are visible, which are part of a safety system to prevent accidents. The tracks are flanked by green grass.
$$R = AI \times E^2 \times D^2$$

Can yellow lines save lives?
10 people die everyday while
crossing Mumbai railway tracks

Rethinking Adoption

$$R = AI \times E^2 \times D^2$$

“user focused, decision backwards,
narrowly framed”
Leverage behavioral science & design
principles

$$1/e = d \times c \times t$$

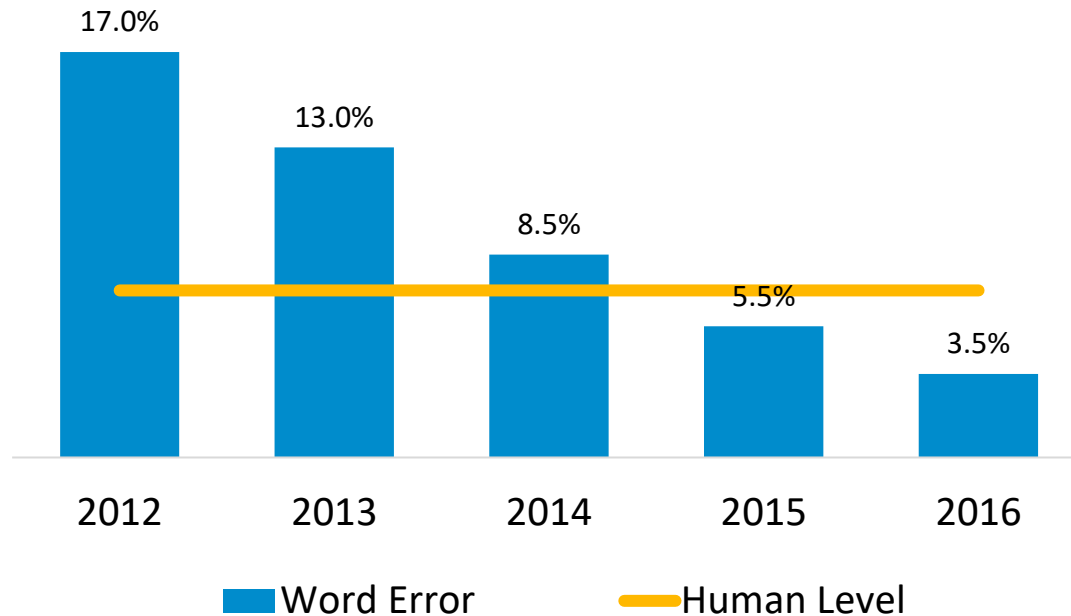
$$OE = T \times C \times G$$

Siri in 2011

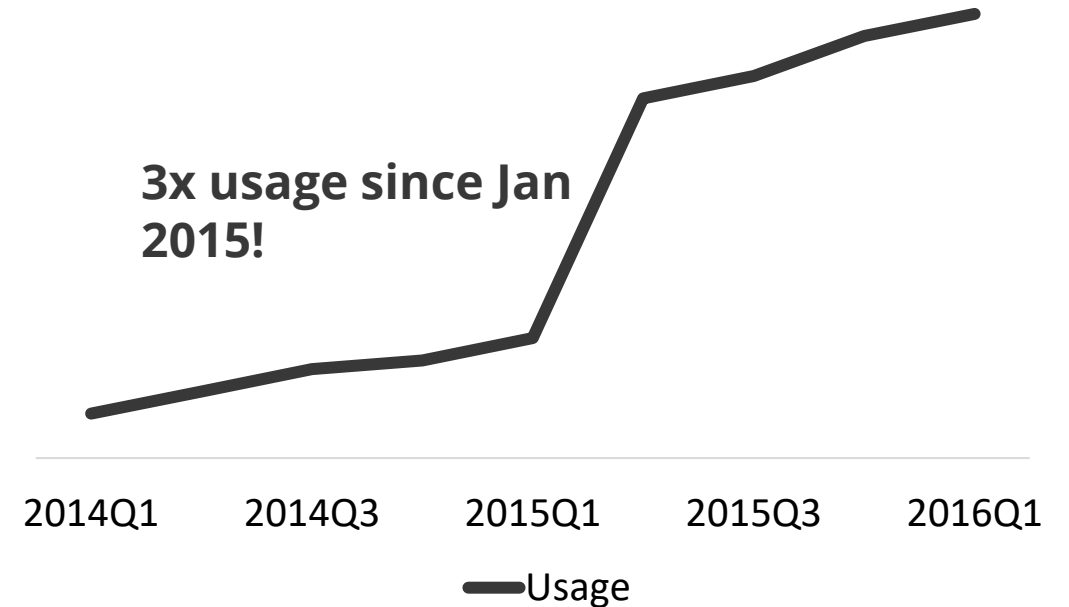


Speech recognition adoption at scale

Speech Recognition Error



Growth in Usage



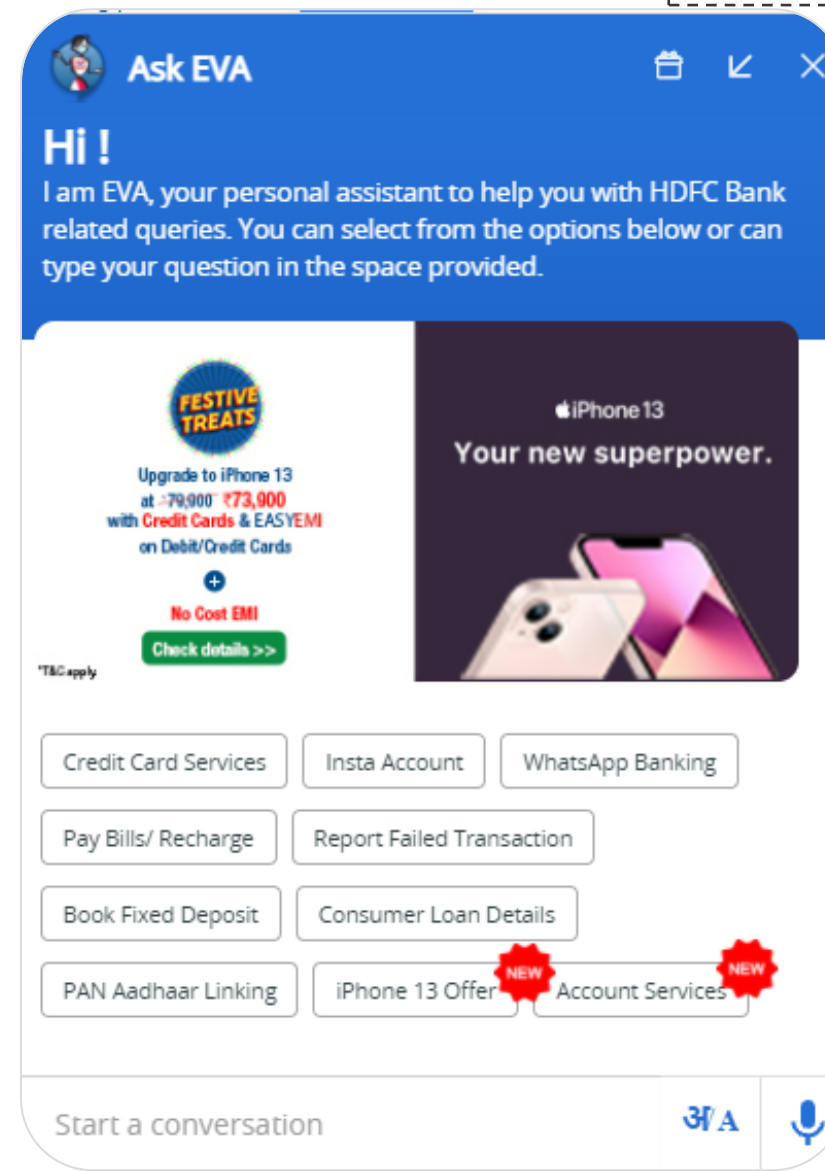
Adoption of EVA at HDFC Bank

Accuracy of over 95.5% on 11+ Channels

EVA handles:

