



Forest Grove

Data-Driven Decision Making

Forest Grove

Decision Support Solutions

Comprehensive solutions for your
business' finance and data analytics needs

www.forestgt.com.au

Drive Better Decisions Using Real-Time Insights

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Sophisticated solutions to drive business insights and performance



BUDGETING, FORECASTING, REPORTING & CONSOLIDATION

Move away from error-prone spreadsheets to an integrated financial system for budgeting, forecasting, consolidation and reporting to save countless hours of manual processing.



END TO END DATA ANALYTICS

Wrangle, visualise, deploy, manage and optimise data using a self-service, no-code/low-code data science platform with highly configurable and repeatable workflows.



FOREST GROVE CONNECTED SERVICES

Integrate disparate data sources into a single, centralised solution for enhanced analytical capabilities - enabling informed, more confident decision making.

Services

Development, deployment and management of solutions across FP&A and data analytics



INTEGRATED FP&A SOLUTION

Automate and streamline budgeting, forecasting, reporting and consolidation with an integrated FP&A solution.



DATA ANALYTICS SERVICES

Move from reactive to predictive with automated ETL and advanced analytical workflows.



BI REPORTING & VISUALISATION

All your business intelligence organised into actionable dashboards and data visualisations.



ANALYTICS CONSULTING

Get expert advice to guide you through your digital, finance and data transformation journey.



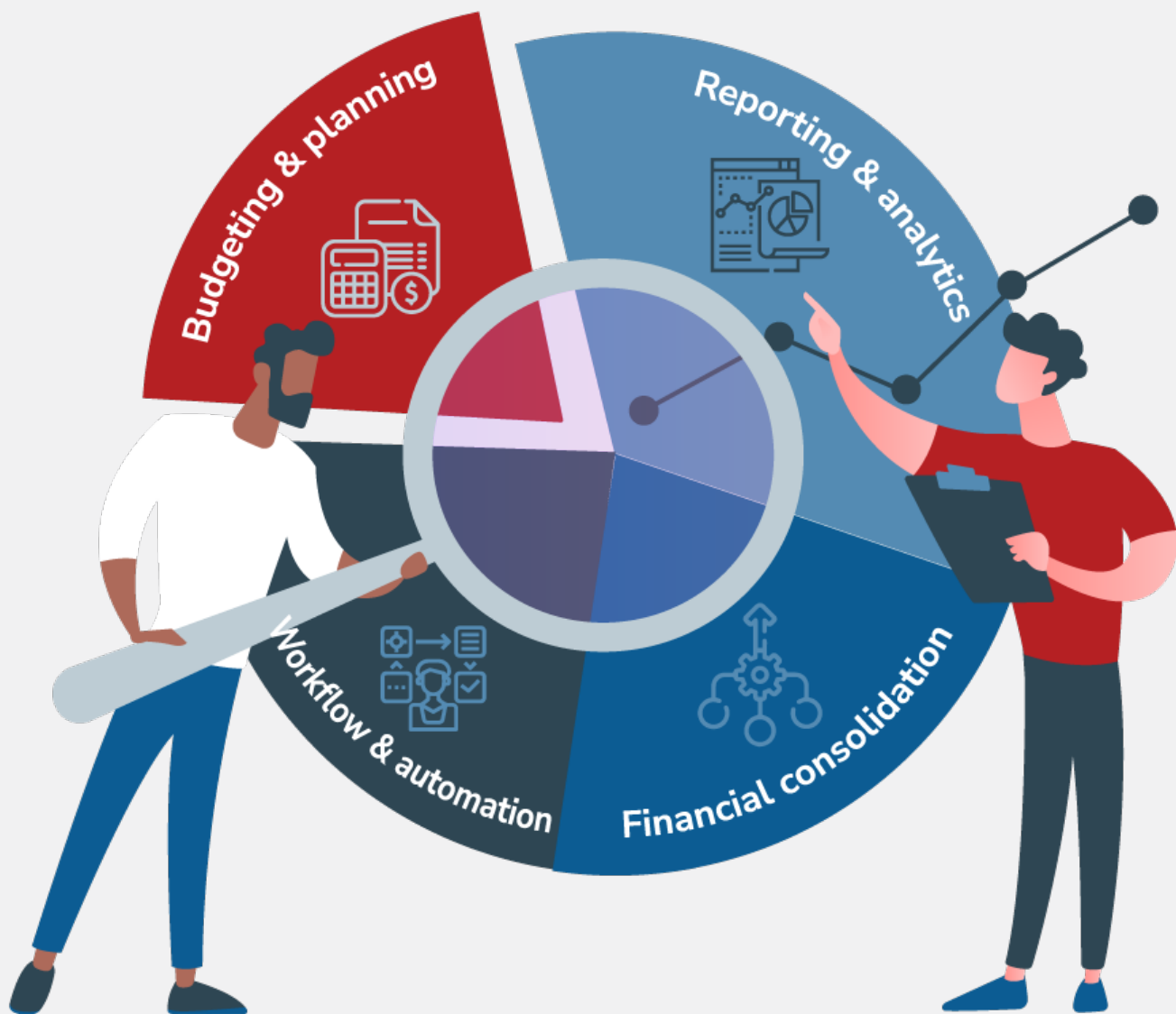
TRAINING & COACHING

Online and on-premise training to equip teams with the knowledge to work with our solutions independently.



SUPPORT

Benefit from experienced technology, data and consulting professionals to guide your team to success.



