

# Instilling the Culture of Data-Driven Decisions

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# Why does data and insights matter?

A study found that 87% of executives in legacy enterprises believe data is crucial for decision-making, yet only 23% feel confident their organizations are truly data-driven. This disconnect highlights the immense challenge of transforming data into actionable insights. (Source: McKinsey Global Institute report "Unlocking Productivity Through Digital Transformation")

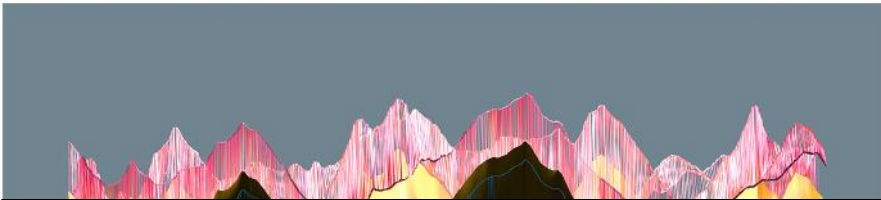
Data Management

# Why Becoming a Data-Driven Organization Is So Hard

by Randy Bean

February 24, 2022

Harvard  
Business  
Review



Gartner

ORLANDO, Fla., March 21, 2023

## Gartner Survey Reveals Less Than Half of Data and Analytics Teams Effectively Provide Value to the Organization

Gartner Analysts Discuss How Presence, Persistence and Performance Drive Business Value at the Gartner Data & Analytics Summit, March 20-22 in Orlando

Less than half of data and analytics (D&A) leaders (44%) reported that [their team is effective](#) in providing value to their organization, according to a new Gartner, Inc. survey. Chief data and analytics officers (CDAOs) must focus on presence, persistence and performance to succeed in their role and deliver measurable business results.

Article:

## Data vs gut: the great decision making debate

Written by David Waller

Tuesday 19 September 2023

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CMI

The idea of instinctual management is an attractive one. But as the world becomes more data-driven, which should you be prioritising when making decisions?



BUILDING A WINNING DATA STRATEGY

## Why Culture Is the Greatest Barrier to Data Success

MIT Sloan  
Management Review

To be successful with data and analytics, organizations must evolve and change the ways in which they structure current business processes.