- 16 million queries per month
- 8,000+ types of questions
- 40,000+ leads generated per month
- 1500+ agent's workload

$$1/e = d \times c \times t$$



Rethinking Adoption

$$R = AI \times E^2 \times D^2$$

$$1/e = d \times c \times t$$

Match or exceed human accuracy

$$OE = T \times C \times G$$

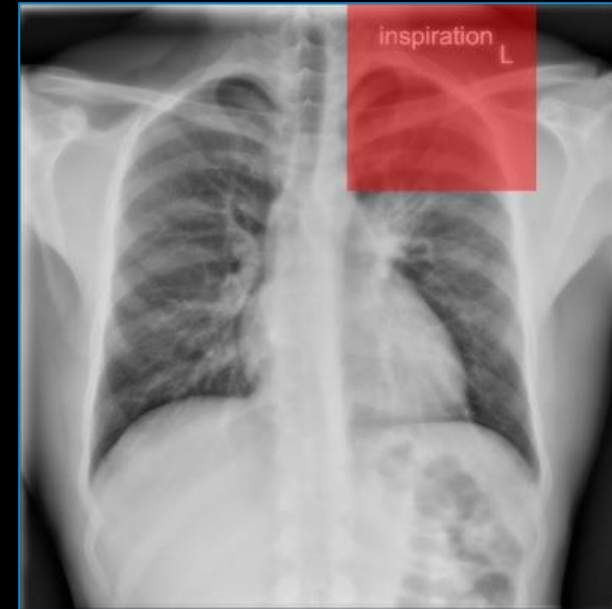
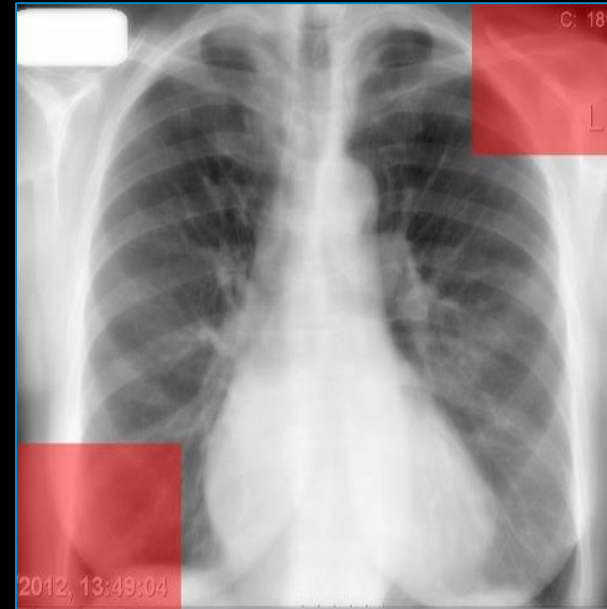
Clever Hans



"If the eighth day of the month comes on a Tuesday, what is the date of the following Friday?"

-Clever Hans would tap his hoof 11 times

$$OE = T \times C \times \bar{G}$$



Fractal Responsible AI (RAI) framework

Foundational Principles



Encourage Behaviors



Enabling Toolkit

Transparency

All deserve white-box decision choices

Human-Centricity

Evaluate biases

Codify/Democratization

Workbench for implementation

Accountability

Humans responsible

Contestability

Newspaper test

Maturity Assessment

Benchmarking and audits

Privacy & Safety

Respect and protection from mis-use

Explainability

Decision factors traceable

Thought leadership/Education

Courses, Webinars, White-papers

Fairness

Inclusion and equity as default

Adaptability

Augment signals and update

Success stories/Case studies

Modules, examples to learn from

Rethinking Adoption

$$R = AI \times E^2 \times D^2$$

$$1/e = d \times c \times t$$

$$OE = T \times C \times \boxed{G}$$

Design for robustness
Design for fairness

Rethinking Adoption

$$R = AI \times E^2 \times D^2$$

Make it “user focused, decision backwards, narrowly framed”
Leverage behavioral science & design principles

$$1/e = d \times c \times t$$

Match or exceed human accuracy

$$OE = T \times C \times G$$

Design for robustness
Design for fairness

Thank You.



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www.fractal.ai