Financial Planning & Analysis



“

It became clear during the proof of concept stage that the wealth of industry experience and local support provided by Forest Grove, coupled with product functionality, made it the best fit for our organisation.

Clinton Bright

Finance Project Specialist, Silver Chain





Simplify & Automate Budgeting, Forecasting, Reporting & Consolidation

Move away from error-prone spreadsheets to an integrated financial planning & analysis solution to save countless hours of manual processing

MOVE BEYOND SPREADSHEETS

Working with spreadsheets can be complex, error-prone and time-consuming.

Improve accuracy by automating data collection and consolidation from your CRM, ERP, accounting & payroll software, etc.

SIMPLIFY & AUTOMATE FINANCE PROCESSES

Spending more time collecting data than analysing and leveraging it?

Automate repetitive business processes such as data imports, allocations, consolidations and currency conversions.

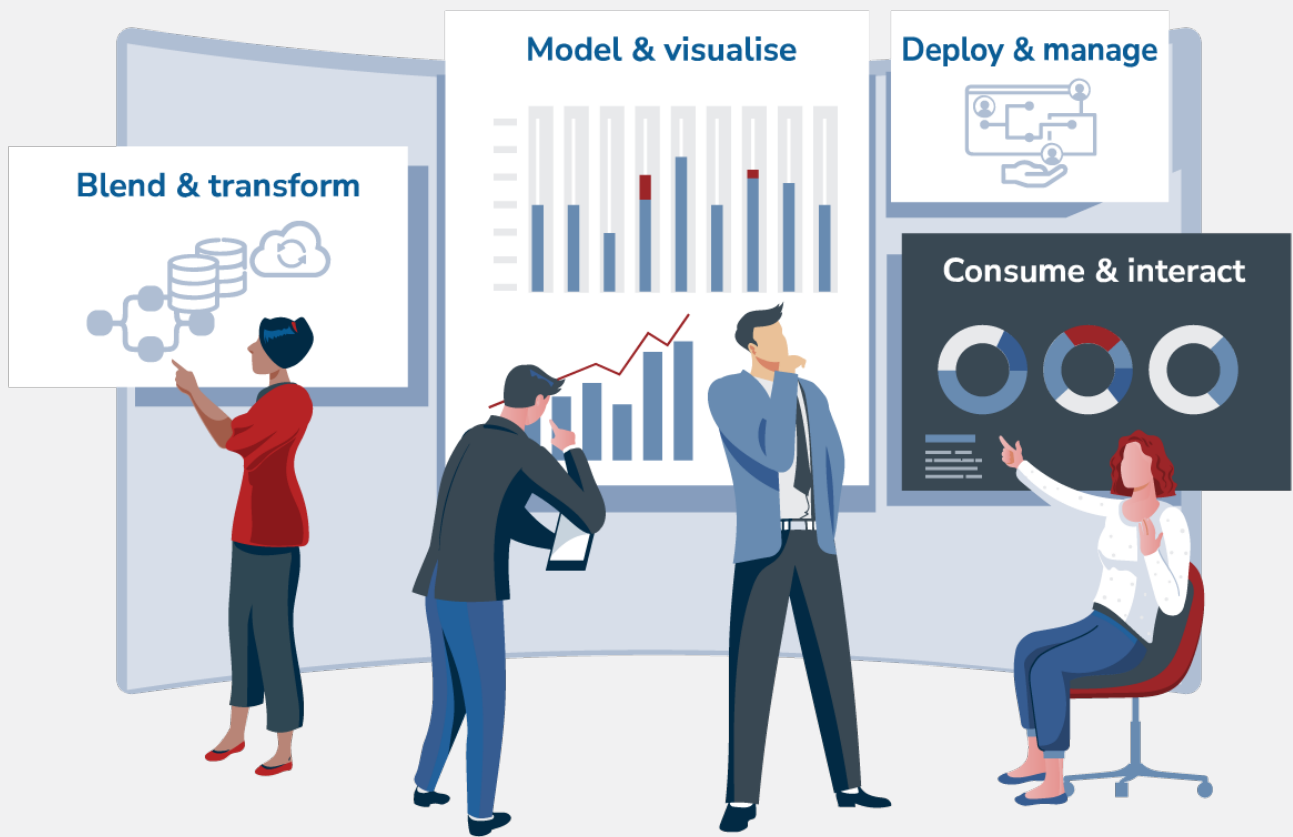
SPEND MORE TIME DELIVERING INSIGHTS

Combine all your data into a single centralised platform for greater insight.

See the big data picture with in-depth reports and KPIs. Adjust your budget for optimal results with a few clicks.

Trusted by businesses like:





End to End Data Analytics



“

Forest Grove leveraged KNIME to transform the way we access and analyse project data. Time consuming, manual tasks were replaced with automation that significantly reduced the time to insight.

Alistair Eyres

Project Director - Structural, Pritchard Francis



Democratise data, gain insights & drive better decisions

Wrangle, visualise, deploy, manage and optimise data using a self-service, no-code/low-code data science platform that enables highly configurable and repeatable workflows

INTEGRATE SILOED DATA SOURCES

Connect a host of databases, data warehouses, file formats, cloud resources and external services into one intuitive, visual workflow environment to improve operational efficiencies and foster a community of data citizens.

MAKE SENSE OF YOUR DATA

Ensure that everything happening to your data is explainable – where it came from, what's been done to it, modelling approaches used and more. This ensures accuracy and makes errors easier to fix.