Randy Bean • September 30, 2020

Reading Time: 7 min



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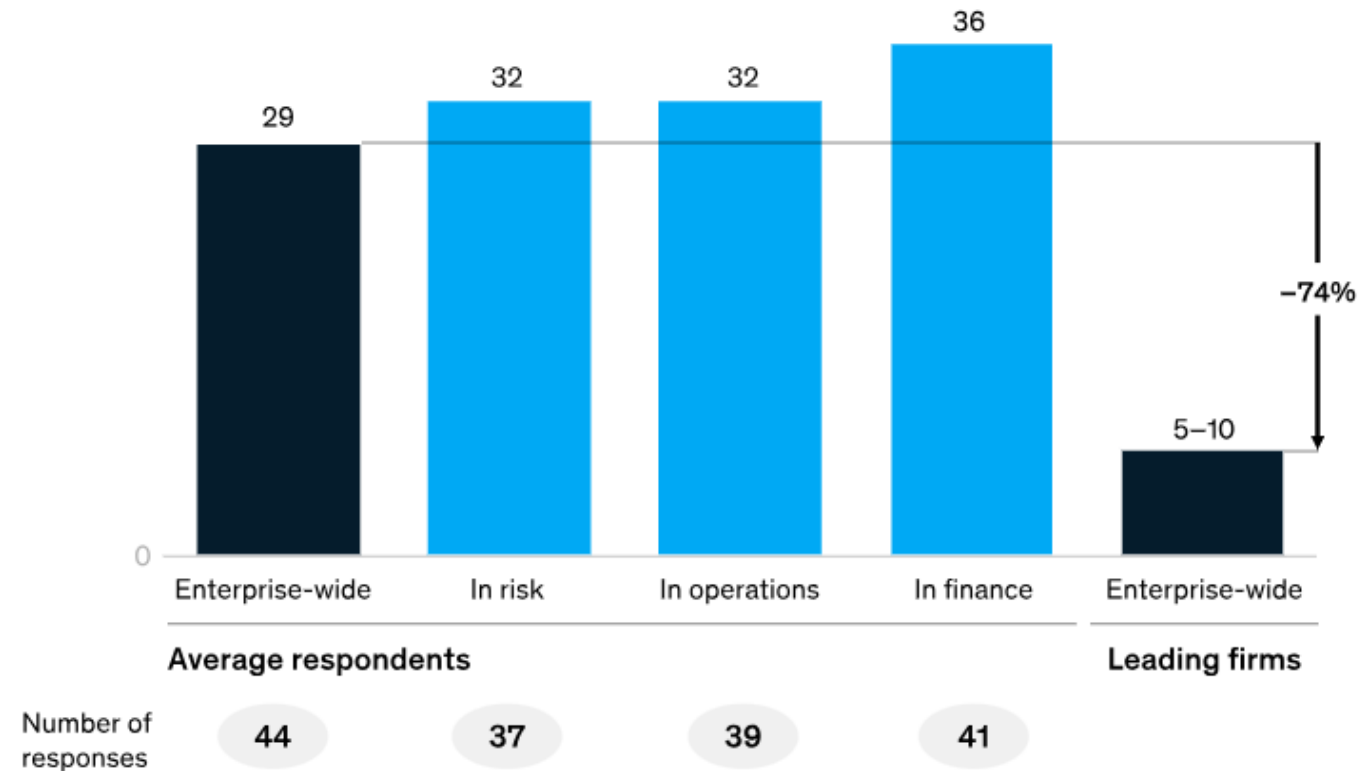
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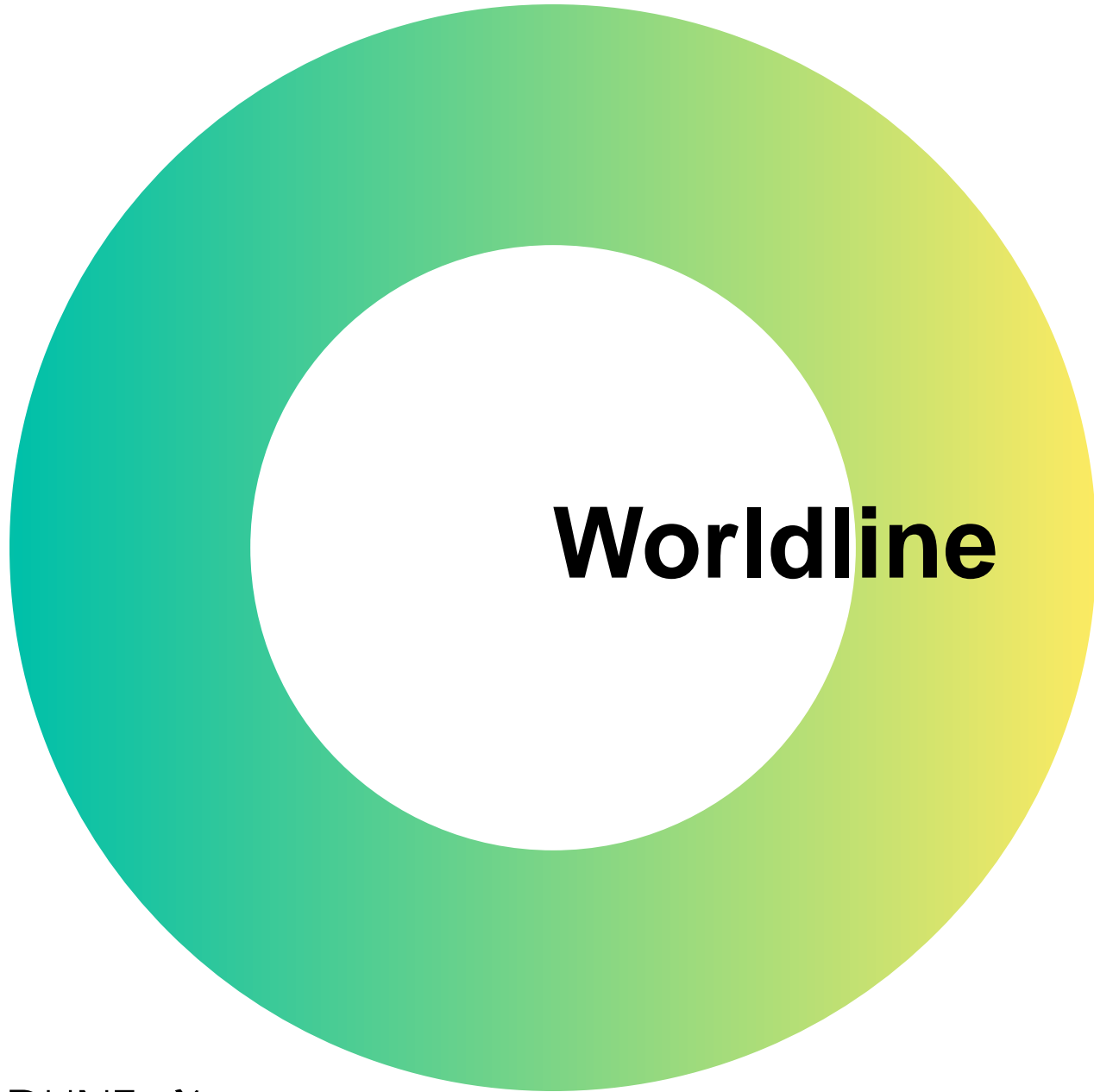


# Why does data and insights matter?

**Lack of data quality and availability can cause employees to spend a significant amount of time on non-value-added tasks.**

Time spent on non-value-added tasks due to poor data quality and availability<sup>1</sup>  
Estimated % of total employee time