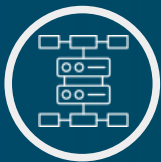
SUPPORT ENTERPRISE- WIDE DATA SCIENCE PRACTICES

Give your team the freedom to choose from a wide range of tools for data wrangling, analytics and visualisation in a uniform environment. Standardise processes and establish best practices with governance capabilities.

Trusted by businesses like:



Forest Grove Connected Services



Integrate a host of disparate data sources into a single, centralised solution, with a focus on data governance



Improve and accelerate advanced data analytics and boost your organisation's data literacy



Improve organisation-wide collaboration without the breakdown of communication and data



Work with a self-service solution with on-demand workflow execution and customisable dashboards

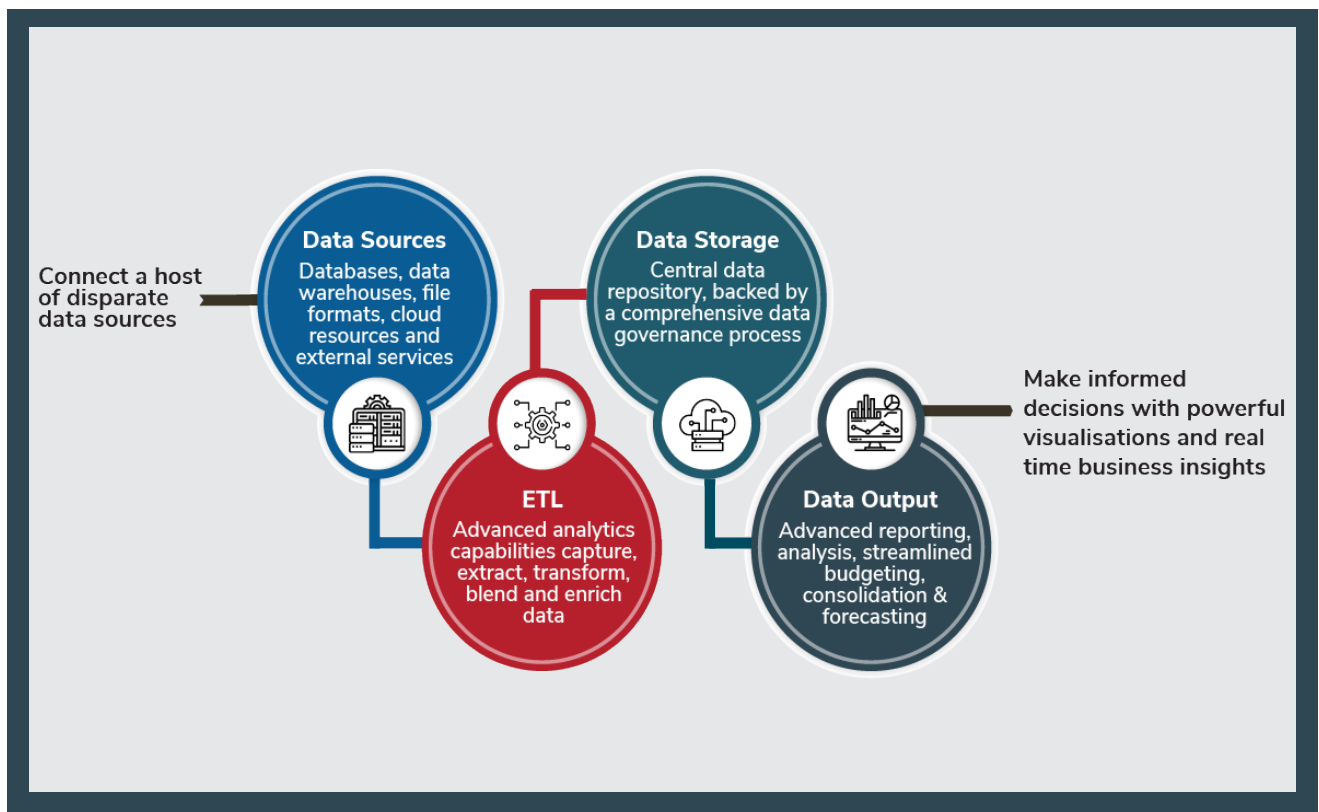
Centralised solution for enhanced analytical capabilities - enabling informed, more confident decision making

From budgeting, reporting, consolidation, personnel management, customer relationship, payroll management to accounting – there is a tool for everything. However, problems arise when these tools operate as data silos and are incapable of integration.

This means teams have to spend countless hours manually collecting data from different sources. Even then, you can never be sure that the gathered data is current, accurate and relevant.

With Forest Grove's Connected Services, we can automate data collection by integrating disparate sources into a single, centralised solution for enhanced analytical capabilities, enabling informed, more confident decision making across the organisation.

No need for different departments to manage the ETL process! Connected Services is fully hosted and managed by Forest Grove without any dependency on your IT department.



At a glance

- Integrate data from a host of disparate sources into a single, centralised solution
- Automate and schedule data integration processes
- Scale to add any additional data sources as business requirements evolve
- Improve and accelerate data analysis with KNIME – an end to end data analytics solution
- Host your data on Forest Grove’s secure cloud environment
- Connect your BI tool to create insights, reports and visualisations from a single source of truth
- Collaborate with different departments and functions across your organisation without the breakdown of communication and data
- Increase your organisation's data literacy, confidence and operational efficiency – to build a data culture
- Get dedicated customer support in your local time zone

Trusted by businesses like:



Government of South Australia
Department for Innovation and Skills



McMAHON
SERVICES



Products



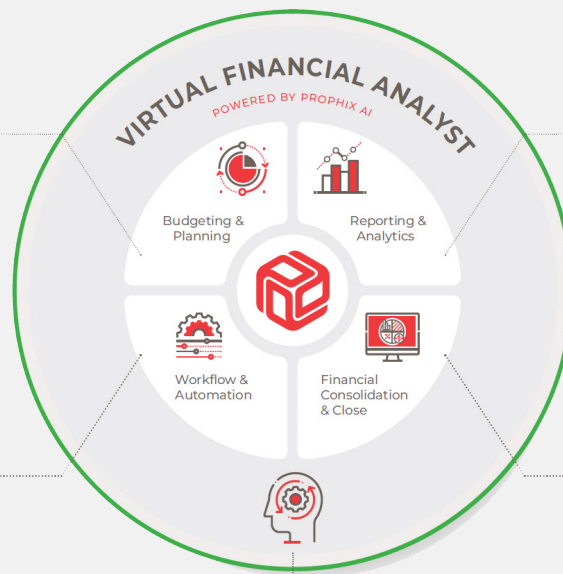
Smarter, Faster, More Accurate Financial Planning & Analysis

Budgeting & Planning

- » Forecasting
- » Expense planning
- » Personnel planning
- » Operational planning
- » Sales & revenue planning
- » Project planning
- » Cash planning
- » Capital expense planning

Workflow & Automation

- » Direct data integration
- » Budgeting/planning/reporting workflow
- » Centralised formulas
- » Process automation
- » Unlimited versions, what-ifs & scenarios
- » Unlimited business modeling



Virtual Financial Analyst

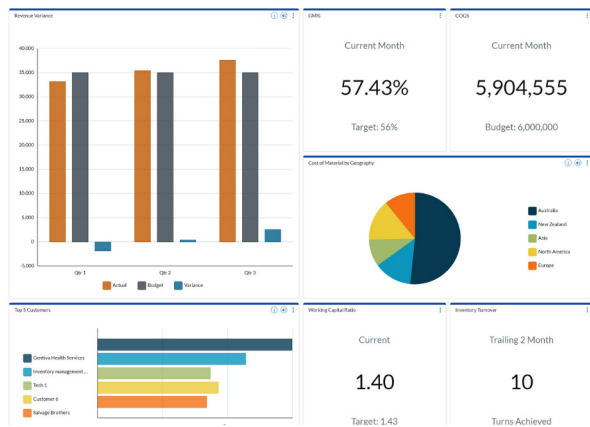
- » Anomaly detection
- » Chart insights
- » Task assistant

Reporting & Analytics

- » Performance reporting
- » Self-service interactive dashboards
- » Ad-Hoc reporting & analytics
- » Automated report distribution
- » Instant drill-across to transactional detail
- » Integration with Excel, Word & PowerPoint

Financial Consolidation

- » Unlimited versions (actual, plan, forecast, etc.)
- » Multicurrency capabilities
- » Intercompany eliminations
- » Joint venture, minority interest
- » Merger & acquisition planning

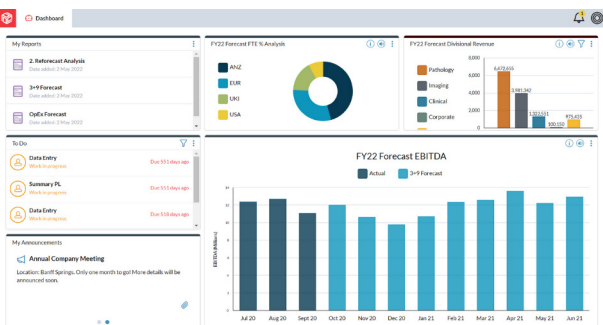


The dashboard displays a detailed financial statement for the period from June 2021 to May 2022. The statement includes the following sections:

- Profit / Losses:**
 - Revenue: 20,878 (Jun 2021), 21,590 (Jul 2021), 20,735 (Aug 2021), 20,210 (Sep 2021), 19,340 (Oct 2021)
 - Sales Revenue: 661, 672, 709, 1,300, 1,303
 - Other Revenue: 794, 714, 628, 615, 798
 - Gross Revenue: 22,323, 22,996, 22,272, 22,226, 21,432
 - Direct Cost: 7,644, 8,292, 9,040, 8,884, 9,463
 - Indirect Cost: 7,644, 8,292, 9,040, 8,884, 9,463
 - Cost of Revenue: 14,679, 14,704, 13,232, 13,341, 11,969
 - Gross Margin: 14,679, 14,704, 13,232, 13,341, 11,969
- Payroll Costs:**
 - Employee Salaries: 938, 872, 918, 285, 257
 - Annual leave: 35, 25, 27, 29, 31
 - Payroll Taxes: 66, 66, 66, 74, 74
 - Benefits: 242, 242, 242, 242, 242
 - Retirement Match: 17, 13, 13, 15, 15
 - Superannuation: 15, 15, 15, 15, 15
 - Payroll Costs: 1,297, 976, 1,021, 409, 402
- Marketing:**
 - Advertising: 42, 35, 34, 8, 6
 - Marketing Agency Services: 6, 3, 7, 2, 3
 - Broadcast Campaigns: 55, 27, 48, 10, 15
 - Web Presence: 54, 41, 47, 6, 5
 - Marketing: 157, 107, 134, 26, 28
- Other Expenses:**
 - Trade Shows: 6, 4, 8, 2, 3
 - Office Expense: 37, 39, 30, 30, 27
 - Bad Debts: 15, 9, 27, 14, 14
 - Equipment Maintenance & Repairs: 35, 70, 28, 44, 58
 - Insurance: 21, 25, 35, 14, 20