# Worldline

# 04

largest payment  
player worldwide

# 01

European payment  
processor

# 01

merchant acquirer in  
Europe

€ 4<sup>4</sup> BN

revenues

c. 18K

employees

40

years of legacy

WORLDLINE 

ingenico

  
Payment Services

bambora

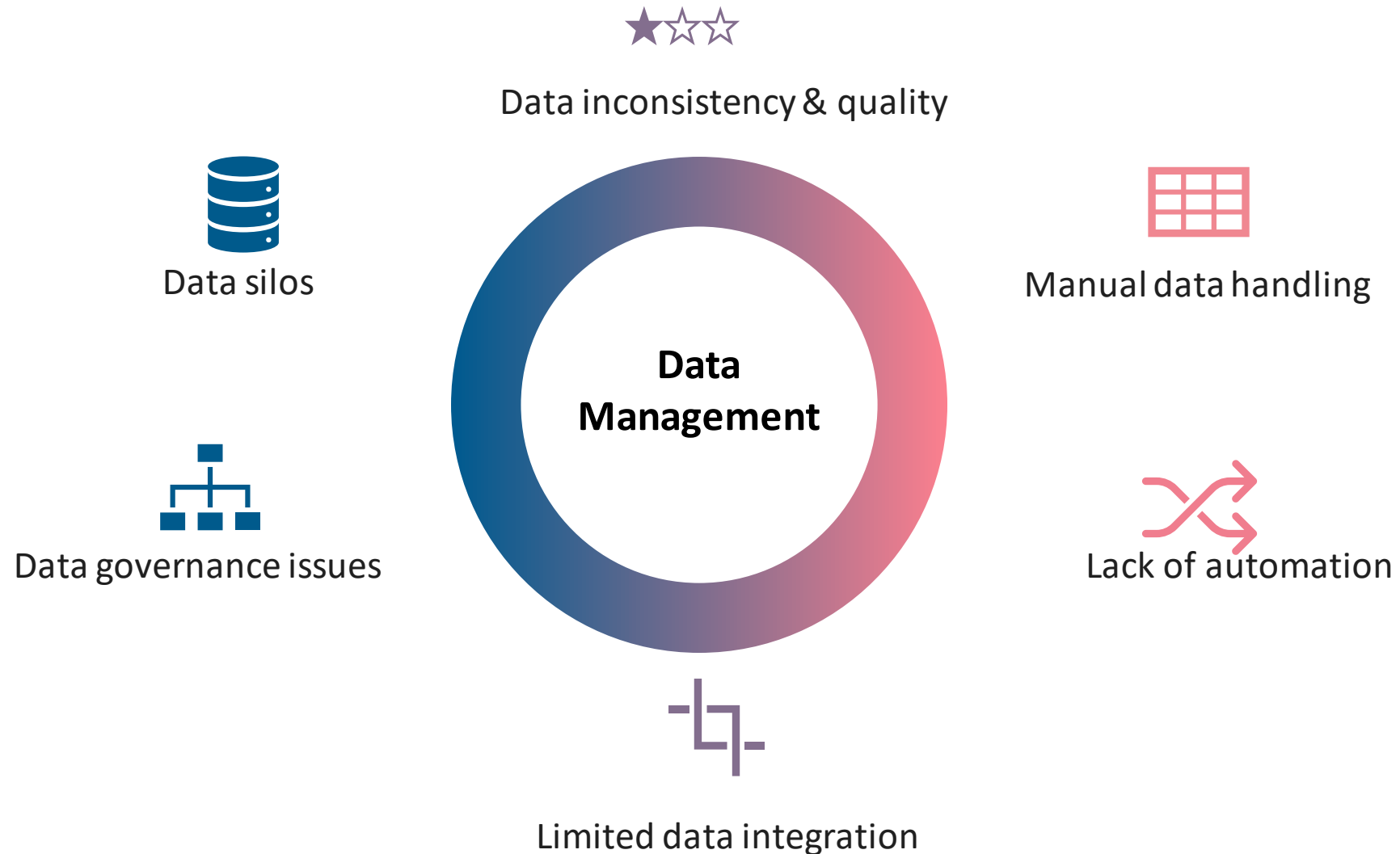
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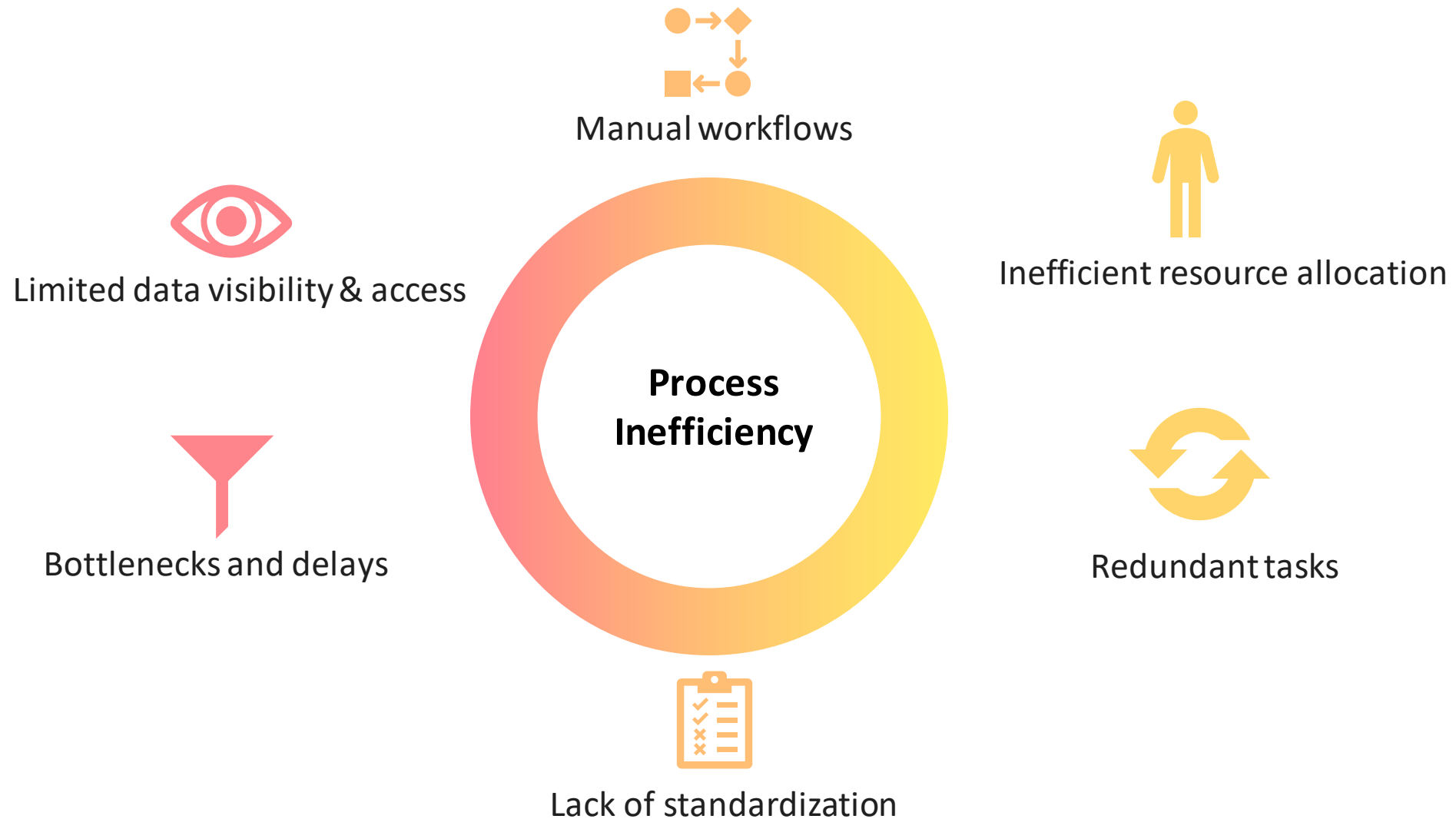
# Legacy data challenges