The dashboard displays a Generic Scenario Analysis with Detailed P & L Only. The analysis is reported in Local Currency and includes a Summarised Variance Report. The table shows the following data:

	Actuals YTD	Monthly Average	2020 Budget	Monthly Average	April 20	May 20
Profit / Losses						
Revenue	38,053,278	4,228,153	51,961,278	4,230,126	4,763,688	4,600,868
Sales Revenue	2,472,882	274,765	2,472,882	284,214	353,629	262,031
Other Revenue	1,588,274	174,253	2,253,356	187,780	353,629	262,031
New Revenue						
Gross Revenue	42,094,335	4,677,371	56,687,517	4,723,960	4,977,296	4,912,900
Cost of Revenue	16,026,489	1,808,619	23,095,634	1,924,438	3,133,742	2,097,889
Gross Margin	25,268,046	2,868,752	33,591,883	2,799,322	3,823,554	2,815,011
Overhead Cost of Revenue Driver %					2%	2%
Labour	4,618,545	512,170	4,196,135	516,361	546,775	510,615
Material	11,447,284	1,271,918	13,895,014	1,321,251	1,516,942	1,473,929
Overhead	769,681	85,520	1,544,384	87,529	95,926	93,245
Indirect Cost						
Net Income By Scenario						
Scenario 1 - Low Impact						
Scenario 2 - Medium Impact						
Scenario 3 - High Impact						



AUTOMATED, COLLABORATIVE AND ANALYTICAL BUDGETING

With integrated data and a streamlined process, budgeting is simpler and more accurate. Prophix makes a single source of truth possible, with all relevant metrics consolidated within a single budgeting platform, reducing duplication and errors. Communicate directly from within the platform while using organisational and project management tools to streamline the process.

EXPEDITED INSIGHTS FOR FASTER AND ACCURATE REPORTING

Free up your team to make strategic decisions by eliminating the time they typically spend combining data - by streamlining reporting, distribution, commentary and everything in between. Prophix centralises financial and operational data, giving you a single view of your financial truth.

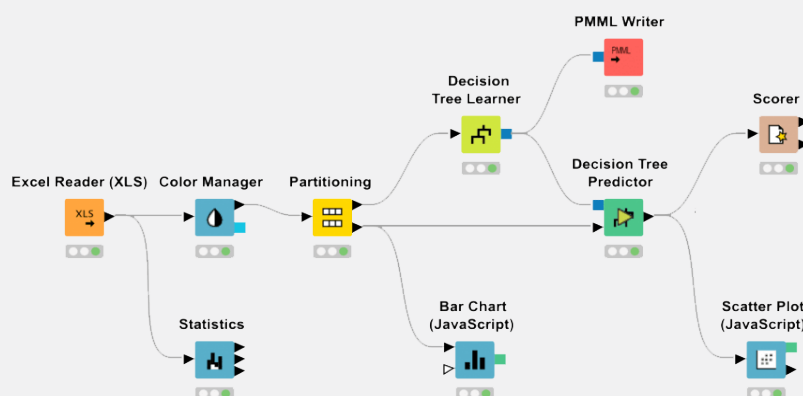
STREAMLINED AND COMPLIANT CONSOLIDATION & CLOSE

Prophix allows you to streamline complex inter-company, multi-currency financial consolidation, apply different currencies to your analysis and set ownership percentages for a comprehensive understanding of your operations and create detailed and auditable reports for greater transparency and compliance.

FAST AND INSIGHTFUL FORECASTING WITH EASE

Quickly and easily create flexible, accurate forecasts with just a few clicks and make strategic business decisions based on accurate and reliable information. Create forecasts based on cash flow, production, sales and finance using the timeline that's right for your business.

Products

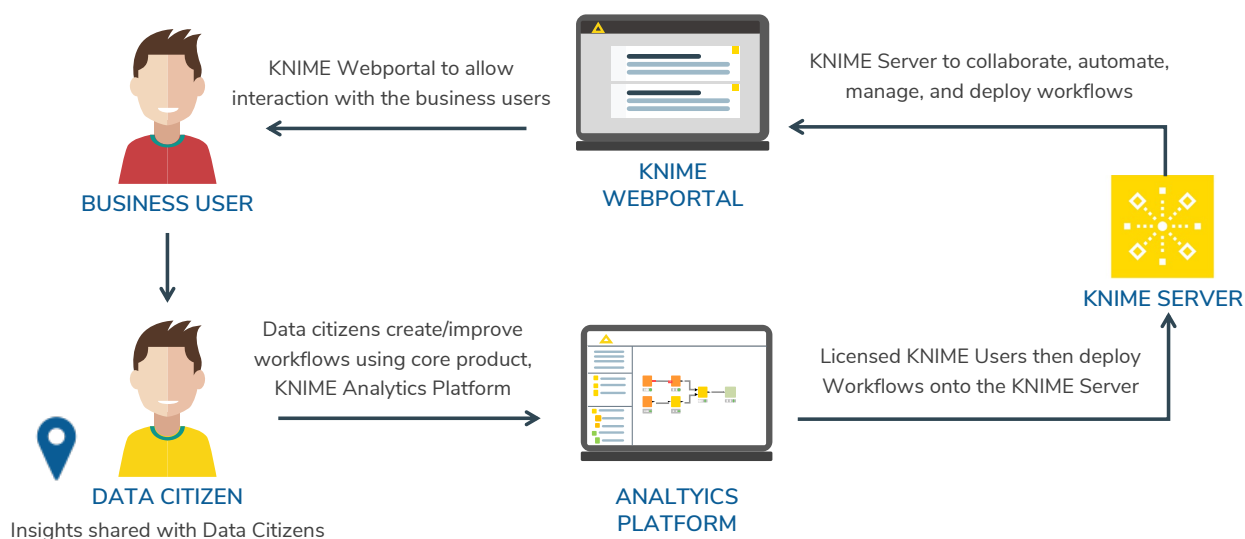


Making data science accessible to all

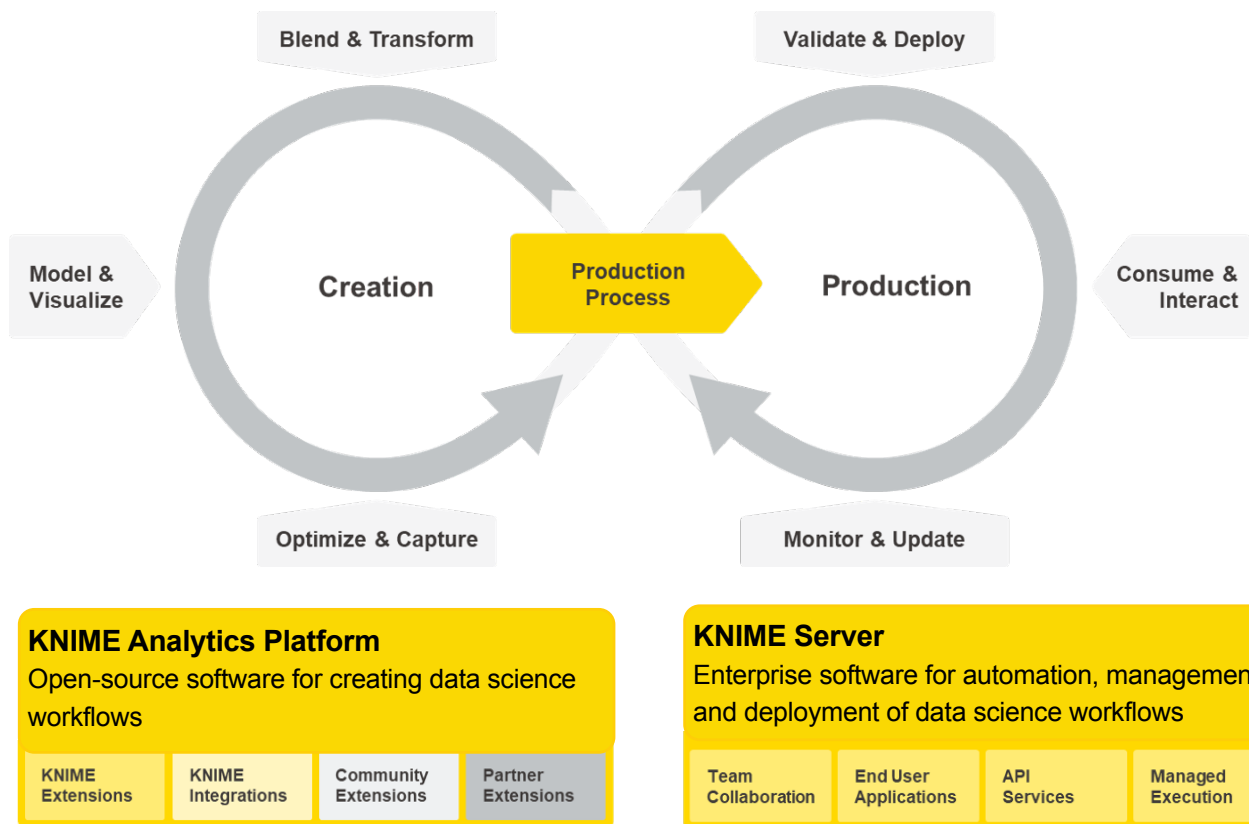
Described as the 'Swiss army knife of analytics', KNIME is the leading open source solution for data-driven innovation. KNIME is designed for discovering the potential hidden in data, mining for fresh insights, predicting new futures and automating manual tasks. The platform is fast to deploy, east to scale and intuitive to learn. Thanks to the drag-and-drop visual interface KNIME enables every stakeholder in the data science process to focus on what they do best.

KNIME DATA CITIZEN PHILOSPHY

KNIME Analytics Platform can be downloaded at no cost, enabling businesses with any budget and employees in any role to start designing visual workflows and gathering meaningful insights needed to make informed decisions. Once the business identifies use cases and their return on investment, Forest Grove works collaboratively with them to fully productionise their data environment with the commercial offering that provides automation, collaboration, management and enterprise deployment capabilities.