# Legacy data challenges

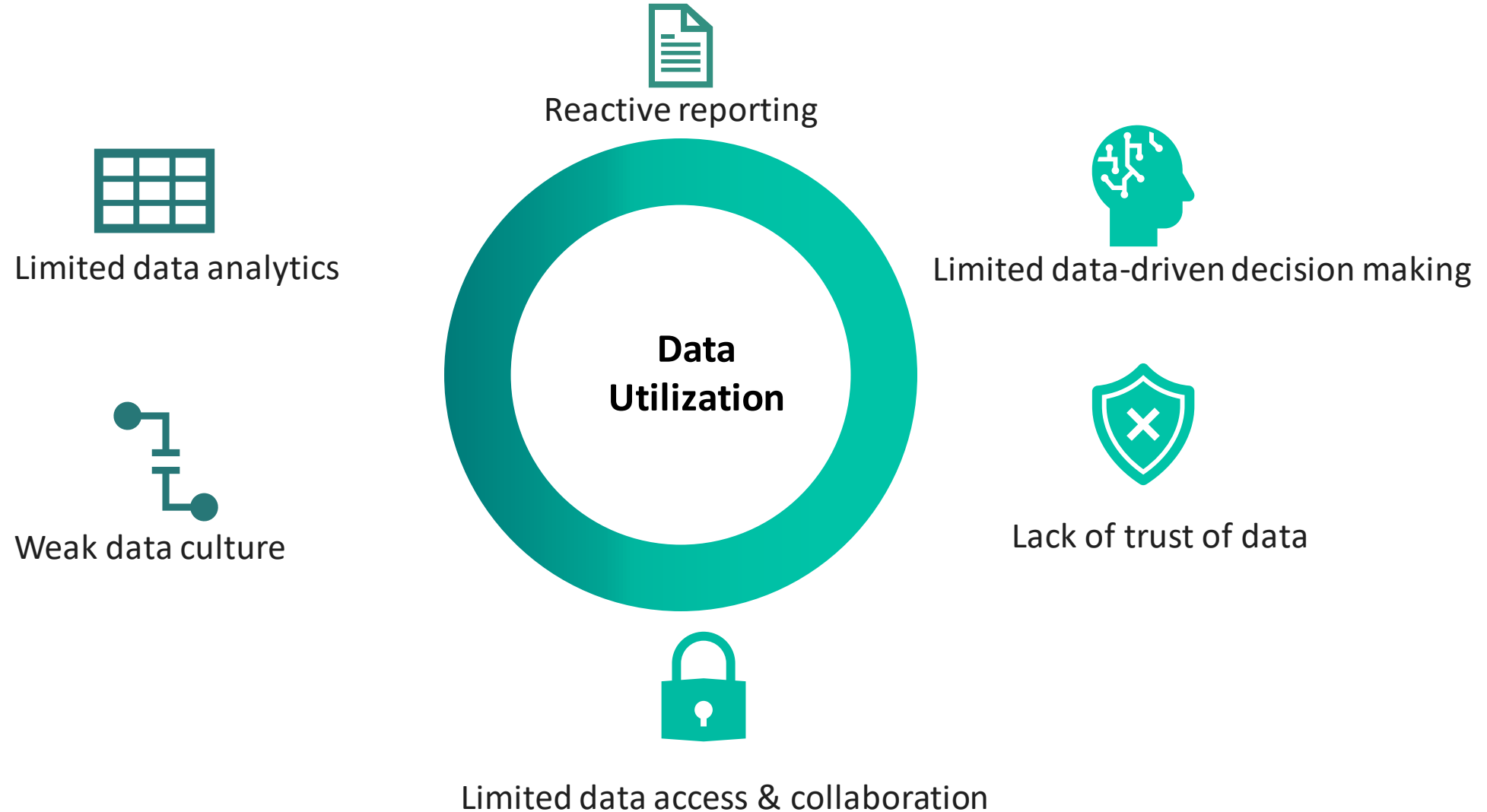




# Legacy data challenges



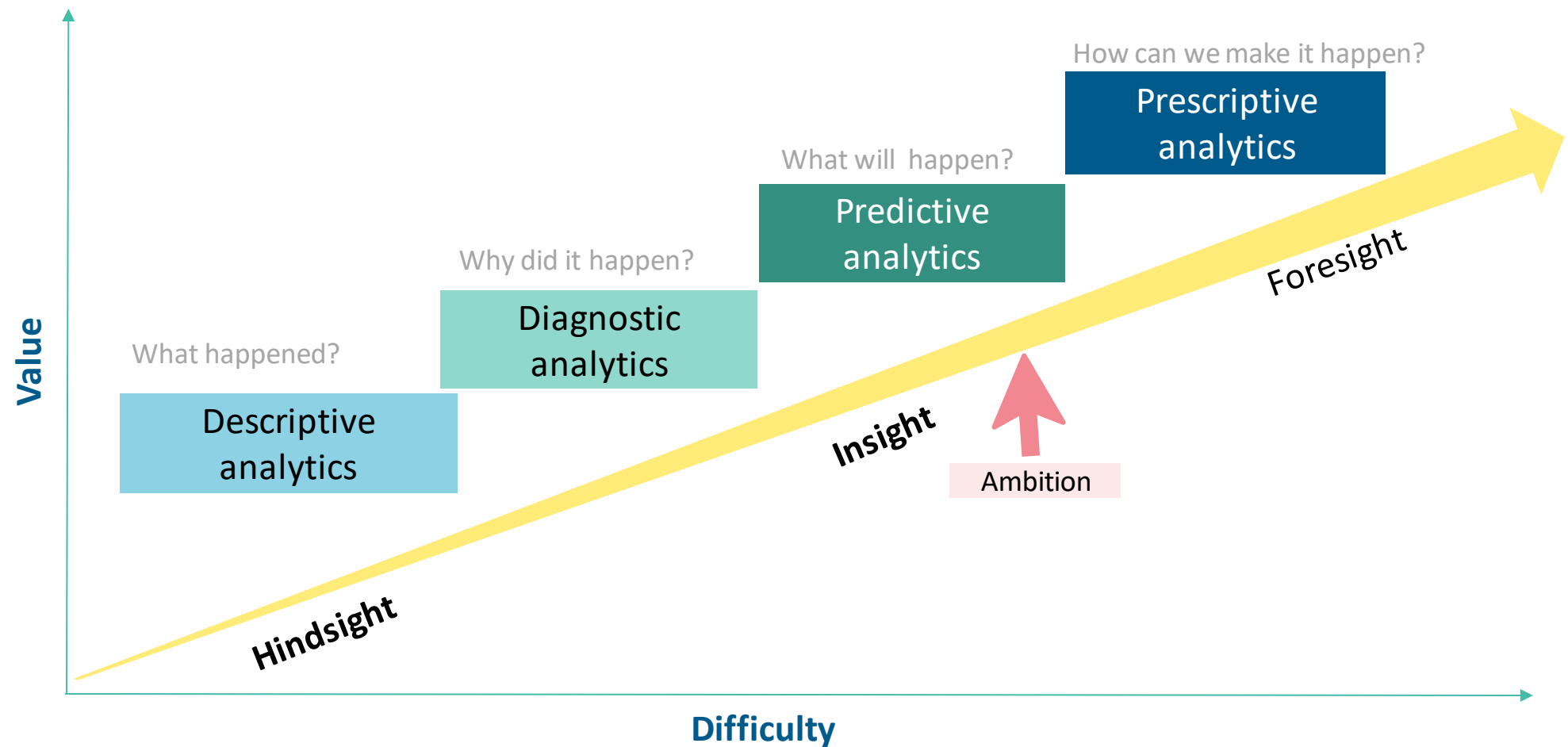
# Legacy data challenges





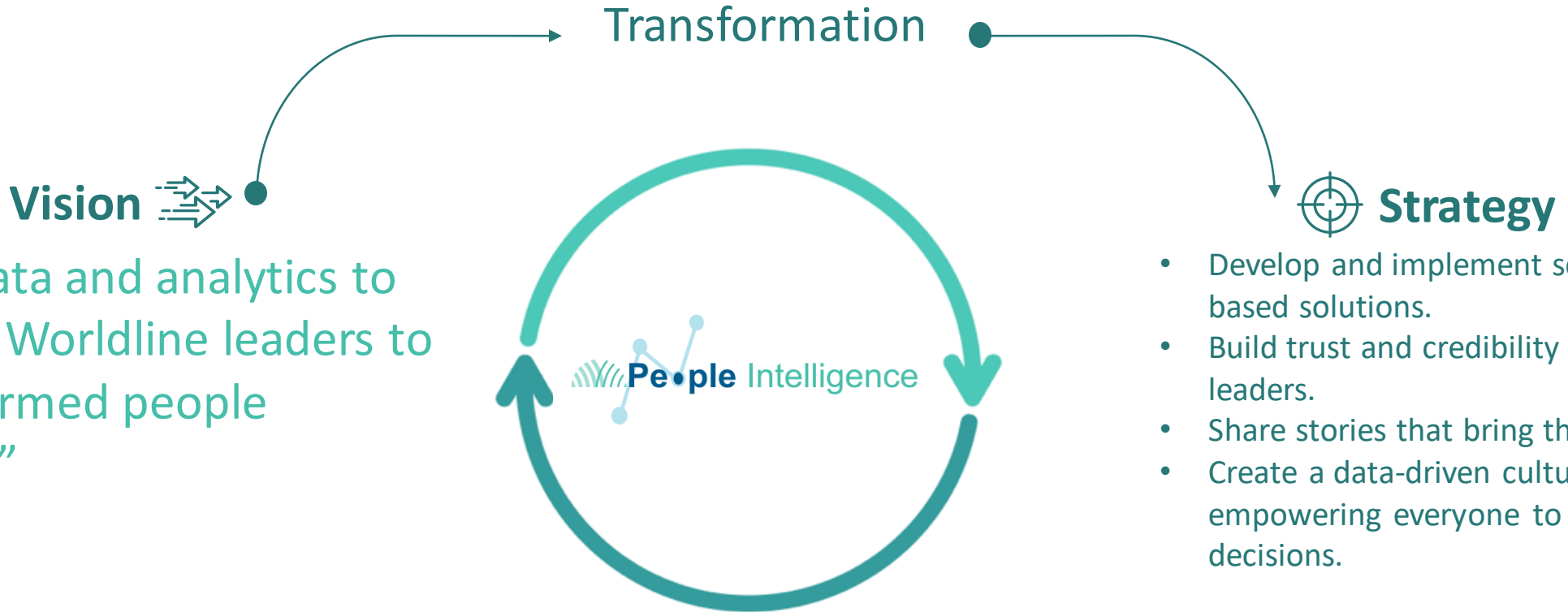
# **Analytics Ambition**

# Our Ambition



Source : Gartner

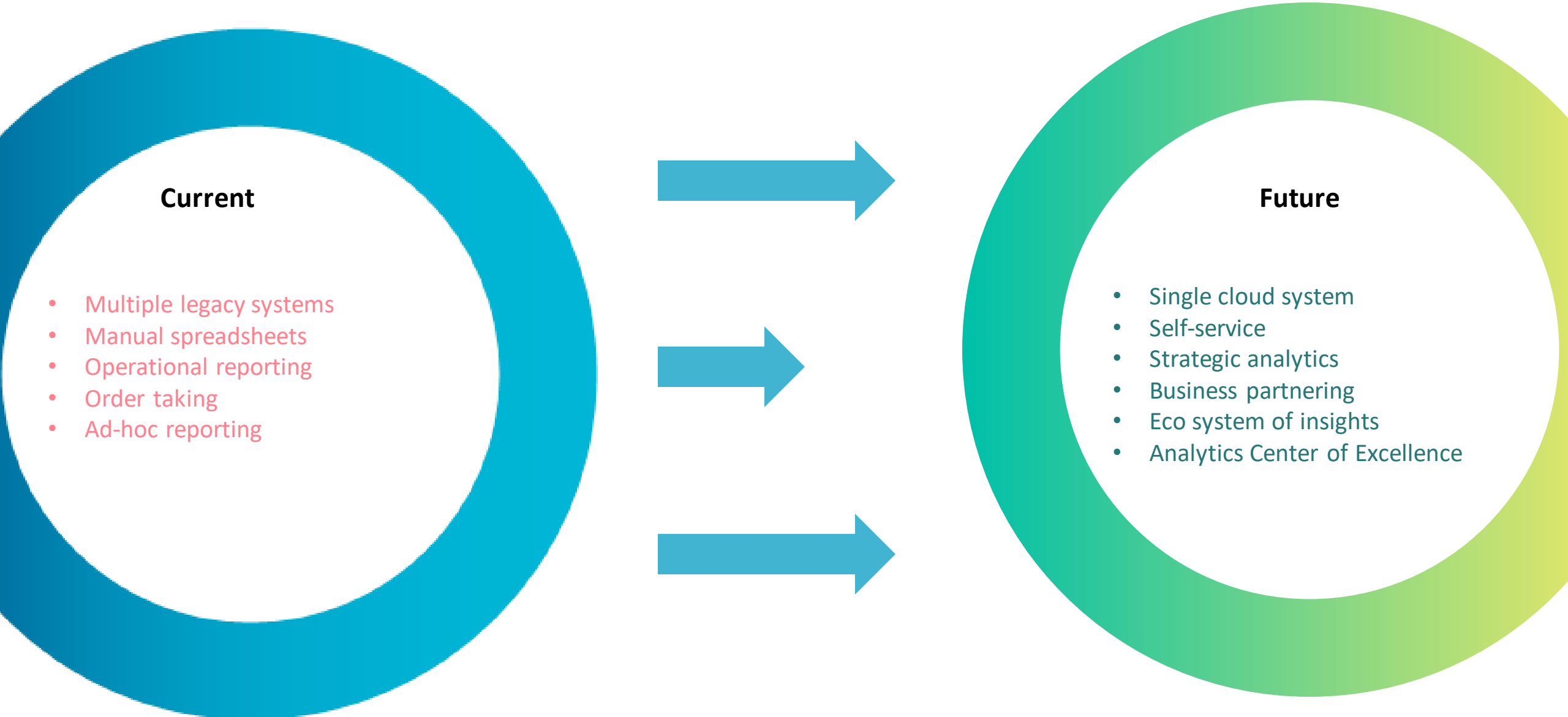
# Analytics vision and strategy



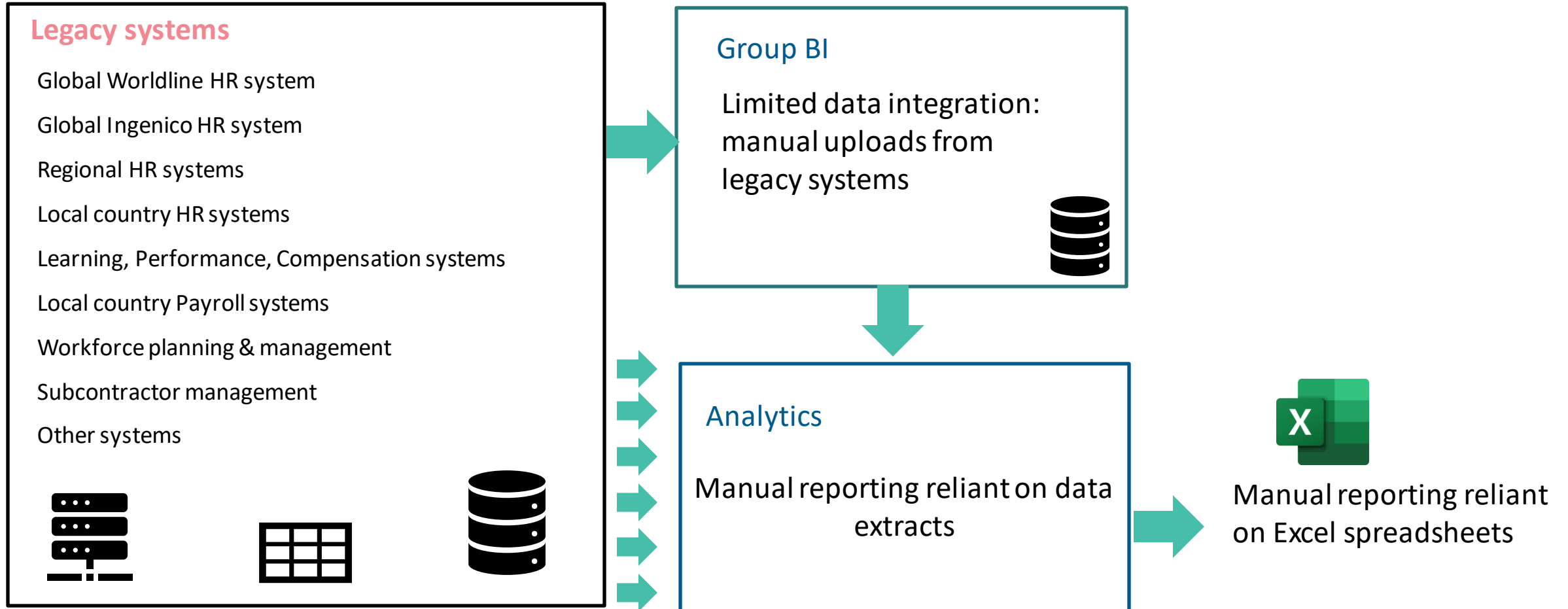


# Business case for change

# Business Case for Cloud



# Landscape-before





# Approach

## Vision and leadership

- Clear and compelling vision for "why" behind the transformation