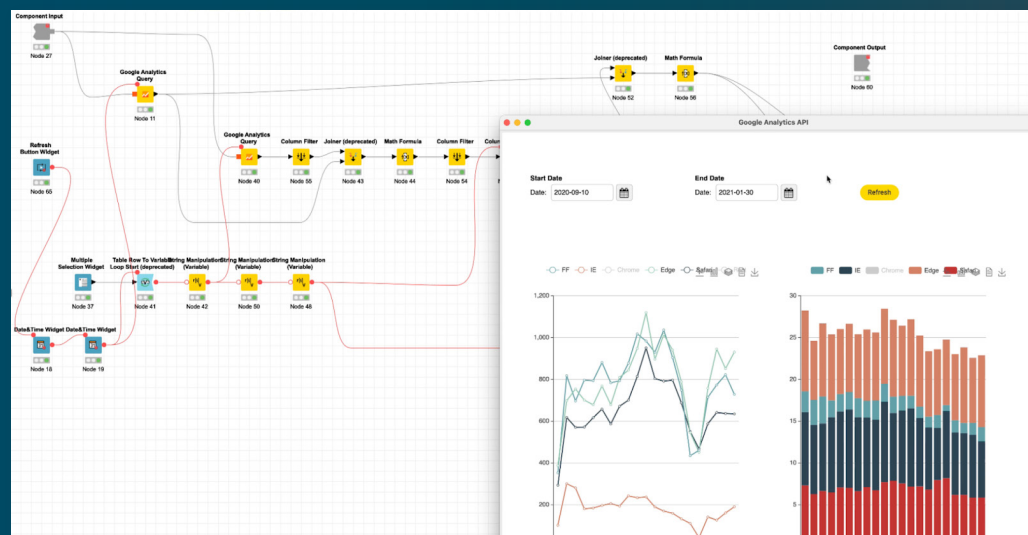


KNIME Analytics Platform in combination with KNIME Server, creates a cohesive, fully production ready solution. Drive team-based collaboration, automation, management and deployment of data science workflows as analytical applications and services.



Empower end users with user-friendly, bespoke data apps using KNIME WebPortal

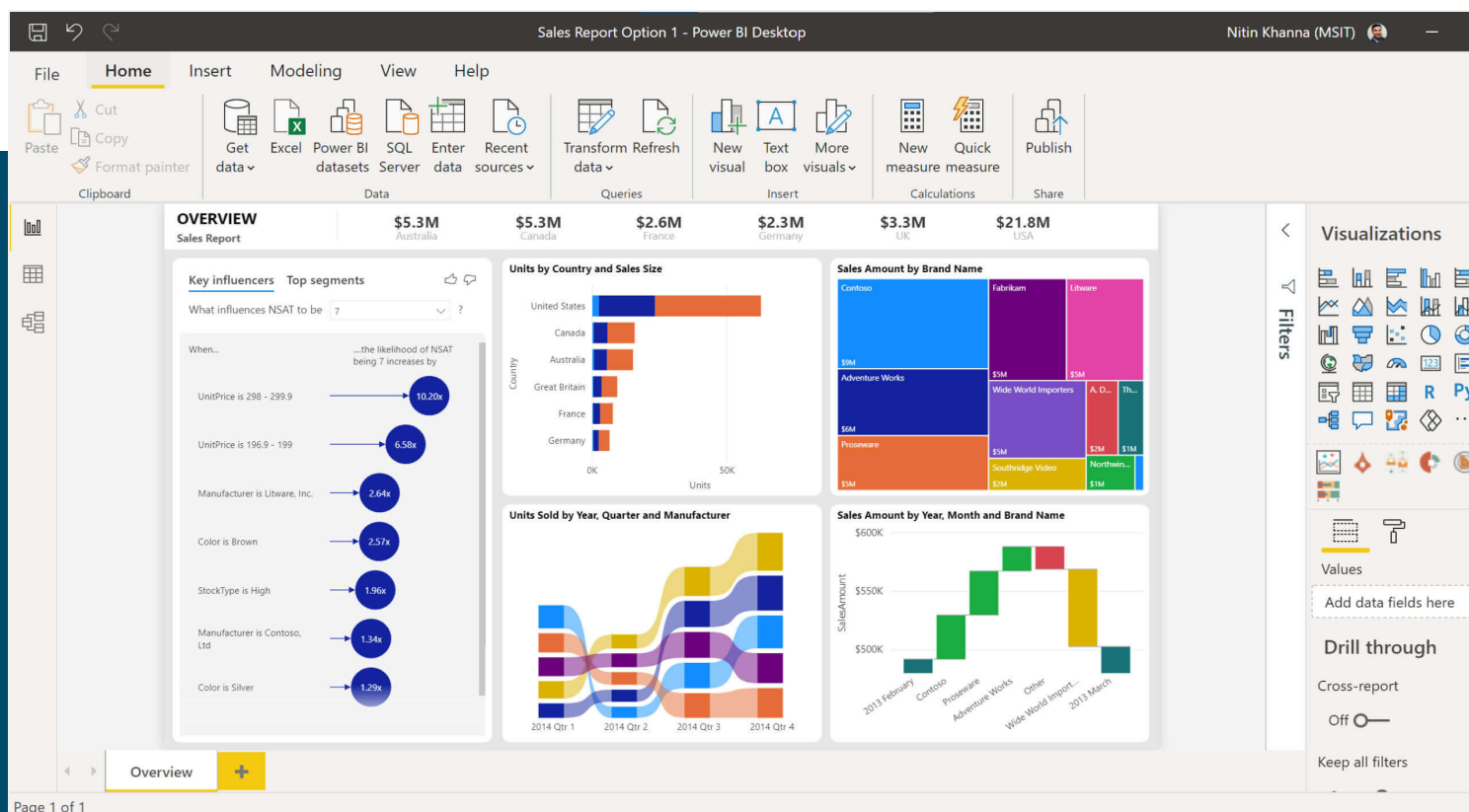
KNIME WebPortal, a feature of the enterprise software, KNIME Server, takes a KNIME workflow containing widget and visualisation nodes and automatically creates a browser based data application, without the need for coding.