- Strong leadership is essential to champion the initiative and make crucial decisions



## Understand real business needs

- Deep analysis of current systems and processes
- Mapping business needs to cloud capabilities



## Create a solid operating model

- Establishing a well-defined governance structure
- Developing a comprehensive transformation plan
- Security, compliance, data migration strategies



## Bring people along from start to end

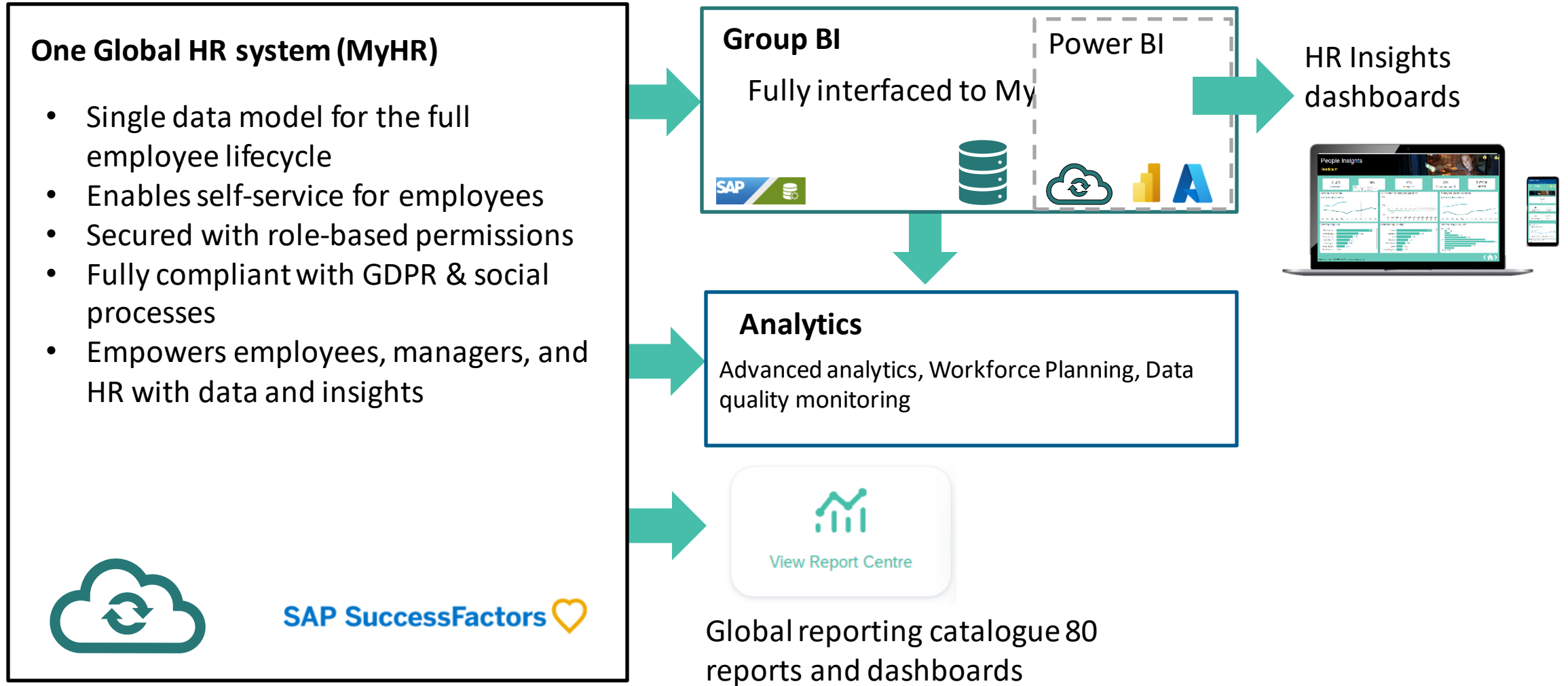
- Effective communication and engagement
- Change management initiatives
- Training and support



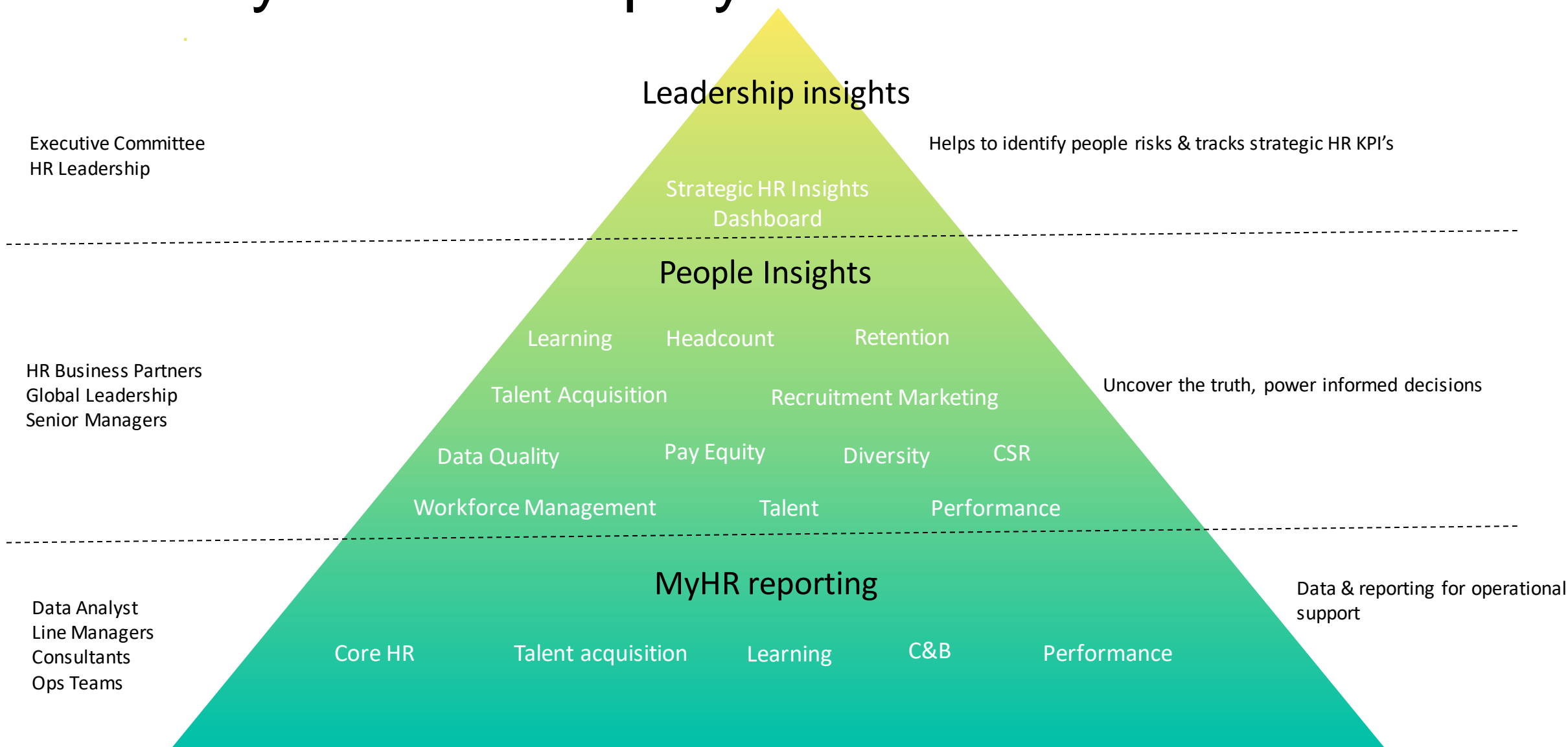


**Outcomes**

# Landscape-after




# HR Analytic state of play






# Takeaways


# Key Takeaways



Remember, technology changes fast, but people hold the key to lasting transformation.



The cloud isn't just a storage upgrade, it's a knowledge revolution!



UX is key to engage your people and fuel your insights.



# Thank you for your attention.