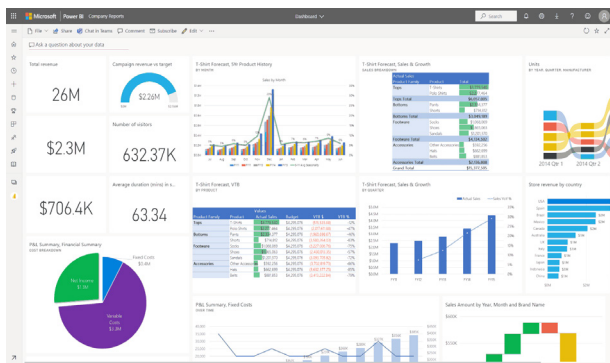


Products



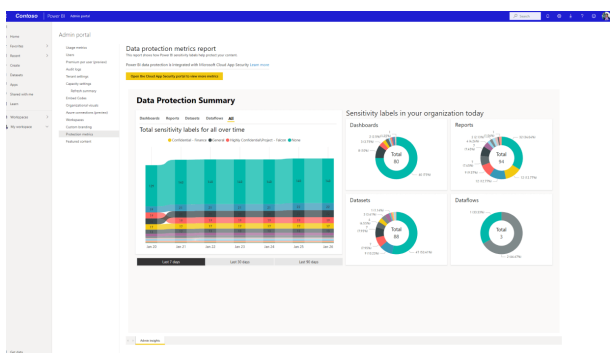
Put data at the centre of conversations, collaboration and decision-making





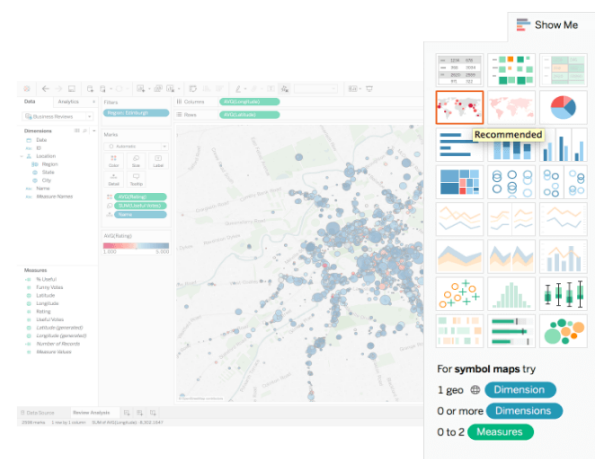
MAKE COMPLEX TOPICS COMPELLING AND ACCESSIBLE

Communicate facts in your data with storytelling to better connect your audience with the information. Share insights more effectively, increase comprehension, retention and appeal with interactive visuals.



BUILD YOUR BUSINESS ON SECURE DATA ANALYTICS

Work confidently from anywhere and collaborate freely using persistent data protection that works inside and outside of your organisation. Drive best practices and respond quickly to security risks with monitoring, adoption reporting, easy governance and intelligent data protection.



STREAMLINE BUSINESS OUTCOMES

Enjoy unlimited data exploration through data dashboards using a drag and drop user interface. Encourage your team to be curious, creative and to embrace data-driven decision making with intuitive data software.

About Forest Grove



Australia's leading experts in finance transformation and data analytics services

Over 15 years of helping businesses across APAC to make informed, confident decisions with real-time insights from data they can trust



Established in 2004, Forest Grove is one of Australia's leading experts in finance transformation and data analytics services.

Our expertise includes automating and streamlining business practices around budgeting, forecasting, reporting, consolidation, data analytics, data visualisation and business intelligence to offer real-time insights that drive more profitable business decisions.

Our consulting and support service helps companies move from older, inaccurate and time consuming planning, reporting and BI systems to an environment where management has access to the processes and information required to achieve optimal success and future-proof their business unit.

Forest Grove utilises innovative technology solutions like Prophix, KNIME, Tableau and Power BI to offer comprehensive budgeting, forecasting, reporting, consolidation and data analytics solutions to businesses.

Our delivery ethos include:

- **Trusted Partnership:** Long-term value comes from trusted partnerships we build over time.
- **Self-Service Solutions:** Empower clients by using self-service tools and train as we design and build.
- **Collaborate, Don't Dictate:** We know data & financial management, but our clients know their business. We work collaboratively to deliver successful outcomes.
- **Outcome Focused:** Ensure end user requirements and business outcomes are front and centre.
- **Deployment:** Equip clients with data and financial management best-practices.
- **Think Big, Start Small:** Start small using enabling infrastructure and carefully chosen PoC. Build from minimum viable product.

Trusted by APAC businesses like:



and many more....

Ready to gain better insight of your data to make faster, more informed decisions? Get in touch today!



Forest Grove

Data-Driven Decision Making

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